AMORIM

CORTICEIRA AMORIM CONSOLIDATED 31-03-2023 (non audited)

Translation of consolidated financial statements originally issued in Portuguese. In case of discrepancy the Portuguese version prevails.



CONSOLIDATED MANAGEMENT REPORT

1. SUMMARY OF ACTIVITY

The world economy underwent a moderate slowdown in the first three months of 2023, reflecting a less aggressive climate compared with the expectations that prevailed in 2022. Inflationary pressures nevertheless persisted at the beginning of the year, even though price increases had already peaked. The trend in monetary policy tightening continued with interest rate increases and a reduction in excess liquidity. The US banking system was impacted by instability in March, especially in terms of regional banking. The quarter was also characterised by the ending of Covid-zero policies in China and a fall in energy prices.

The US economy is projected to have grown by about 1.1%, a performance that was below expectations and which reflected a declining trend. The quarter was marked by intense debate over the need for action to reverse the upward trend in prices and fears that such accelerated and rapid monetary tightening would lead to a recession.

Contrary to expectations, the Eurozone avoided a recession in the first quarter, benefitting from a drop-in energy prices and a mild winter. Economic activity is estimated to have increased 0.1% compared with the previous quarter, a period of economic stagnation. Portugal recorded growth of 1.6% on the previous three months and 2.5% year-on-year, supported mainly by an increase in net external demand.

Corticeira Amorim's consolidated sales totalled €259.9 million in the first quarter of 2023, a decrease of 1.4% compared with the same period of the previous year. A decline in sales by the Floor and Wall Coverings Business Unit (BU) had a critical impact on the evolution of consolidated sales, while sales by the Cork Stoppers BU increased 5.9%. Overall, sales growth was higher in the first quarter of 2022 (+17.9% on a comparable basis), conditioning the comparison with the same period of 2023.

It should be noted that the exchange rate effect in the first quarter was almost neutral. Excluding this effect, sales would have decreased by 1.7% in the first three months of 2023.

In regard to the other BUs, sales increased for Raw Materials (+20.7%) and Insulation (+25.7%) and decreased for Composite Cork (-6.3%).

Consolidated EBITDA totalled €47.9 million in the first three months, up from €44.1 million in the same period of 2022. Despite the negative impacts of higher cork consumption prices and increased personnel costs, significant savings were made in terms of operating costs due to lower energy and transport prices. The EBITDA-sales ratio was 18.4% (1Q22:16.7%)

The increase in earnings by associate companies was mainly due to the larger contribution made by Corchos de Argentina, which adopted the euro as its functional currency at the end of 2022.



Earnings attributable to non-controlling interests in the first quarter of 2023 were similar to those of the same period of the previous year.

After results attributable to non-controlling interests, net income totalled $\@ifnextchar[{\@montpotention{\otimes}}\]$ an increase of 18.2% compared with the first three months of 2022.

Despite the generation of cash flows related to EBITDA, investment in non-current assets (\bigcirc 20 million) and working capital (\bigcirc 59 million) resulted in net debt increasing by \bigcirc 37 million to end the quarter at a total of \bigcirc 166 million.

2. OPERATING ACTIVITIES - FIRST QUARTER 2023

The **Raw Materials BU** recorded sales growth of 20.7%, reflecting an increase in activity driven by greater demand from the other BUs in the Corticeira Amorim group.

The BU continues to develop the Forestry Intervention Project at Herdade de Rio Frio and Herdade da Baliza, with emphasis on new plantations and increased density in some areas.

Sales by the **Cork Stoppers BU** totalled €204.9 million, an increase of 5.9% compared with the same period of 2022.

Solid sales growth was driven by an improved mix and higher prices. Sales increased in all wine segments and in most cork stopper categories. The Neutrocork stopper continued to outperform other stopper categories for still wines.

In geographic terms, sales in the North American market showed robust growth following a less favourable performance in 2022, which was penalised by the bottling of high-end wines impacted by the forest fires of 2020.

The BU's EBITDA totalled \le 41.4 million (+25.3% year-on-year). The EBITDA margin was 20.2% (17.1% in the same period of 2022). Price increases, product mix improvements, lower energy costs and improved grinding yields were the main reasons for the increase in the EBITDA margin.

The **Floor and Wall Coverings BU** recorded sales of €25.8 million, a decrease of 32.8% compared with the same period of 2022. The drop reflects a significant decrease in activity levels due to an adverse environment in the markets where the BU operates, in line with the global trend of decelerating activity in the sector, particularly in the retail/residential segment. Despite sales price increases implemented by the BU, the drop-in sales were less significant for manufactured products than for trade products.

Sales declined across most products and regions. Sales in central Europe were strongly affected as the BU's most important market, Germany, showed no sign of reversal in the negative trend that began in the summer of 2022.

The BU registered a negative EBITDA of \odot 1.2 million, compared with a positive EBITDA of \odot 0.9 million in the same period of 2022. A reduction in operating activity due to lower sales was the main factor responsible for the deterioration in the EBITDA margin (from 2.5% to -4.7%), even though the margin benefited from a reduction in energy, transport and marketing costs.

Investment in new digital printing technology will enable the BU to rebuild its portfolio with more sustainable products with greater added value, laying the foundations for a recovery in profitability.



Sales by the **Composite Cork BU** sales totalled $\[Displaystyle \]$ 27.3 million, a year-on-year decrease of 6.3% ($\[Displaystyle \]$ 29.1 million). Although sales benefited from an improved product mix, price rises and the appreciation of the US dollar (at constant exchange rates, sales would have fallen by 7.2%). The drop-in sales compared with the first three months of 2022 mainly reflects a reduction in sales volumes, particularly in lower value-added segments.

The most profitable segments outperformed those with the lowest margins. The biggest increases in sales were in the Power Industry, Rail and Sports Surfaces segments. The biggest declines in sales were in the Distributors of Flooring & Related Products, Resilient & Engineered Flooring Manufacturers and Cork Specialists segments.

The positive contribution made by joint ventures, whose sales increased to $\bigcirc 1.5$ million (1Q22: $\bigcirc 1.1$ million), was particularly noteworthy.

EBITDA for the period totalled €4.5 million. The EBITDA margin was 16.6% (1Q22:13.5%). The improvement in profitability, despite the decrease in volume sales and the increase in the price of the raw material cork consumed by the BU, mainly reflect an improved product mix, lower energy costs and the impact of favourable exchange rates (at constant exchange rates, the EBITDA margin would have been 14.6%).

Sales by the **Insulation BU** sales totalled €4.3 million, an increase of 25.7% compared with the same quarter of 2022. This strong sales growth reflects higher sales prices and an improved product mix, which together more than offset a drop-in sales volume.

The BU recorded a negative EBITDA of €0.3 million, down from a positive €0.8 million in the same period of 2022. The BU's EBITDA is highly sensitive to the price of cork, as it uses only cork as a raw material in the manufacture of its products. As a result, the context of rising cork prices had a significant impact on the BU's profitability. The EBITDA margin was also penalised by higher operating costs, although lower energy prices and an increase in grinding yields were favourable. Expected drops in volume sales and high consumer prices for cork are likely to keep margins under pressure.



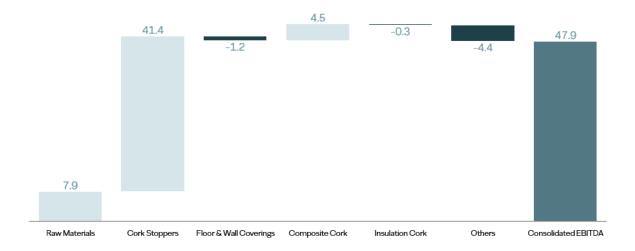
3. PROFIT AND LOSS ACCOUNT AND FINANCIAL POSITION

As previously mentioned, the overall drop in sales (-1.4%) was mainly due to the reduction in sales by the Floor and Wall Coverings (BU), while, notably, the sales of the Cork Stoppers BU increased 5.9%.

The change in the percentage gross margin, which dropped from 53.7% to 52.5%, mainly reflects an increase in the consumption price of raw material cork.

In terms of other categories of operating income and expenses that impact EBITDA, there was a favourable evolution of about €2.8 million. It should be noted that the impact of exchange rate differences on assets receivable and liabilities payable and the respective exchange rate risk hedges, which are included in other operating income/earnings, was negative and amounted to about -€0.6 million (1Q22: -€0.3 million).

EBITDA increased 8.7% to €47.9 million. The EBITDA-sales ratio was 18.4% (1Q22: 16.7%).



Non-recurring income was not recognised in this quarter. It will be recalled that in the same quarter of 2022, non-recurring expenses totalling \bigcirc 3 million were recorded, mainly as a result of recording an impairment reflecting a prudent approach to the Group's exposure to Russia, Ukraine and Belarus.

Compared with the same period of 2022, the Group's financial results deteriorated, reflecting increases in the cost and average level of funding.

The earnings of Associates companies totalled €1.6 million. The increase compared with the same period of 2022 (1Q22: €1.3 million) mainly reflects an increased contribution in earnings by Corchos de Argentina, which adopted the Euro as its operating currency at the end of 2022. In this quarter, non-recurring results were not recognised. It should be recalled that, in the same quarter of 2022, non-recurring expenses totalling €3.0 million were recorded, which essentially resulted from the recording of an impairment that reflected a prudent approach to exposure to Russia, Ukraine and Belarus.

Compared to the same period of 2022, the financial results worsened, reflecting the increase in the cost and average level of funding.

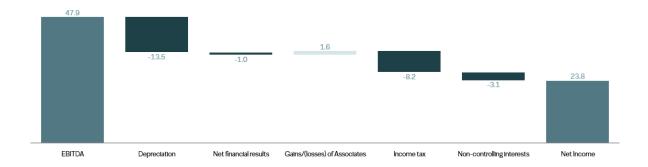


As usual, it will only be possible to estimate the value of 2023 investment tax benefits (RFAI and SIFIDE) at the end of the financial year. As a result, any tax gain will be recorded only when the accounts for 2023 are concluded.

The value of non-controlling interests was in line with the same period of 2022 (€3.1 million vs €3.0 million).

After tax on earnings of $\odot 8.2$ million and the allocation of earnings to non-controlling interests, net income attributable to Corticeira Amorim shareholders totalled $\odot 23.8$ million, an increase of 18.2% compared with the net income of $\odot 20.1$ million registered in 1Q22.

Earnings per share were €0.179 (1Q22: €0.151).



In terms of the Group's financial position, assets increased by $\[\in \]$ 73 million compared with December 2022. By item, the increase in clients ($\[\in \]$ 40 million), Other financial assets ($\[\in \]$ 15 million) and Other assets ($\[\in \]$ 15 million) merit highlighting. Cash and cash equivalents decreased by $\[\in \]$ 14 million.

The change in Equity (excluding non-controlling interests) mainly reflects the Group's results for the period (+€24 million). The increase under Non-Controlling Interests (+€3 million) is due to the results registered for non-controlling interests for the quarter.

In regard to Liabilities, the increase in interest-bearing debt (+ \in 23 million), other financial liabilities (+ \in 24 million) and income tax (+ \in 14 million, resulting from an increase in estimated tax) are of particular note.

At the end of March 2023, Equity totalled €773 million. The financial autonomy ratio rose to 57.6%.



4. KEY CONSOLIDATED INDICATORS

		1Q22	1Q23	qoq
Sales		263,545	259,887	-1.4%
Gross Margin – Value		141,594	136,472	-3.6%
Gross Margin / Sales		53.7%	52.5%	-1.21 p.p.
Operating Costs - current		109,844	102,048	-7.0%
EBITDA - current		44,087	47,905	8.7%
EBITDA/Sales		16.7%	18.4%	+ 1.7 p.p.
EBIT - current		31,749	34,424	8.4%
Net Income		20,104	23,772	18.2%
Earnings per share		0.151	0.179	18.2%
Net Bank Debt		45,950	165,979	120,029
Net Bank Debt/EBITDA (x)	1)	0.31	0.99	0.68 x
EBITDA/Net Interest (x)	2)	243.2	83.6	-159.61 x

¹⁾ Current EBITDA of the last four quarters



 $^{2) \ \} Net interest includes interest from loans deducted of interest from deposits (excludes stamp tax and commissions).$

5. SUBSEQUENT EVENTS

The General Shareholders' Meeting held on April 28, 2023 decided, in accordance with the proposal of the Board of Directors, to distribute a dividend of 20 euro cents per share. These dividends will be made available to shareholders from May 15, 2023.

Up to the date of publication of this report, no other relevant facts occurred that could materially affect the financial position or future results of Corticeira Amorim and the group of subsidiary companies included in its consolidation perimeter.

Mozelos, May 4, 2023

The Board of Directors of CORTICEIRA AMORIM, S.G.P.S., S.A.

António Rios de Amorim (Chairman)
Nuno Filipe Vilela Barroca de Oliveira (Vice- Chairman)
Fernando José de Araújo dos Santos Almeida (Member)
Cristina Rios de Amorim Baptista (Member)
Luisa Alexandra Ramos Amorim (Member)
Juan Ginesta Viñas (Member)
José Pereira Alves (Member)
Marta Parreira Coelho Pinto Ribeiro (Member)
Cristina Galhardo Vilão (Member)
António Lopes Seabra (Member)



FINANCIAL STATEMENTS



$Consolidated \, statement \, of \, financial \, position \,$

thousand euros

	March 31, 2023 (non audited)	December 31, 2022	March 31 2022 (non audited
Assets			
Tangible assets	400 733	392 588	311 018
Intangible assets	20 901	21 987	19 232
Right of use	4273	4564	5 905
Goodwill	18883	18874	21 136
Biological assets	928	913	62
Investment property	3948	3 9 6 6	5 289
Investments in associates and joint ventures	34 222	32 083	44 12
Other financial assets	2113	1945	2014
Deferred tax assets	15 308	13235	11978
Other debtors	5018	2 509	3 238
Non-current assets	506 329	492 666	423 997
Inventories	399 583	405 229	346 671
Trade receivables	248183	207 792	231 628
Income tax assets	19983	12370	18 951
Non-current assets held for sale	298	298	(
Other debtors	57 326	41 973	61133
Other current assets	39 472	24121	24 838
Cash and cash equivalents	70898	84867	95 575
Current assets	835 743	776 650	778 793
Total Assets	1342071	1269316	1 202 790
Equity			
Share capital	133 000	133 000	133 000
Other reserves	533106	434192	465 119
Net Income	23772	98 395	20104
Non-Controlling Interest	82 696	79 339	75 211
Total Equity	772 574	744 926	693 434
Liabilities			
Interest-bearing loans	98 711	104869	87 31
Other financial liabilities	9374	11 899	36 333
Provisions	4 828	4 473	3 839
Post-employment benefits	2 753	2 603	2 0 6 9
Deferred tax liabilities	43 894	44014	49 243
Non-current liabilities	159 560	167857	178 800
Interest-bearing loans	138 167	108986	54 209
Trade payables	153 492	170 549	165 893
Other financial liabilities	70 659	46 871	67 542
Other liabilities	27192	23 466	23 50
Income tax liabilities	20 428	6 661	19 408
Current liabilities	409 938	356 533	330 556
Total Liabilities and Equity	1342071	1 269 316	1 202 790



Consolidated income statement

		thousand euros
	1Q2023 (non audited)	1Q2022 (non audited)
Sales	259887	263 545
Costs of goods sold and materials consumed	-138 444	-126357
Change in manufactured inventories	15 029	4 405
Third party supplies and services	-40 489	-49 655
Staff costs	-49 721	-47 473
Impairments of assets	-538	195
Other income and gains	4 935	1 590
Other costs and losses	-2753	-2163
Operating profit before depreciation	47 905	44 087
Depreciation	-13 481	-12338
Operating profit	34 424	31 749
Non-recurrent results	0	-2 997
Financial costs	-1050	-719
Financial income	75	153
Share of (loss)/profit of associates and joint-ventures	1616	1 282
Profit before tax	35 066	29 469
Income tax	-8 219	-6 321
Profit after tax	26 847	23148
Non-controlling Interest	-3074	-3 044
Net Income attributable to the equity holders of Corticeira Amorim	23772	20104
Earnings per share - Basic e Diluted (euros per share)	0,179	0,151



$Consolidated\, statement\, of\, comprehensive\, income$

		thousand euros
	1Q2023 (non audited)	1Q2022 (non audited)
Net Income	26 847	23148
Itens that may be reclassified through income statement:		
Change in derivative financial instruments fair value	327	-81
Change in translation differences and other	-71	3147
Share of other comprehensive income of investments accounted for using the equity method	444	519
Other comprehensive income	102	-205
Other comprehensive income (net of tax)	802	3 3 7 9
Total Net compreensive income	27 649	26 527
Attributable to:		
Corticeira Amorim Shareholders	24 292	22 275
Non-controlling Interest	3 3 5 7	4 252



Consolidated statement of cash flow

	_	thousand euro
	1Q2023 (non audited)	1Q2022 (non audited
OPERATING ACTIVITIES		
Collections from customers	233 043	200 78
Payments to suppliers	-233 360	-205 398
Payments to employees	-42 365	-34 21
Operational cash flow	-42 683	-38 83
Payments/collections - income tax	-4 660	-86
Other collections/payments related with operational activities	30899	6210
CASH FLOW FROM OPERATING ACTIVITIES	- 16 444	22 40
INVESTMENT ACTIVITIES		
Collections due to:		
Tangible assets	712	6
Financial investments	396	6
Other assets	26	2
Interests and similar gains	364	1
Payments due to:		
Tangible assets	-19 315	-1171
Financial investments	0	-25 35
Intangible assets	-443	-116
CASH FLOW FROM INVESTMENTS	- 18 260	- 38 06
FINANCIAL ACTIVITIES		
Collections due to:		
Government grants	0	207
Transactions with non-controlling interest	-	
Others	819	71
Payments due to:		
Loans	-1845	-391
Interests and similar expenses	-1126	-40
Leasing	-1 242	-54
Dividends paid to company's shareholders	-50	
Government grants	-769	-60
Others	-172	-17
CASH FLOW FROM FINANCING	- 4385	- 285
Change in cash	-39 090	-1851
Exchange rate effect	-108	24
Perimeter variation	0	-1611
Cash at beginning	35 341	67 06
Cash at end	-3857	6490



$Consolidated \, statement \, of \, changes \, in \, equity \,$

								th	ousand euros
	Attri	butable to o	owners of Co	orticeira Amo	orim, SGPS	5, S.A.			
	Share capital	Paid-in capital	Hedge accounting	Translation difference	Legal reserve	Other	Net income	Non- controlling interests	Total Equity
Balance sheet as at January 1, 2022	133 000	38 893	-109	-7 253	26 600	330 058	74 756	27 336	623 283
Profit for the year	-	-	-	-	-	74756	- 74756	-	-
Dividends	-	-	-	-	-	-	-	-	-
Perimeter variation	-	-	-	-	-	-	-	43624	43624
Changes in the percentage of interest retaining control	-	-	-	-	-	-	-	-	-
Consolidated Net Income for the period	-	-	-	-	-	-	20104	3044	23148
Change in derivative financial instruments fair value	-	-	-81	-	-	-	-	-	-81
Change in exchange differences	-	-	-	1967	-	-	-	1180	3147
Other comprehensive income of associates	-	-	-	128	-	391	-	-	519
Other comprehensive income	-	-	-	-	-	-233	-	28	-205
Total comprehensive income for the period	0	-	- 81	2095	-	158	20104	4 251	26 527
Balance sheet as at March 31, 2022 (non audited)	133 000	38 893	-190	-5158	26 600	404 972	20104	75 211	693 435
Balance sheet as at January 1, 2023	133 000	38 893	623	-4185	26 600	372 260	98 395	79 339	744926
Profit for the year	-	-	-	-	0	98395	-98395	-	0
Dividends	-	-	-	-	-	-	-	0	0
Perimeter variation	-	-	-	-	-		-	0	0
Changes in the percentage of interest retaining control	-	-	-	-	-	-	-	0	0
Consolidated Net Income for the period	-	-	-	-	_	-	23772	3074	26847
Change in derivative financial instruments fair value	_	-	327	-	-	_	-	-	327
Change in exchange differences	-	-	-	-447	-	-	-	376	-71
Other comprehensive income of associates	-	-	-	444	-	-	-	-	444
Other comprehensive income	-	-	-	-	-	196	-	-94	102
Total comprehensive income for the period	0	0	327	- 3	0	196	23772	3357	27649
Balance sheet as at March 31, 2023 (non audited)	133 000	38 893	950	-4188	26 600	470 851	23 772	82 696	772 574



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1. INTRODUCTION

At the beginning of 1991, Corticeira Amorim, S.A. was transformed into Corticeira Amorim, S.G.P.S., S.A., the holding company for the cork business sector of the Amorim Group. In this report, Corticeira Amorim will be the designation of Corticeira Amorim, S.G.P.S., S.A., and in some cases the designation of Corticeira Amorim, S.G.P.S. together with all of its subsidiaries.

Corticeira Amorim is mainly engaged in the acquisition and transformation of cork into a numerous set of cork and cork related products, which are distributed worldwide through its network of sales company.

Corticeira Amorim is a Portuguese company with a registered head office in Mozelos, Santa Maria da Feira. Its share capital amounts to 133 million euros, which are publicly traded in the Euronext Lisbon – Sociedade Gestora de Mercados Regulamentados, S.A.

Amorim - Investimentos e Participações, S.G.P.S, S.A. held, as of December 31, 2022 and March 31, 2023, 67,830,000 shares of Corticeira Amorim, corresponding to 51.00% of the capital stock. Corticeira Amorim consolidates in Amorim - Investimentos e Participações, S.G.P.S., S.A., which is its controlling and Mother Company. Amorim - Investimentos e Participações, S.G.P.S., S.A. is owned by Amorim family.

These financial statements were approved in the Board Meeting of May 4, 2023. Shareholders have the capacity to modify these financial statements even after their release.

Except when mentioned, all monetary values are stated in thousand euros (Thousand euros = K euros = $K \in \mathbb{N}$).



2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements as of March 31, 2023 were prepared using accounting policies consistent with International Financial Reporting Standards (IFRS) and in accordance with International Accounting Standard 34 - Interim Financial Reporting, and include the statement of financial position, the income statement, the income statement and other comprehensive income, the statement of changes in equity and the condensed statement of cash flows, as well as the selected explanatory notes.

The accounting policies adopted in the preparation of the consolidated financial statements of Corticeira Amorim are consistent with those used in the preparation of the financial statements presented for the year ended December 31, 2022.



3. COMPANIES INCLUDED IN THE CONSOLIDATED FINANCIAL STATEMENTS

Company		Head Office	Country	1Q23	2022
Raw Materials					
Amorim Florestal, S.A.		Vale de Cortiças - Abrantes	PORTUGAL	100%	100%
Amorim Florestal, S.A.		Ponte de Sor	PORTUGAL	-	_
Amorim Agroflorestal , S.A.		Ponte de Sor	PORTUGAL	100%	100%
Amorim Florestal III, S.A.		Ponte de Sor	PORTUGAL	100%	100%
Amorim Florestal España, S.L.		San Vicente Alcántara	SPAIN	100%	100%
Amorim Florestal Mediterrâneo, S.L.		Cádiz	SPAIN	100%	100%
Amorim Tunisie, S.A.R.L.		Tabarka	TUNISIA	100%	100%
Herdade de Rio Frio, S.A.		Ponte de Sor	PORTUGAL	100%	100%
Comatral - C. de Maroc. de Transf. du Liège, S.A.		Skhirat	MOROCCO	100%	100%
Cosabe - Companhia Silvo-Agrícola da Beira S.A.		Lisboa	PORTUGAL	100%	100%
SIBL - Société Industrielle Bois Liége		Jijel T	ALGERIA	51%	51%
Société Nouvelle du Liège, S.A. (SNL)		Tabarka	TUNISIA	100%	100%
Société Tunisienne d'Industrie Bouchonnière		Tabarka	TUNISIA	55%	55%
Vatrya - Serviços de Consultadoria, Lda.		Funchal - Madeira	PORTUGAL	100%	100%
Cork Stoppers		Camta Mania I anna	DODTUGAL	1000/	100%
Amorim Cork, SGPS, S.A.		Santa Maria Lamas Califórnia	PORTUGAL U. S. AMERICA	100% 100%	100%
ACIC USA, LLC					
Agglotap, S.A.		Girona	SPAIN PORTUGAL	91% 75%	91% 75%
All Closures In, S.A.		Paços de Brandão		100%	100%
Amorim Cork, S.A.		Santa Maria de Lamas Adelaide	PORTUGAL AUSTRALIA	100%	100%
Amorim Australasia Pty Ltd.					
Amorim Bartop, S.A.		Vergada	PORTUGAL	75%	75%
Amorim Champcork, S.A.		Santa Maria de Lamas	PORTUGAL	100% 100%	100%
Amorim Cork América, Inc.		Califórnia	U. S. AMERICA CHINA		100%
Amorim Cork Beijing Ltd.		Beijing		100%	100%
Amorim Cork Bulgaria EOOD		Plovdiv	BULGARIA	100%	100%
Amorim Cork Deutschland GmbH & Co KG		Mainzer San Vicente Alcántara	GERMANY	100%	100% 100%
Amorim Cork España, S.L.			SPAIN	100% 100%	100%
Amorim Cork Hungary Zrt.		Budapeste	HUNGARY ITALY	100%	100%
Amorim Cork Itália, SPA		Conegliano Cidade do Cabo		100%	100%
Amorim Cork South Africa (Pty) Ltd. Amorim France, S.A.S.			SOUTHAFRICA	100%	100%
•		Champfleury	FRANCE	100%	100%
Amorim Top Series France, S.A.S.		Merpins	FRANCE PORTUGAL	75%	75%
Amorim Top Series, S.A.		Vergada Dundee	SCOTLAND	75% 75%	75% 75%
Amorim Top Series Scotland, Ltd		Mozelos	PORTUGAL	60%	60%
Biocape - Importação e Exportação de Cápsulas, Lda.			FRANCE	91%	91%
Bouchons Prioux	(b)	Epernay Mendoza	ARGENTINA	26%	26%
Bozales ICAS HITE Argentina	(0)	Girona	SPAIN	100%	100%
Chapuis, S.L.	(b)		CHILE	50%	50%
Corchera Gomez Barris	(b) (a)	Santiago	ARGENTINA	50%	50%
Corchos de Argentina, S.A. Bourrassé Chile	(a)	Mendoza	CHILE	100%	100%
Elfverson & Co. AB		Santiago	SWEDEN	38%	38%
Elfverson I.P., S.A.		Paryd	PORTUGAL	38%	38%
Eliverson Portugal, SA		Vergada Santa Maria de Lamas	PORTUGAL	38%	38%
S.A.S. Ets Christian Bourassé		Tosse	FRANCE	100%	100%
FP Cork, Inc.		Califórnia	U. S. AMERICA	100%	100%
Francisco Oller, S.A.		Girona	SPAIN	98%	98%
HITE, S.A Hispano Italiana Trenzados Especiales, S.A.	(b)	Barcelona	SPAIN	25%	25%
HdP S.P.A.	(b)	lvrea	ITALY	50%	50%
I.C.A.S. S.p.A.	(b)	lvrea	ITALY	50%	50%
I.O.A.S. S.p.A. ICAS Brasil Ltda.	(b)	Garibaldi (RS)	BRAZIL	25%	25%
ICAS France S.a.r.I.	(b)	Reims	FRANCE	50%	50%
ICAS HITE Australasia	(D)	Adelaide	AUSTRALIA	37%	37%
Indústria Corchera, S.A.	(b)	Santiago	CHILE	50%	50%
		Bad Kreuznach			50%
Kapselfabrik. GmbH Korken Schiesser Ges.M.B.H.	(b)	Viena	GERMANY AUSTRIA	50% 69%	69%
		viena Girona			
Olimpiadas Barcelona 92, S.L.	(b)		SPAIN GERMANY	100% 50%	100% 50%
Pfefferkorn & Co. GmbH		Simmern		50% 50%	50%
Pfefferkorn & Reiter GmbH	(b)	Simmern	GERMANY		
Portocork América, Inc.		Califórnia	U. S. AMERICA	100%	100%
Portocork France, S.A.S.		Bordéus	FRANCE	100%	100%
Portocork Itália, s.r.l		Milão	ITALY	100%	100%
D + CD CA	/1 \	. .			
Prats & Bonany S.A. Relvas II Rolhas de Champanhe S.A.	(b)	Reims Montemor-o-Novo	FRANCE PORTUGAL	37% 50%	37% 50%



Sair Rehave Framen (b) Retires FRANCE 37% 37% SACS SLT (b) Never FRANCE 37% 37% SACS SLT (b) Never FRANCE 37% 37% SACS SLT (b) Never FRANCE 31%						
Segment Clie S.A. Officer of Chief Communication S.A. Officer of	Sarl Relvas France	(b)	Reims	FRANCE	37%	37%
Segment Clie S.A. Officer of Chief Communication S.A. Officer of	SACI S.r.I.	(b)	lvrea	ITALY	50%	50%
SA Older of Circ Seminor Semin	Sagrera et Cie	, ,	Reims	FRANCE	91%	91%
Sen Benardo Tapip Sparmans SrI (b)	•					
Schneider (Marrises 1407, VV) Gribh (b) Bad friedramsch GERMANY 50% 50% 50% 50.1 Friedrich Current FRANCE 10% 10% 10% 50.0 France 10% 10% 10% 50.0 France 10%		(1-)				
SOLI Finace						
SOLPHOUND Sanot STAL Septency FRANCE 913% 913% 100% 100% Sanot STAL Caterres Sanot StAL Caterres Septency		(b)				
Second S.A. Ris Media Calereses SPAIN 100% 100% 100% Social fet Nouvelle des Bruschons Trescasses (a) Permigram FRANCE 50% 5	S.C.I. Friedland		Céret	FRANCE	100%	100%
Scootif Navel Let Shaw 100% 1	S.C.I. Prioux		Epernay	FRANCE	91%	91%
Sociate Nouvelle des Bouchons Trescisses (a) Septigram FRANCE 50% 50% 20%	Socori, S.A.		Rio Meão	PORTUGAL	100%	100%
Sociate Nouvelle des Bouchons Trescisses (a) Septigram FRANCE 50% 50% 20%	Socori Forestal S I		Cáceres	SPAIN	100%	100%
Sumosis SA	*	(2)				
Traging S.S						
Terfinos Australia						
Trefinos Italy, ALIC	•	(a)			37%	37%
Trefinos USA, LLC					-	<u>-</u>
Terfinos, S.L.	Trefinos Italia, s.r.l		Treviso	ITALY	91%	91%
Vinciok as. (a) Navarrete - La Rioja SPAIN 50% 50% 50% Vinciok as. (a) Jabinone and Niscu CZECH REP. 50% 50% 50% Wine Packaging & Logistic, SA, (a) Santiago CHILE 18% 16%	Trefinos USA, LLC		Fairfield, CA	U.S.AMERICA	91%	91%
Vinne Packaging & Logistic, S.A	Trefinos, S.L.		Girona	SPAIN	91%	91%
Vinne Packaging & Logistri, S.A.	Victor y Amorim, S.L.	(b)	Navarrete - La Rioja	SPAIN	50%	50%
Winner Packaging & Logistic, S.A.	· ·	(a)	Jablonec nad Nisou	CZECH REP.	50%	50%
Floor & Wall Coverings					16%	16%
Floor & Wall Coverings		(4)	_			
Amorim Cork Flooring, S.A.			Ticad Cinico	Country	1410	
Amorim Benelux, BV	Floor & Wall Coverings					
Amorim Deutschland, GmbH	Amorim Cork Flooring, S.A.		S. Paio de Oleiros	PORTUGAL		
Amorim Subertech, S.A	Amorim Benelux, BV		Tholen	NETHERLANDS	100%	100%
Amorim Flooring Austriac JessembH	Amorim Deutschland, GmbH		Delmenhorts	GERMANY	100%	100%
Amorim Flooring Canada In.c.	Amorim Subertech, S.A.		S. Paio de Oleiros	PORTUGAL	100%	100%
Amorim Flooring Canada, Inc.	Amorim Flooring (Switzerland) AG		Zug	SWITZERLAND	100%	100%
Amorim Flooring Canada, Inc.			9	AUSTRIA	100%	100%
Amorim Flooring North America Inc.	ĕ					
Amorim Flooring Rus, LLC	•					
Amorim Flooring Sweden AB	•		•			
Amorim Flooring Weden AB	_					
Amorim Flooring Uk. Ltd.	•					
Amorrim Japan Corporation	•					
Cortex Korivertriess, GmbH Furth GERMANY	Amorim Flooring UK, Ltd.		Manchester	UN. KINGDOM	100%	100%
Dem Korkowy, Sp. Zo. O.	Amorim Japan Corporation		Tóquio	JAPAN	-	-
Korkkitrio Oy Tampere Intherman Denmark A/S 78% 78% Composite Cork Amorim Cork Composites, S.A. Mozelos PORTUGAL 100% 100% Amorim Cork Composites, S.A. Mozelos PORTUGAL 100% 100% Amorim Cork Composites, LLC São Petersburgo RUSSIA 100% 100% Amorim Cork Composites, Granh Delmenhorts GERMANY 100% 100% Amorim Cork Composites, Inc. Trevor - Wisconsin U. S. AMERICA 100% 100% Amorim Deutschland, Grabh Delmenhorts GERMANY 100% 100% Amorim Deutschland, Grabh Delmenhorts GERMANY 100% 100% Amorim Deutschland, Grabh (a) Macelos PORTUGAL 100% 100% Amorim Deutschland, Grabh (b) Mozelos PORTUGAL 100% 100% Amorim Deutschland, Grabh (c) Mozelos PORTUGAL 100% 100% Amorim Sports, Lota (a) Madison-Wisconsin U. S. AMERICA 90% 90%	Cortex Korkvertriebs, GmbH		Fürth	GERMANY	100%	100%
Tampere	Dom KorKowy, Sp. Zo. O.	(b)	Kraków	POLAND	50%	50%
Timberman Denmark A/S	• •		Tampere	FINLAND	78%	78%
Amorim Cork Composites, S.A.						
Amorim Cork Composites, S.A.			. iddodiid	22	20070	20070
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Corticeira Amorim - France, SAS Florconsult - Consultoria e Gestão, Lda. Korko - Made By Nature, Lda Postya - Serviços de Consultadoria, Lda. Insulation Cork Mozelos PORTUGAL PORT	Corkeen North America, Ltd.		Madison - Wisconsin		90%	90%
Florconsult – Consultoria e Gestão, Lda. Korko - Made By Nature, Lda Postya - Serviços de Consultadoria, Lda. Insulation Cork Amorim Cork Insulation, S.A. Corticeira Amorim, SGPS, S.A. Ginpar, S.A. (Générale d' Invest. et Participation) Amorim Cork Research, Lda. Amorim Cork Serviços, Lda. Amorim Cork Serviços, Lda. Amorim Cork Serviços, Lda. Amorim Cork Research, Lda. Amorim Cork Serviços, Lda. Amorim Cork Serviços, Lda. Amorim Cork Serviços, Lda. Amorim Cork Ventures, Lda. Corecochic - Corking Shoes Investments, Lda. Corecochic - Corking Shoes Investments, Lda. Soc. Portuguesa de Aglomerados de Cortiça, Lda. Moxelos PORTUGAL			Lavardac			
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Postya - Serviços de Consultadoria, Lda. Insulation Cork Amorim Cork Insulation, S.A. Holding Corticeira Amorim, SGPS, S.A. Ginpar, S.A. (Générale d' Invest. et Participation) Amorim Cork Research, Lda. Amorim Cork Services, Lda. Amorim Cork Ventures, Lda. Corecochic - Corking Shoes Investments, Lda. TDCork - Tapetes Decorativos com Cortiça, Lda. Nozelos PORTUGAL Mozelos PORTUGAL Mozelos PORTUGAL Mozelos PORTUGAL Mozelos PORTUGAL Mozelos PORTUGAL 100%	•		101020103			
Novelos Portugal 100%	Karka Mada Bu Natura I da	(a)	Mozolos		5O0/a	5O0/a
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Ginpar, S.A. (Générale d'Invest. et Participation) Skhirat MOROCCO 100% 100% Amorim Cork Research, Lda. Mozelos PORTUGAL 100% 100% Amorim Cork Services, Lda. Mozelos PORTUGAL 100% 100% Amorim Cork Ventures, Lda. Mozelos PORTUGAL 100% 100% Corecochio - Corking Shoes Investments, Lda. (a) Mozelos PORTUGAL 50% 50% TDCork - Tapetes Decorativos com Cortiça, Lda. (a) Mozelos PORTUGAL 25% 25% Soc. Portuguesa de Aglomerados de Cortiça, Lda. Montijo PORTUGAL 100% 100%	Postya - Serviços de Consultadoria, Lda. Insulation Cork Amorim Cork Insulation, S.A.	(a)	Funchal - Madeira	PORTUGAL PORTUGAL	100%	100%
Amorim Cork Research, Lda. Amorim Cork Services, Lda. Amorim Cork Services, Lda. Amorim Cork Ventures, Lda. Amorim Cork Ventures, Lda. Corecochic - Corking Shoes Investments, Lda. TDCork - Tapetes Decorativos com Cortiça, Lda. Soc. Portuguesa de Aglomerados de Cortiça, Lda. Mozelos Mozelos PORTUGAL 100% 100% 100% PORTUGAL 50% 50% 50% Mozelos PORTUGAL 50% 50% 50% PORTUGAL 100% 100% 100%	Postya - Serviços de Consultadoria, Lda. Insulation Cork Amorim Cork Insulation, S.A. Holding	(a)	Funchal - Madeira Vendas Novas	PORTUGAL PORTUGAL PORTUGAL	100%	100%
Amorim Cork Services, Lda. Amorim Cork Ventures, Lda. Amorim Cork Ventures, Lda. Corecochic - Corking Shoes Investments, Lda. TDCork - Tapetes Decorativos com Cortiça, Lda. Soc. Portuguesa de Aglomerados de Cortiça, Lda. Mozelos Mozelos PORTUGAL 100% 100% 50% FORTUGAL 50% 50% 50% Mozelos PORTUGAL 50% 50% 100% 100%	Postya - Serviços de Consultadoria, Lda. Insulation Cork Amorim Cork Insulation, S.A. Holding Corticeira Amorim, SGPS, S.A.	(a)	Funchal - Madeira Vendas Novas Mozelos	PORTUGAL PORTUGAL PORTUGAL PORTUGAL	100%	100% 100% 100%
Amorim Cork Ventures, Lda. Corecochic - Corking Shoes Investments, Lda. (a) Mozelos PORTUGAL 50% 50% TDCork - Tapetes Decorativos com Cortiça, Lda. (a) Mozelos Mozelos PORTUGAL 50% 50% 50% PORTUGAL 25% 25% Soc. Portuguesa de Aglomerados de Cortiça, Lda. Montijo PORTUGAL 100%	Postya - Serviços de Consultadoria, Lda. Insulation Cork Amorim Cork Insulation, S.A. Holding Corticeira Amorim, SGPS, S.A. Ginpar, S.A. (Générale d' Invest. et Participation)	(a)	Funchal - Madeira Vendas Novas Mozelos Skhirat	PORTUGAL PORTUGAL PORTUGAL MOROCCO	100% 100% 100% 100%	100% 100% 100%
Corecochic - Corking Shoes Investments, Lda. (a) Mozelos PORTUGAL 50% 50% TDCork - Tapetes Decorativos com Cortiça, Lda. (a) Mozelos PORTUGAL 25% 25% Soc. Portuguesa de Aglomerados de Cortiça, Lda. Montijo PORTUGAL 100% 100%	Postya - Serviços de Consultadoria, Lda. Insulation Cork Amorim Cork Insulation, S.A. Holding Corticeira Amorim, SGPS, S.A. Ginpar, S.A. (Générale d' Invest. et Participation)	(a)	Funchal - Madeira Vendas Novas Mozelos Skhirat	PORTUGAL PORTUGAL PORTUGAL MOROCCO	100% 100% 100% 100%	100% 100% 100%
Corecochic - Corking Shoes Investments, Lda. (a) Mozelos PORTUGAL 50% 50% TDCork - Tapetes Decorativos com Cortiça, Lda. (a) Mozelos PORTUGAL 25% 25% Soc. Portuguesa de Aglomerados de Cortiça, Lda. Montijo PORTUGAL 100% 100%	Postya - Serviços de Consultadoria, Lda. Insulation Cork Amorim Cork Insulation, S.A. Holding Corticeira Amorim, SGPS, S.A. Ginpar, S.A. (Générale d' Invest. et Participation) Amorim Cork Research, Lda.	(a)	Funchal - Madeira Vendas Novas Mozelos Skhirat Mozelos	PORTUGAL PORTUGAL PORTUGAL MOROCCO PORTUGAL	100% 100% 100% 100% 100%	100% 100% 100% 100% 100%
TDCork - Tapetes Decorativos com Cortiça, Lda.(a)MozelosPORTUGAL25%25%Soc. Portuguesa de Aglomerados de Cortiça, Lda.MontijoPORTUGAL100%100%	Postya - Serviços de Consultadoria, Lda. Insulation Cork Amorim Cork Insulation, S.A. Holding Corticeira Amorim, SGPS, S.A. Ginpar, S.A. (Générale d' Invest. et Participation) Amorim Cork Research, Lda. Amorim Cork Services, Lda.	(a)	Funchal - Madeira Vendas Novas Mozelos Skhirat Mozelos Mozelos	PORTUGAL PORTUGAL PORTUGAL MOROCCO PORTUGAL PORTUGAL	100% 100% 100% 100% 100% 100%	100% 100% 100% 100% 100% 100%
Soc. Portuguesa de Aglomerados de Cortiça, Lda. Montijo PORTUGAL 100% 100%	Postya - Serviços de Consultadoria, Lda. Insulation Cork Amorim Cork Insulation, S.A. Holding Corticeira Amorim, SGPS, S.A. Ginpar, S.A. (Générale d' Invest. et Participation) Amorim Cork Research, Lda. Amorim Cork Services, Lda. Amorim Cork Ventures, Lda.		Funchal - Madeira Vendas Novas Mozelos Skhirat Mozelos Mozelos Mozelos Mozelos	PORTUGAL PORTUGAL PORTUGAL MOROCCO PORTUGAL PORTUGAL PORTUGAL PORTUGAL	100% 100% 100% 100% 100% 100% 100% 100%	100% 100% 100% 100% 100% 100% 100%
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	Postya - Serviços de Consultadoria, Lda. Insulation Cork Amorim Cork Insulation, S.A. Holding Corticeira Amorim, SGPS, S.A. Ginpar, S.A. (Générale d' Invest. et Participation) Amorim Cork Research, Lda. Amorim Cork Services, Lda. Amorim Cork Ventures, Lda. Corecochic - Corking Shoes Investments, Lda. TDCork - Tapetes Decorativos com Cortiça, Lda.	(a)	Funchal - Madeira Vendas Novas Mozelos Skhirat Mozelos Mozelos Mozelos Mozelos Mozelos Mozelos Mozelos	PORTUGAL PORTUGAL PORTUGAL MOROCCO PORTUGAL PORTUGAL PORTUGAL PORTUGAL PORTUGAL PORTUGAL PORTUGAL	100% 100% 100% 100% 100% 100% 100% 50% 25%	100% 100% 100% 100% 100% 100% 100% 50% 25%
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- (a) Equity method consolidation.
- $(b) \quad \quad \text{Corticeira Amorim directly or indirectly controls the relevant activities} \\ \text{line-by-line consolidation method.}$
- (c) Increased interest percentage



For entities consolidated by the full consolidation method, the percentage of voting rights held by "Non-Controlling Interests" is equal to the percentage of share capital held.

4. EXCHANGE RATES USED IN CONSOLIDATION

Exchage rates		March 31, 2023	Average 2023	Average 2022	December 31,2022
Argentine Peso	ARS	226,513	206,677	137,082	189,147
Australian Dollar	AUD	1,627	1,570	1,517	1,569
Lev	BGN	1,956	1,956	1,956	1,956
Brazilian Real	BRL	5,516	5,575	5,440	5,639
Canadian Dollar	CAD	1,474	1,451	1,370	1,444
Swiss Franc	CHF	0,997	0,993	1,005	0,985
Chilean Peso	CLP	861,090	869,264	916,718	907,320
Yuan Renminbi	CNY	7,476	7,342	7,079	7,358
Czech Koruny	CZK	23,492	23,785	24,566	24,116
Danish Krona	DKK	7,449	7,443	7,440	7,437
Algerian Dinar	DZD	146,658	145,811	149,143	146,678
Euro	EUR	1,000	1,000	1,000	1,000
Pound Sterling	GBP	0,879	0,883	0,853	0,887
Hong Kong Dollar	HKD	8,508	8,410	8,246	8,358
Forint	HUF	379,500	388,712	391,287	400,870
Yen	JPY	144,830	141,981	138,027	140,660
Moroccan Dirham	MAD	11,097	11,039	10,681	11,162
Zloty	PLN	4,670	4,708	4,686	4,681
Ruble	RUB	83,764	78,395	72,447	75,655
Swedish Krona	SEK	11,281	11,203	10,630	11,122
Tunisian Dinar	TND	3,311	3,323	3,241	3,317
Turkish Lira	TRL	20,863	20,263	17,409	19,965
US Dollar	USD	1,088	1,073	1,053	1,067
Rand	ZAR	19,328	19,060	17,209	18,099



5. SEGMENT REPORT

Corticeira Amorim is organised in the following Business Units (BU): Raw Materials, Cork Stoppers, Floor and Wall Coverings, Composite Cork and Insulation Cork.

There are no differences between the measurement of profit and loss and assets and liabilities of the reportable segments, associated to differences in accounting policies or centrally allocated cost allocation policies or jointly used assets and liabilities.

For purposes of this Report, the Business approach was selected as the primary segment. This is consistent with the formal organization and evaluation of business. Business Units correspond to the operating segments of the company and the segment report is presented the same way they are analysed for management purposes by the board of Corticeira Amorim.

The following table shows the main indicators of the said units, and, whenever possible, the reconciliation with the consolidated indicators:

								thousand euros
1Q2023 (non audited)	Raw Materials	Cork Stoppers	Floor & Wall Coverings	Composite Cork	Insulation Cork	Holding	Adjustm.	Consolidated
Trade Sales	2 750	201 750	24916	26652	3 688	131	0	259887
Other BU Sales	64988	3194	878	654	643	4097	- 74 454	=
Total Sales	67 738	204944	25 794	27 306	4331	4 228	- 74 454	259887
EBITDA (current)	7 903	41 389	- 1200	4 520	- 323	- 862	- 3 523	47 905
Assets (non-current)	95 458	278 850	36 284	55 053	7 235	814	32 635	506 329
Assets (current)	196250	504951	62117	59072	15014	15 882	- 17 544	835 743
Liabilities	45 965	196 590	34814	36 418	3 966	21 905	229 840	569 497
Сарех	2 648	12650	1312	2978	566	138	0	20 291
Year Depreciation	- 1424	- 8 495	- 1712	- 1401	- 175	- 273	0	- 13 481
Gains/Losses in associated companies	0	1661	0	- 47	0	3	0	1616
1Q2022 (non audited)	Raw Materials	Cork	Floor & Wall	Composite	Insulation Cork	Holding	Adjustm.	Consolidated
(11011 ddd100d)	Wiateriais	Stoppers	Coverings	Cork	Cork			
Trade Sales	4 304	190 550	Coverings 36 942	28 715	3 011	24	0	263 545
		• • • • • • • • • • • • • • • • • • • •				24 570	0 - 57 741	263 545
Trade Sales	4 304	190550	36 942	28715	3 011		_	263 545 - 263 545
Trade Sales Other BU Sales	4 304 51 807	190 550 3 044	36 942 1 465	28 715 420	3 011 435	570	- 57 741	-
Trade Sales Other BU Sales Total Sales	4 304 51 807 56 111	190 550 3 044 193 594	36 942 1 465 38 407	28715 420 29134	3 011 435 3 446	570 594	- 57 741 - 57 741	263 545
Trade Sales Other BU Sales Total Sales EBITDA (current)	4 304 51 807 56 111 7 076	190 550 3 044 193 594 33 022	36 942 1 465 38 407 947	28715 420 29134 3946	3 011 435 3 446 760	570 594 - 1267	- 57741 - 57741 - 396	263 545 44 087
Trade Sales Other BU Sales Total Sales EBITDA (current) Assets (non-current)	4304 51807 56111 7076 55677	190 550 3 044 193 594 33 022 246 822	36 942 1 465 38 407 947 35 742	28715 420 29134 3946 50354	3 011 435 3 446 760 5 466	570 594 -1267 1359	- 57 741 - 57 741 - 396 28 577	263 545 44 087 423 997
Trade Sales Other BU Sales Total Sales EBITDA (current) Assets (non-current) Assets (current)	4304 51807 56111 7076 55677 142690	190 550 3 044 193 594 33 022 246 822 429 215	36 942 1 465 38 407 947 35 742 79 944	28715 420 29134 3946 50354 64102	3 011 435 3 446 760 5 466 8 450	570 594 -1267 1359 58382	- 57 741 - 57 741 - 396 28 577 - 3 991	263 545 44 087 423 997 778 793
Trade Sales Other BU Sales Total Sales EBITDA (current) Assets (non-current) Assets (current)	4304 51807 56111 7076 55677 142690 22345	190 550 3 044 193 594 33 022 246 822 429 215 242 265	36 942 1 465 38 407 947 35 742 79 944 49 832	28715 420 29134 3946 50354 64102 39351	3 011 435 3 446 760 5 466 8 450 3 400	570 594 -1267 1359 58382 27635	- 57 741 - 57 741 - 396 28 577 - 3 991 124 527	263 545 44 087 423 997 778 793 509 356

Adjustments = eliminations inter-BU and amounts not allocated to BU.



thousand ouros

The decision to report EBITDA figures allows a better comparison of the different BU performances, disregarding the different financial situations of each BU. This is also coherent with the existing Corporate Departments, as the Financial Department is responsible for the bank negotiations, being the tax function the responsibility of the Holding Company.

Cork Stoppers BU main product is the different types of existing cork stoppers. The main markets are the bottling countries, from the traditional ones like France, Italy, Germany, Spain and Portugal, to the new markets like USA, Australia, Chile, South Africa and Argentina.

Raw Materials BU is, by far, the most integrated in the production cycle of Corticeira Amorim, with 90% of its sales to others BU, specially to Cork Stoppers BU. Main products are bark and discs.

The remaining Business Units produce and sell a wide range of products that use the raw material left over from the production of stoppers, as well as the cork raw material that is not susceptible to be used in the production of stoppers. Main products are cork floor tiles, cork rubber for the automotive industry and antivibratic systems, expanded agglomerates for insulation and acoustic purposes, technical agglomerates for civil construction and shoe industry, as well as granulates for agglomerated, technical and champagne cork stoppers.

Major markets for flooring, insulation and composites products are concentrated in Europe. Major production sites are in Portugal, where most of the invested capital is located. Products are distributed in practically all major markets through a fully owned network of sales companies. About 70% of total consolidated sales are achieved through these companies.



6. ATIVITY DURING THE YEAR

Corticeira Amorim's sales are composed by a wide range of products that are sold through all the five continents, over 100 countries. Due to this notorious variety of products and markets, it is not considered that this activity is concentrated in any special period of the year. Traditionally first half, specially the second quarter, has been the best in sales; third and fourth quarter switch as the weakest one.

Mozelos, May 4, 2023

The Board of CORTICEIRA AMORIM, S.G.P.S., S.A.

António Rios de Amorim (Chairman)
Nuno Filipe Vilela Barroca de Oliveira (Vice-Chairman)
Fernando José de Araújo dos Santos Almeida (Member)
Cristina Rios de Amorim Baptista (Member)
Luisa Alexandra Ramos Amorim (Member)
Juan Ginesta Viñas (Member)
José Pereira Alves (Member)
Marta Parreira Coelho Pinto Ribeiro (Member)
Cristina Galhardo Vilão (Member)
António Lopes Seabra (Member)

