



NEWS

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CORTICEIRA AMORIM DEVELOPS SOLUTIONS FOR STATE-OF-THE-ART SIEMENS METRO

EXPANDED INSULATION CORK BOARD NATURE AND TECHNOLOGY THE IDEAL SOLUTION

BENEFITS

Thermal, acoustic and
vibration insulation
Renewable and 100%
natural raw material
Natural and additive-free
production process
Unlimited durability,
without loss of performance
Entirely recyclable
Excellent dimensional stability

APPLICATIONS

External walls (Etics)
Cavity walls
Level and non-level coverings
Floating paving slab (impact noise)
Partitions
Insulation of doors
Prefabricated wooden houses
Thermal and acoustic wood panels
Expansion/dilation joints (suitable
density)
External façades on view
(MDF-fachada quality)



BUILDINGGREEN TOP-10 PRODUCT FOR 2013

Amorim Isolamentos' expanded insulation cork board was designated one of the 10 most environmentally friendly and sustainable products for construction, making it onto BuildingGreen's "BuildingGreen Top-10 Products for 2013" list, published by GreenSpec and Environmental Building News (EBN), the US's largest directory of sustainable construction products.

SUSTAINABILITY PARTNER

The Sustainable Construction Portal deemed Amorim Isolamentos' expanded insulation cork board to be compliant with its 10 sustainability principles: reduction in consumption of resources, reuse and/or recycling, absorption of CO₂, renewability, purity, low incorporated energy, national origin, harmlessness in terms of health, durability and/or low degree of maintenance, accredited certification.

INDEX

4

Sensory quality of wine under the spotlight in Canada

ACIT invests in web marketing with new site

Spanish winery includes cork mark on label



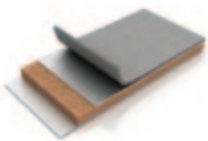
5

Cork is the preferred closure in Spain

6

Sports Floor chosen for Reebok CrossFit venues

Ronan & Erwan Bouroullec design CORK TABLE for Vitra



7

Cork used in state-of-the-art Siemens metro

8

Amorim Isolamentos holds 4th international conference

Amorim Flooring overhauls CORKLIFE and DECOLIFE brands

9

Amorim Flooring: international meeting

AcoustiCORK invests in Brazil

Herman den Blijker, renowned Dutch chef, chooses Wicanders Vinyl Comfortfloor

10

Quinta Nova reaches 11th Place In DOC Douro ranking

11

Quinta Nova Rural Hotel joins Bikelot network



12

"Solidarity Stopper" campaign supports Bagos d'Ouro

Corticeira Amorim's expanded insulation cork board in U.S. BuildingGreen's TOP 10 products

13

Corticeira Amorim employees plant cork oaks

14

Corticeira Amorim goes to China...

15

Granulated cork provides the perfect link with nature

Gierlings Velpor invests in Japanese market

EDITORIAL

Corticeira Amorim's ambition to raise the profile of cork as a raw material combining culture, sustainability and technical performance has made a decisive contribution to the worldwide dissemination of this truly unique material.

From a small cork stopper business, way back in 1870, to the economic group which today takes the most diverse applications of cork to the four corners of the world, a great deal of commitment and resources have been invested by one generation after another, in particular in the last 20 years, during which we have radically transformed this industry. Thanks to unprecedented investment in R&D + I, we paved the way for innovation in both products and processes, creating highly sophisticated applications in response to the technical and environmental challenges of some of the world's most demanding industries.

The development of insulation solutions for the latest metro by Siemens or the choice of Sports Floor flooring for Reebok Crossfit gyms are among the examples documented in this issue, evidence of the new international positioning enjoyed by cork, which is winning over a market increasingly hungry for natural, high-quality products. Also of note are the growing signs of recovery of the market share claimed by cork stoppers, even in winegrowing regions where artificial closures have traditionally enjoyed great popularity, such as New Zealand and Australia.

Corticeira Amorim's association with the Serpentine Gallery Pavilion 2012, the yearly showcase for the best of international architecture, enabled the world to discover the full extent of cork's sophistication, thanks to the creativity of architects Herzog & de Meuron and Chinese artist Ai Weiwei.

This initiative - undoubtedly the most remarkable in recent years - alongside many other partnerships made 2012 an unquestionably positive year for the company. Over twenty thousand clients worldwide acknowledged us as an unparalleled option, and Corticeira Amorim's turnover is expected to exceed 500 million euros for the first time in the company's history.

Nevertheless, we are fully aware of the troubled times the world is going through, and know that past results are never a guarantee of future performance. With the professionalism and devotion of our employees and the contribution of our stakeholders we will remain alert, committed and focused on gaining new ground for cork.

We wish you a happy 2013.

Kind regards,

António Rios de Amorim
Chairman of Corticeira Amorim



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SENSORY QUALITY OF WINE UNDER THE SPOTLIGHT IN CANADA

Ecole du Vin In Vino Veritas held a seminar entitled “*la grande dégustation de Montréal*”, on the impact of the different kinds of closures on the sensory quality of bottled wine. Those present included Lassonde and Domaine Pinnacle as guests of A.O. Wilson, Corticeira Amorim’s agent and distributor for the Canadian market, Bárbara Jimenez Herrero, oenologist at consultancy OenoQuebec and president of the Canadian Society of Oenology, wine producers, wine retail agents and consumers. “*La grande dégustation de Montréal*” was attended by 300 wine producers, a significant proportion of which from Portugal, and around 12,000 consumers. Paulo Dinis Lopes, of Corticeira Amorim’s Research and Development Department, hosted the event.

ACIT INVESTS IN WEB MARKETING WITH NEW SITE

Amorim Cork Italia (ACIT) has a new website which will serve as a platform for a number of web campaigns designed to raise awareness of the value of cork among consumers. Although still in its early stages, the site is very attractive to sector professionals and the wider public. It is compatible with all major mobile devices, and plans are in place for launching an Etico’s recycling programme fan page on Facebook. The site’s main goal is to foster viral marketing, leading consumers to cellars which are clients of Corticeira Amorim and thereby increasing the company’s perception as a 360° leader.

Stefano Notturmo, founder of web agency Olojin, in charge of the site’s graphical layout, states that “the site’s creative concept is firmly rooted in the innovative nature of Corticeira Amorim’s advertising, in particular images and graphical details”. He adds that “content makes all the difference, but it is the technical aspect of the text and images which enables the messages to reach all audiences”.

www.amorimcorkitalia.com



SPANISH WINERY INCLUDES CORK MARK ON LABEL

4monos viticultores winery has joined a campaign which aims to identify wines sealed under cork by printing the cork mark logotype on their label in order to let consumers know that the winery uses natural cork as a closure for its wines and deems it to be the most suitable product for the wines’ ageing process.

Pursuing a philosophy of maintaining and recovering vines of great ecological value, 4monos creates wines which reflect the character of each area in harmony with the environment, preserving the development of rural areas. With this step, 4monos viticultores joins a list of wineries which declare a clear preference for cork as a closure for their wines to consumers.

CORK IS THE PREFERRED CLOSURE IN SPAIN

92 percent of Spaniards prefer cork stoppers for wine and cava, while 86 percent believe that cork stoppers do a better job of preserving the properties of wine and cava in comparison to closures such as plastic, silicone or aluminium screw caps. These are the main conclusions of a study carried out in Spain targeting a universe of 1,200 consumers.

The factors considered most important when buying wine, the preferred type of closure and the amount consumers are prepared to pay are among the variables examined by the project Cork – campaign for the promotion of cork, in Spain. As regards the perception of cork stoppers, 27 percent highlight their natural origins, 26 percent associate them with tradition, 14 percent mention recyclability and 13 percent cite the quality of this form of closure. In the words of Sergi Sabrià, spokesman for the Cork campaign, “cork stoppers are the ideal closure for wine and cava, adapting perfectly to the neck of the bottle as a result of their elasticity and compressibility.” With regard to consumer habits, the study shows that denomination of origin, price and winery are the most important factors when purchasing a wine or cava. These are followed by familiarity with the wine, type of closure, label, and finally alcohol content. Bearing in mind that closure type is among the factors listed, 78 percent state that it is important for this information to be listed on the label, as it is otherwise not easy for consumers to determine the closure used. The Cork programme is being conducted by the *Asociación de Empresarios Corcheros de Cataluña* (Aecork) – Catalan Association of Cork Entrepreneurs, with the support of the Portuguese Cork Association (Apcor), to promote cork on the basis of the message “Cork preserves all good things”.

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closure used.*

Study conclusions available
at www.apcor.pt





SPORTS FLOOR CHOSEN FOR REEBOK CROSSFIT VENUES

Amorim Cork Composites Sports Floor is the worldwide official flooring for the Reebok CrossFit model. The flooring has already been installed in Reebok CrossFit venues in over 10 countries, with more locations planned for 2013. Amorim Cork Composites was chosen from among countless suppliers on the basis of the brand's credibility and prestige, the quality it offers, the service provided by the company and positive past experiences, in particular in other Sports Floor projects with the ACC USA team.

Reebok is a flagship US brand with global reach, which creates sports and lifestyle products as well as marketing campaigns brimming with creativity which constantly seek to challenge the status quo. Amorim Sports Flooring solutions are highly resilient, and stand out as a result of the comfort they offer and their capacity to absorb the impacts caused by sports training.

RONAN & ERWAN BOUROULLEC DESIGN CORK TABLE FOR VITRA

In anticipation of the evolving requirements of how space and work are organised, Vitra presented a multi-station desk made of cork, designed by Ronan & Erwan Bouroullec, at ORGATEC 2012. Created with open plan areas with limited space in mind, the ingenious structure offers remarkable versatility and functionality: a set of fixed vertical panels enables the creation of various different workspaces, promoting either privacy or interaction between users.

The system's functionality and sustainability are largely due to the use of Amorim cork, which in addition to ensuring acoustic insulation between the sections is 100% recyclable and biodegradable. Corticeira Amorim has collaborated with Vitra on several occasions to create cork solutions suited to the concepts created by the prestigious Swiss brand. In this instance, as mentioned in the latest edition of the magazine WorkSpirit, published by Vitra, "The material of the Cork Table brings warm, friendly aesthetic to spaces of intense focus, not to mention it absorbs sound and is naturally grown, sustainable material."



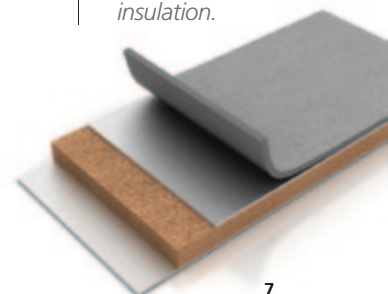


CORK USED IN STATE-OF-THE-ART SIEMENS METRO

Amorim Cork Composites provided solutions for the state-of-the-art Inspiro metro, designed by Siemens to be one of the most efficient and sustainable vehicles of its kind, boasting cutting-edge design. The new Inspiro, which can be experienced first-hand in the Polish capital of Warsaw, is one of the most lightweight metro trains currently in existence. Allowing configurations of three to eight carriages, it offers weight savings of around eighteen tonnes based on a six-carriage vehicle.

Lighter, but with a higher passenger capacity, the Inspiro system uses less energy thanks to a range of efficiency measures including the innovative AluCORK flooring system by Amorim Cork Composites. Lightweight, durable and offering outstanding technical performance, AluCORK flooring provides improved acoustic and thermal insulation alongside weight savings of around 30 percent. The choice of AluCORK was also influenced by the fact that it is made from cork, a sustainable and recyclable material – after a 40-year lifespan, the vehicle is to be recycled in its entirety. The first 35 Inspiro vehicles will be delivered to the company operating Warsaw's metro in the near future.

The CoreCORK and AluCORK solutions exploit cork's natural lightness and acoustic and thermal insulation properties to create innovative interior systems – floors and side/roof panels. The main benefits of these solutions are a reduction in carbon footprint, environmental impact and weight, and significant improvements with regard to acoustic and thermal insulation.

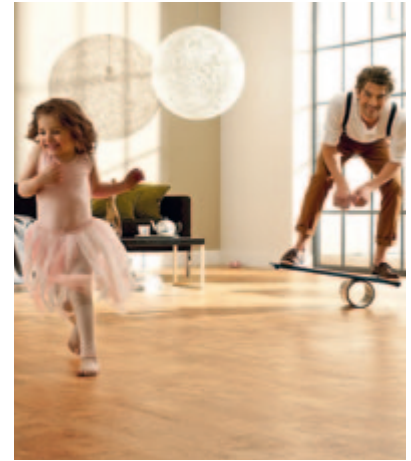




AMORIM ISOLAMENTOS HOLDS 4TH INTERNATIONAL CONFERENCE

100 professionals, clients and architects from 19 countries took part in Amorim Isolamentos' 4th international conference, a biennial event held to discuss the potential of expanded insulation cork board and promote sharing of experiences.

The benefits in terms of thermal and acoustic insulation arising from the use of cork in construction systems, its sustainability in relation to other materials, its durability and a 100% natural manufacturing process were among the issues under debate in an event which included a visit to a cork oak forest, a factory, the showroom for cork applications and a landmark building. The event was marked by an exchange of experiences and shared know-how, highlighting the diverse ways in which expanded insulation cork board is used in different geographical locations. In addition, new concepts for applications and innovative solutions were announced, in terms of the thermal lag of insulation cork board for insulation, or the evolution of exterior façade design (MD fachada). In short, two days of intense activity involving major players in the field, which served to exchange ideas on performance and market needs versus expected evolution of materials.



AMORIM FLOORING OVERHAULS CORKLIFE AND DECOLIFE BRANDS

CORKLIFE and DECOLIFE, Amorim Flooring brands targeting the Do It Yourself market, will be available with a completely new look as soon as 2013. The brands' pictorial language, logotype colours and claim were developed to catch the attention of clients looking for a robust and natural covering solution.

CORKLIFE cork flooring combines two apparently contradictory features: it is a robust covering with a resilient surface, but at the same time it is comfortable and soft. In Germany, for instance, studies indicate that the flooring's robustness is the most important factor influencing the decision to purchase the product. However, it is an idea which is not always associated with cork. With the relaunch of the CORKLIFE and DECOLIFE ranges, Amorim Flooring aims not only to modernise the brand, but above all to adjust its positioning in order to better emphasise the qualities of robustness, smoothness and insulation provided by the use of cork.

AMORIM FLOORING: INTERNATIONAL MEETING

Amorim Flooring's international meeting dealt with issues such as the company's evolution, objectives for 2013, success stories, presentation of new marketing tools and new products. The event also served to distinguish the best performances of the year 2012. The meeting was attended by over 70 employees from the international teams: sellers from eight countries, people in charge of direct markets, top management, marketing department, development department, financial department, operations department and guests.

ACOUSTICORK INVESTS IN BRAZIL

Amorim Cork Composites is visiting architects, installers and construction companies in north-eastern Brazil to promote the AcoustiCORK product range. The aim is to expand the range's presence in the Brazilian construction market.

HERMAN DEN BLIJKER, RENOWNED DUTCH CHEF, CHOOSES WICANDERS VINYL COMFORTFLOOR

On his Dutch TV show "Herman Gaat Ver", chef Herman den Blijker packs his bags and travels to locations ranging from France, Spain and Portugal to Curaçao, Sicily and Ibiza to visit and help Dutch people. In one episode, he chose Vinyl Comfortfloor Alaska Oak to redecorate the Bayside restaurant in Albufeira, in the Algarve. Amorim Benelux promptly agreed to take part in the programme, donating the flooring and its installation in the Bayside restaurant.



Amorim Revestimentos flagship buildings

Grandissime winery, France
CorkComfort Harmony Floating HPS

Cafeteria Gijón, Spain
Decolife for flooring and CorkComfort Slate Arctic for walls and bar

Goto Museum in Tokyo, Japan
CorkComfort Glue Down HPS Slate Eclipse in the museum halls and small auditorium

Austria

Tabak Trafik
Kind of Project: Shop
Location: 9020 Klagenfurt / Austria
Product: Floating Wood Parquet, four side bevelled, scraped
Ref: RW04243 oak rustic
Total area: 180m²
Installer: Fa. Rainer Böden 9020 Klagenfurt

Germany

Siemes Schuhcenter
Kind of Project: Shop
Location: Neuwied
Product: Woodcomfort Glue-down HPS
Ref: Cherry
Total area: 860 m²

Aequonautas
Kind of Project: Shop
Location: Flensburg
Product: Wicanders Parquet
Ref: Sand Oak, Victoria Collection
Total area: 90 m²

ergonomie
Kind of Project: Shop
Location: Detmold
Product: Woodcomfort FloatingHPS
Ref: Oak Rustic 1-Strip
Total area: 150 m²

Trade fairs

MADEEXPO in Milan, Italy
to present the VinylComfort and Woodcomfort collections with client Liuni.

Upcoming

BAU – World's leading trade fair for Architecture, Materials, Systems,
14 – 19 January, Munich (Germany)

Surfaces – Floor covering professionals international trade show,
29 – 31 January, Las Vegas (US)

Domotex Asia Chinafloor,
26 – 28 March, Shanghai (China)

QUINTA NOVA REACHES 11TH PLACE IN DOC DOURO RANKING



In 2011, Quinta Nova achieved 11th place in the DOC Douro ranking in terms of sales volume, from a total of 368 producers. The feat is the result of a strategy focusing on top-of-the-range Douro wines pursued by the company since 2005, when the project was launched. In recent years, Quinta Nova has reported average yearly growth of 20%. In 2011, total turnover was around 2 million euros – a remarkable success story in just 6 years, bolstered by the complementary areas of gourmet produce and wine tourism. In 2012, exports will constitute around 50% of the total sales volume.

220,000 bottles were sold in 2011 alone, and the wines' quality is internationally acknowledged by leading critics. The Robert Parker guide recently awarded Quinta Nova's three flagship reservas – Referência, Quinta Nova and Touriga Nacional – scores of 94, 93 and 92 respectively. Quinta Nova is now fulfilling a dream: the launch of Mirabilis, celebrating the creation of a premium Burgundy-style white: sublime, smooth and crisp. The company has invested in niche markets, which are more demanding and enjoy greater purchasing power, and has a presence in 23 countries. It plans to maintain its position in Europe, and grow in strategic markets such as the US and Brazil. Plans for the future include strategic consolidation of the red wine strategy and new high-end products from the 2011 vintage.

“After launching the first white reserva in 2006 - Grainha Branco Reserva, and following a number of bottle ageing studies, we were determined to create a white of outstanding quality. The raw material did exist in the region, but it was difficult to obtain as most small farmers had already pulled up the high quality old vines. On the other hand, the barrels of the first whites were at exactly the right stage and a long trip to the Burgundy region in 2011 reinforced our desire to take the project a step further”



“During the last two years, we have chosen to work with a number of regional importers in these markets”

Luísa Amorim
 Director of Quinta Nova

THE RETURN OF THE WHITES

The new white vintages of the Pomares range, Moscatel 2012 and Branco 2012, are now available. Unmissable value for money, intensity and complexity.



Recent awards

Wine Spectator

QN Grande Reserva Clássico 2009
92 points
 QN Grande Reserva Touriga Nacional 2009
91 points
 QN Grande Reserva Referência 2009
90 points

International Wine & Spirits Competition

Grainha Reserva Tinto 2009
Silver medal

Selections Mondiales Canada

Pomares Tinto 2010
Gold medal

Upcoming fairs

Essência do Vinho

Palácio da Bolsa, Porto – Portugal
 7 to 10 February 2013

Prowein

Messe, Dusseldorf – Alemanha
 24 to 26 March 2013



QUINTA NOVA RURAL HOTEL JOINS BIKOTEL NETWORK

Cycle tourists in pursuit of road or mountain thrills now have another location to explore. Quinta Nova Rural Hotel has joined the Bikotel network, offering detailed programmes and guaranteeing: road and mountain tours with maps, technical information and GPS coordinates, 8 Km circuit among local vineyards, hiking footpaths in the surrounding area, menus rich in carbohydrates, fruit and vegetables, parking, garage, daily washing and drying service for cycling gear, workshop for minor repairs. Get on your bike and explore the Douro. Tourism, wine and bicycles... all in moderation of course!

www.quintanova.com
www.biketels.com





“SOLIDARITY
STOPPER”
CAMPAIGN
SUPPORTS
BAGOS D’OURO

Amorim & Irmãos has launched a campaign entitled “Rolha Solidária” (Solidarity Stopper), designed to support Bagos d’Ouro, an association which promotes education for children and young people in the Douro area. For every stopper sold, Amorim & Irmãos will donate 2% of the retail price to the association.

A number of wine producers have been called upon by Amorim & Irmãos to take part, and participation involves no cost to producers. The initiative has been well-received by numerous wine producers who have agreed to support the work carried out by Bagos d’Ouro. Participating wines can be easily identified by means of the Bagos d’Ouro logo, which can be combined with the producer’s brand image.

CORTICEIRA AMORIM’S
EXPANDED INSULATION CORK BOARD
IN U.S. BUILDINGGREEN’S
TOP 10 PRODUCTS

Expanded insulation cork board manufactured by Amorim Isolamentos, a subsidiary of Corticeira Amorim, has been considered one of the TOP 10 most eco-friendly and sustainable products for the construction industry and, therefore, has been included in the “Top-10 Green Building Products for 2013” by BuildingGreen, publisher of the GreenSpec directory and Environmental Building News (EBN), the US’s largest directory of sustainable construction products.

The award acknowledges insulation cork board as one of the most innovative products for sustainable construction, considered a highly beneficial solution in terms of energy efficiency and efficient use of materials. “After a year of severe drought followed by extensive flooding across the country, the BuildingGreen Top-10 Green Building Products for 2013 includes several sustainable solutions for managing moisture in buildings and more appropriate irrigation systems,” says BuildingGreen founder and GreenSpec executive editor Alex Wilson. In addition, Wilson stated that in this year’s product selection primacy was given to “companies focusing on resilience and energy efficiency issues, including proper use of materials and cutting-edge technology.”

Expanded insulation cork board’s high thermal and acoustic insulation performance and consistent reliable performance during its useful life are among the several technical advantages of using this product. The product is 100 percent natural, renewable and recyclable. The manufacturing process is highly efficient, and does not generate waste. “We are delighted to receive this award. It is another acknowledgement of the environmental features and performance of the main product offered by Amorim Isolamentos, firmly grounded in the culture of an organisation entirely devoted to sustainable development,” adds Carlos Manuel, general manager of Amorim Isolamentos.





CORK OAKS AT THE FOREFRONT OF THE FIGHT AGAINST DESERTIFICATION

According to a report by WWF - World Wildlife Fund, Portugal is and is set to remain one of the Southern European countries hardest hit by desertification. Losses in terms of soil fertility, biological productivity and production potential are being accelerated by global warming.

The areas most vulnerable to desertification currently coincide with those in which depopulation levels are highest. Given that cork oaks constitute the heart of the cork forest ecosystem, which is home to high levels of biodiversity and plays an important role in improving organic matter in the soil and regulating the water cycle, they are acknowledged as a priority in the fight against desertification. Measures such as increasing the density of cork oak forests or afforestation of new areas are solutions which can help halt the degradation of soil and loss of biological and economic productivity.

CORTICEIRA AMORIM EMPLOYEES PLANT CORK OAKS

Afforesting Portugal with native species was the theme which led Corticeira Amorim employees to plant 2012 cork oaks in the Herdade do Monte Velho estate in Ponte de Sôr, district of Portalegre. The initiative was carried out by employees from the company's factories south of the Tagus, working closely with Quercus's *Floresta Comum* programme, in collaboration with Santa Casa da Misericórdia.

Motivated by an awareness of the importance of cork oaks both in economic and business terms and with regard to the environmental benefits which derive from proper management of cork forest areas, Corticeira Amorim employees mounted an organised forestation campaign in 2011. They recently planted 3400 cork oaks in Vila Pouca de Aguiar district of Vila Real - and their efforts in Ponte Sôr bring the total number of trees planted to 6100. The aim of the initiative is to increase the number of cork oaks per hectare in current cork production areas.

The cork oak was designated Portugal's National Tree as a result of its crucial role in fixing CO₂, preserving biodiversity and fighting desertification. The cork sector is responsible for around 2% of Portuguese exports.



Vinitech stand

CORTICEIRA AMORIM GOES TO CHINA...

Regarded as an emerging market in terms of wine consumption, China is a top priority for Corticeira Amorim. Accordingly, the company recently attended the “2012 FHC – Food, Drink, Hospitality, Foodservice, Bakery & Retail Industries” trade fair in Shanghai to expound upon the benefits of cork stoppers in the areas of sustainability, technical performance and prestige.

During the event, Corticeira Amorim educated Chinese wine lovers on the facts which make and will continue to make cork the best solution for wine closures. The overall attitude of the market towards cork stoppers is highly positive, regarding them as a natural choice for high-quality wines. However, it is important to reinforce the message of sustainability and high performance offered by this natural closure, strengthening its positioning and, at the same time, that of Corticeira Amorim as the supplier of choice. According to Carlos de Jesus, Marketing and Advertising Director at Corticeira Amorim, “FHC is an excellent platform to convey the message of cork stoppers in China, a market with a great proclivity for the prestige offered by this natural closure”. 2012 FHC China lasted for three days, and was attended by over 30,000 visitors from all over China.

For more information on the event, visit <http://www.fhcchina.com/>

... AND FRANCE

Amorim France was present at Vinitech, in Bordeaux, France. Vinitech is one of Europe's main wine fairs, and a meeting point for professionals from the winegrowing, tree cultivation and fruit and vegetable industries. Amorim France surprised visitors with an innovative stand boasting a new design in harmony with the company's philosophy - dynamic, modern and with a strong aesthetic sense. Made of expanded cork agglomerate, the stand caught the attention of a great many clients and visitors who came to touch and even smell the cork walls. With over 45 thousand visitors, 800 exhibitors and 1,000 brands represented, this was a very important event from a commercial perspective, in a difficult period for the wine industry.

... AND DUBAI

Amorim Cork Composites (ACC), Amorim Flooring and Amorim Isolamentos, companies belonging to Corticeira Amorim with a connection to construction, attended the BIG 5 Show in Dubai, the main trade fair for construction in the Middle East. ACC promoted its AcoustiCORK underlay solutions and ExpandaCORK expansion joints. Amorim Isolamentos promoted its expanded insulation cork board, while Amorim Flooring was represented in the form of the stand's flooring, for which Wicanders Corkcomfort Harmony was used.

GRANULATED CORK PROVIDES THE PERFECT LINK WITH NATURE

The Casadei Weber architecture studio in Milan chose granulated cork from Amorim Cork Composites for a project by architects *Maddalena Casadei* and *Dunja Weber*, recreating a traditional hotel atmosphere with a contemporary touch. The project was exhibited at Hostelco, Barcelona's trade fair for the hospitality industry, where visitors were able to enjoy a lounge area with a futuristic ambience. Granulated cork, used in the hotel's indoor garden, established a perfect link with nature.



GIERLINGS VELPOR INVESTS IN JAPANESE MARKET

Once again, Gierlings Velpor attended Jitac in Tokyo, Japan's most important trade show in the textiles sector. The Japanese market is currently enjoying vigorous recovery and has a particular preference for European textiles. The Gierlings Velpor Autumn/Winter 2013/14 collection continues to favour the medium-high segment, maintaining quality while investing in creativity in the form of new textures, designs and materials. The investment in Japan is part of a strategy targeting new geographical areas. The company also presented its Autumn/Winter 2013/14 collection at *Première Vision* in Paris, *Moda In* in Milan and *Munich Fabric Start* in Munich.

MIRABILIS

A WINE TO DREAM OF



WWW.QUINTANOVA.COM

After three years of research, Quinta Nova's perseverance has paid off with the discovery of the perfect raw material: grapes from small, very old vines, predominantly of the Viosinho and Gouveio varieties and a number of other low yield varieties which are almost extinct in the region. They are vines with a very low yield, from areas with soil characterised by a transition between slate and granite. The grapes from these vines confer upon the must a sublime authenticity in which freshness and aroma have a natural prominence. Mirabilis is a wine with excellent structure, created to retain a perfect, noble character for many years in the bottle. It boasts outstanding elegance, with a perfect combination of freshness and acidity, making it almost impossible to resist. The wine's name is of Latin origin, meaning "something marvellous", and also refers to a flower found in subtropical America.