



AMORIM

# CORTICEIRA AMORIM

**Consolidated Financial  
Statement  
June 30, 2017**

First half 2017 (1H17) (Audited)

Second quarter 2017 (2Q17) (Non-audited)

# Consolidated Management Report



Shareholders of CORTICEIRA AMORIM,

In accordance with the law, the Directors of CORTICEIRA AMORIM S.G.P.S., S.A., a public company, present their consolidated management report.

## 1. SUMMARY OF ACTIVITY

In general terms, the economic conditions observed at the beginning of the year continued during the second quarter. Economic sentiment remains globally positive, with different economies showing greater synchronisation, a factor differentiating the current period from other recent periods of growth.

The US began the second quarter still performing below expectations in the early months of 2017, but gradually began to recover. The slowdown in the first quarter was seen as transitory, given that the economy continued to generate jobs.

Strong European data set the climate in the Euro Zone with a series of positive surprises. Growth remained strong and showed signs of accelerating in comparison with the beginning of the year, with some indicators reaching pre-crisis levels.

At Corticeira Amorim, consolidated first-half sales reached 355 M€, a 6% increase on the first six months of 2016. This sales growth was totally organic, not benefitting from any changes in the group's perimeter. The deceleration in the rate of sales growth in the second quarter, which had been forecast in the first-quarter management report, essentially reflected the greater number of working days in the first three months of 2017 compared with the same period of the previous year. In 2016, this effect occurred in the second three months, the strongest quarter of that year for sales growth, thus, by comparison, penalising the second quarter of 2017. The increase in sales was mainly a result of increased volume sales, with the exchange rate effect (relating essentially to the US dollar) having a positive impact of 3.8 M€.

In terms of business units (BUs), special mention should be made of sales growth at the Cork Stopper BU (8.6%) and the Floor and Wall Coverings BU, which managed to maintain its growth in sales (1.9%). The Composite Cork BU saw the positive impact of the first quarter diluted, having ended the first half with a slight drop in sales (-0.3%).

Increased production implied an increase in operating costs superior to the growth in sales, but this was offset by the gross margin. Earnings before interest, tax, depreciation and amortisation (EBITDA) evolved positively at slightly above the rate of sales growth, reaching 70.6 M€. The increase would have been greater had it not been for impairments in the first quarter resulting from an analysis of the amount recoverable from some previously capitalised



development projects and from an industrial site that is expected to be relocated.

The EBITDA/sales ratio reached 19.9%, above the 19.7% registered in the first half of 2016. Performance was stronger in the first quarter than over the first half as a whole due to the exceptional increase in sales in the first quarter not being accompanied at the same level by fixed costs. The evolution of the ratio over the whole first half provides a better benchmark for evaluating Corticeira Amorim's performance.

Financial operations continued to improve due to lower interest rates and debt levels. Net debt at the end of the first half was 11 M€ (1H16: 80 M€).

Estimates of the rate of effective taxation are higher than for the same period in 2016. This is due to the estimate for the first half of 2016 having benefited from a gain relating to the company's tax declaration for 2014.

After earnings attributable to non-controlling interests, net income totalled 37.757 M€, an increase of 7.4% compared with the 35.145 M€ registered in the first half of 2016.

## 2. OPERATING ACTIVITIES - FIRST HALF 2017

The **Raw Materials BU** kept pace with the Cork Stopper BU's overall increase in activity, registering a sales increase of 3.8%, essentially resulting from internal operations. Production rose 4.3% in line with the increase in sales.

The BU recorded an EBITDA of 10.5 M€, almost the same as in the same period of 2016 (1H16: 10.6 M€).

Preparations for the 2017 cork purchasing campaign advanced according to plan in the first half, achieving the amounts targeted for the period. Cork purchases have almost been completed and point to an increase of about 10%.

The BU continues to seek improvements in its efficiency indicators, in particular through the implementation of several projects for improving processing (Kaizen) and automation as well as improving product quality.

Research continues into the project for cork oak plantations with improved irrigation and better occupation of the available space. Full execution of the project depends on broadening partnerships with forest owners. In this area, it is important to make public bodies aware of the importance of the project for the future of the cork sector in Portugal.

The **Cork Stopper BU** recorded sales of 239.5 M€, an increase of 8.6% on the first half of 2016. The increase was mainly driven by volume sales (+7.5%) and price. The increase in sales was balanced across products and markets. In term of products, capsulated, champagne and Neutrocork® stoppers performed particularly well.

All segments (still, sparkling and spirits) achieved significant growth of above 8%. The spirits segment, in particular, stood out with sales growth of more than 17%.

In terms of geographical markets, France, the US, Italy, Spain and Chile registered the biggest sales increases, reflecting the growing “premium-isation” of markets and a growth in sales to large customers. Argentina was the only market where sales fell significantly.

The use of NDtech® technology advanced at the beginning of 2017, reaching a production capacity of 40 million stoppers per year. In June, accumulated sales reached 14 million stoppers.

Increased activity combined with the effect of the BU’s sales mix resulted in EBITDA growth of 25.5% to 49.9 M€ on June 30, 2017.

The **Composite Cork BU’s** first-half sales totalled 51.9 M€, a slight drop on the first half of 2016 (52.1 M€). A fall in volume sales (impact: -0.4 M€) was partially offset by the exchange rate effect (impact: +0.5 M€). In terms of segments, Resilient & Engineered Flooring Manufacturers (+0.7 M€), Heavy Construction (+0.7 M€) and the supply of inlays for Hydrocork® products produced by the Floor and Wall Coverings BU (+0.8 M€) together accounted for a significant part of the increase recorded. Furnishing (-1.3 M€), Sport Surfaces (-1.0 M€) and Aerospace (-0.4 M€) were the segments that recorded the largest reduction in sales. The Furnishing segment registered a drop in sales in comparison with the same period in 2016 as a result of some specific projects, delimited in time, that were developed in the previous year. Several initiatives are underway aimed at restoring the contribution made by this segment. These include establishing new partnerships and finding innovative solutions that lead to the presentation of new products on the market based on the unique characteristics of cork. A drop in sales to the principal customer of the Sport Surfaces segment explains its first-half sale performance. Efforts are also being made to increase sales to new partners in this segment.

In terms of geographical markets, an increase in sales to Asia deserves special mention, with sales in China exceeding 500 K€. The drop in sales in the US is explained by the previously described performance of the Sport Surfaces segment. Sales in Europe also fell, mainly due to the performance of the Furnishing segment. The remaining variations were spread over different markets, including increased sales in the Middle East (+0.4 M€).

EBITDA totalled 8.3 M€ in the first half, a drop of 15% compared with the same period of 2016. The fall was essentially due to a change in the sales mix. The products for which sales rose in the first half had a lower industrial margin than the products whose sales fell.

The **Floor and Wall Coverings BU** saw the pace of sales growth decelerate in the second quarter of 2017, essentially because of the impact of strong sales combined with more working days in the first quarter. First half sales totalled 62.3 M€, an increase of 1.9% on the same period of 2016.

In terms of products, sales of Hydrocork®, which increased by 2.1 M€, and Authentica®, which rose by 2.5 M€, were particularly strong. Sales of LVT Floating products fell by 1.6 M€ (reflecting to a certain extent their cannibalization by Authentica® sales), while sales of Cork Style products dropped by 2.2 M€.



In relation to geographical markets, Denmark, Germany, Portugal and China stood out in terms of sales growth. The US was prominent among markets where sales fell (-1.9 M€), especially a drop in sales by US Floors (-1 M€). There were signs that the fall in sales in Russia was stabilizing, with first-half sales at the same level as in the first six months of 2016 (2.2 M€).

In spite of increased sales, the BU's EBITDA fell to 4.3 M€. The phenomenon registered in the first quarter continued, so that, in spite of an improved margin percentage, increased commercial costs (larger commercial teams to support investments being made to strengthen the BU's production capacity, setting up a UK operation, marketing costs at Amorim Flooring North America and other outlays) absorbed the improvement.

Sales by the **Insulation Cork BU** totalled 5.6 M€, a drop of 13.2% in relation to the first half of 2016. In 2017, however, there was no supply of granulated cork to the Cork Composite BU. Excluding this effect, the BU's sales to end customers fell 1% (30 K€), while MDFachada® sales increased by 176 K€.

Black agglomerate sales also rose by 2.6%, growing in Italy and Asia, but falling in the Middle East. Sales of re-granulated materials fell 10%, notably in the French and Portuguese markets, but with increased sales in Sweden.

The BU's EBITDA fell 29.3% to 1.1 M€ (1H16: 1.5 M€). The drop resulted from a lower gross margin reflecting an increase in the average price of raw materials and a larger increase in the price of the specific materials used by the BU.

### 3. CONSOLIDATED PROFIT AND LOSS ACCOUNT AND FINANCIAL POSITION

As previously mentioned, increased volume sales (up by about 50%) were mainly responsible for the overall sales growth registered in the first half, with the exchange rate effect contributing approximately 3.8 M€. The price effect, especially at the Cork Stopper BU, also had some impact on the increase.

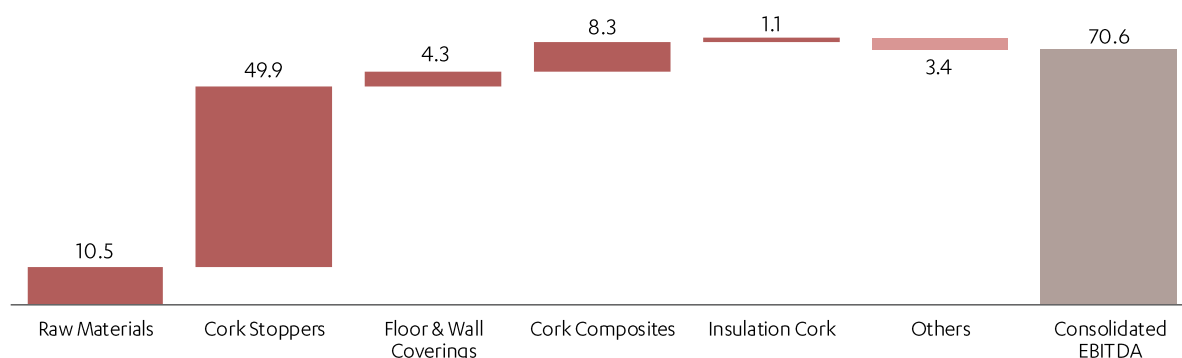
The increase in the absolute value of sales was reflected in the gross margin, which increased in percentage terms. This was essentially due to changes in production resulting from a significant increase in finished products (mainly at the Cork Stopper BU). This led to an improvement of the gross margin percentage (of almost 1 percentage point), which also reflected an improved sales mix.

In terms of operating costs, the increase in activity essentially explains the 4.4 M€ in staff costs (+7.4%). Supplies and external services costs increased 7.5%, also partly reflecting the increase in activity. Other factors that contributed to the increase include an increase in commercial costs (as previously explained) and consulting costs, the impact of which were diluted with respect to the first quarter.

The impairment account is significant and results from impairments recognised in the first quarter of 2017, resulting mainly from an analysis of the recoverable value of some previously capitalised development projects and an industrial site that is expected to be relocated.

In regard to other operating costs affecting EBITDA, the change was unfavourable, resulting in a decrease of 1.3 M€. The main factor contributing to this drop relates to exchange rate differences on receivable asserts and payable liabilities and the hedging of foreign exchange risk involving other operating income/gains, which was negative in the amount of about 1 M€ (1H16: 0.9 M€).

As a result of the evolution of sales, the gross margin and operating costs, EBITDA increased 7.2% to 70.6 M€. This resulted in an EBITDA/sales ratio of 19.9%, which compares favourably with first half of 2016 and represents an increase of 0.8 percentage points in relation to the full-year ratio for 2016 (19.1%).



No non-recurring expenses were recorded in the first half of 2017 (1H16: 3.7 M€).

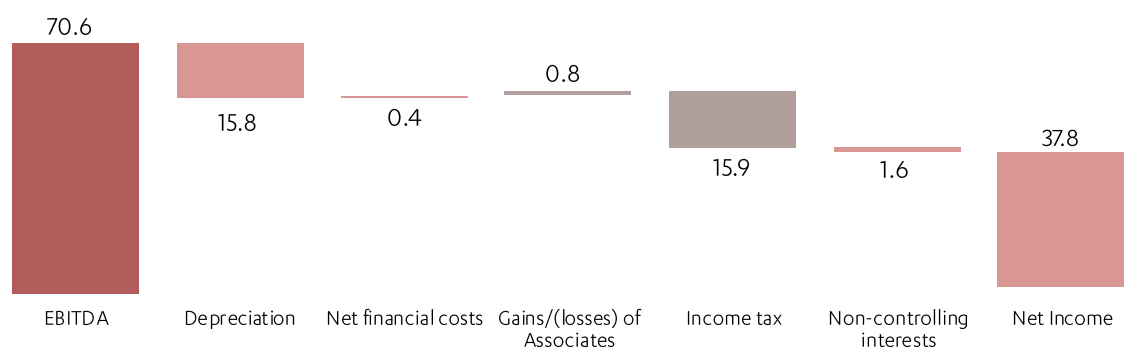
Lower average debt (11.1 M€ on 30/06/2017 compared with 80.1 M€ on 30/06/2016) and interest rates again benefited the Group's financial position. Net financial expenses totalled 0.6 M€ compared with 1.0 M€ in the first half of 2016.

The results contributed by associate companies fell slightly below the amount registered in the first half of 2016. This was essentially due to an impairment recorded for one associate company. The loss of the positive results registered by the associate company US Floors (1H16: 0.8 M€), which no longer belongs to Corticeira Amorim, was partially offset by the increased profitability of stock held in associate companies.

Tax on earnings is estimated at 15.9 M€. As usual, it will only be possible to estimate the value of investment tax benefits (RFAI and SIFIDE) at the end of the year. Thus, any tax gain will be recorded only at the close of accounts for 2017. In comparison with the first half of 2016, it will be recalled that the estimate for 2016 benefitted from a gain relating to the tax declared for 2014.

After estimated taxation and the allocation of results from non-controlling interests, net income attributable to CORTICEIRA AMORIM shareholders totalled 37.757 M€, an increase of 7.4% face on the 35.145 M€ recorded for the first half of 2016.

Earnings per share were 0.2839 €, up from 0.2642 € in the first half of 2016.



Net assets totalled 777.4 M€ at the end of June 2017, an increase of 51 M€ on the total recorded at the end of December 2016 that mainly resulted from the increase in the balance of customers, inventories, cash, and cash equivalents. The increase of about 75 M€ in assets in relation to the first half of 2016 results in large measures from the increase in the value of inventories (+17 M€ due to additional cork purchases), customers (+9 M€ due to increased activity being reflected in the balance of customers) and cash and equivalents (resulting from the amount raised from the sale of US Floors, which was transferred from the US to Portugal at the end of the first quarter).

The change in the second part of the balance sheet for the first six months of 2017 relates to the recognition of the first-half results, the distribution of dividends (23.9 M€) and a 38 M€ increase in liabilities (increases relating to suppliers, other loans and miscellaneous creditors and income tax offset by a reduction in remunerated debt).

In the second part of the balance sheet, the increase in equity compared to June 2016 totalled 71 M€. Under liabilities, a decrease of 22 M€ in remunerated debt, offset by increases in other loans and miscellaneous creditors (7 M€), suppliers (21 M€) and income tax (3 M€) is of particular note.

At the end of the first half, net remunerated debt totalled 11 M€, a reduction of 25 M€ compared with the end of 2016. Funds were released as planned, with EBITDA generated by the Group's activities being sufficient to offset capital expenditure and working capital requirements. Mention should also be made of the impact on the evolution of the Group's debt made by the receipt of 8.5 M€ in government subsidies.

At the end of June 2017, the Group's equity totalled 440 M€. The financial autonomy ratio rose to 56.6%.

#### 4. KEY CONSOLIDATED INDICATORS

|                           | 1H2017         | 1H2016       | yoy        | 2Q2017         | 2Q2016       | yoy        |            |
|---------------------------|----------------|--------------|------------|----------------|--------------|------------|------------|
| Sales                     | <b>354,762</b> | 333,958      | 6.2%       | <b>183,053</b> | 177,267      | 3.3%       |            |
| Gross Margin – Value      | <b>192,121</b> | 176,276      | 9.0%       | <b>97,135</b>  | 93,871       | 3.5%       |            |
|                           | 1)             | <b>53.3%</b> | 52.4%      | + 0.9 p.p.     | <b>54.0%</b> | 50.6%      | + 3.5 p.p. |
| Operating Costs - current | <b>137,289</b> | 123,574      | 11.1%      | <b>67,762</b>  | 62,278       | 8.8%       |            |
| EBITDA - current          | <b>70,622</b>  | 65,854       | 7.2%       | <b>37,064</b>  | 38,257       | -3.1%      |            |
| EBITDA/Sales              | <b>19.9%</b>   | 19.7%        | + 0.2 p.p. | <b>20.2%</b>   | 21.6%        | -1.33 p.p. |            |
| EBIT - current            | <b>54,832</b>  | 52,703       | 4.0%       | <b>29,373</b>  | 31,593       | -7.0%      |            |
| Non-current costs         | 2)             | <b>0</b>     | 3,730      | N/A            | <b>0</b>     | 2,050      | N/A        |
| Net Income                | <b>37,757</b>  | 35,145       | 7.4%       | <b>20,543</b>  | 21,231       | -3.2%      |            |
| Earnings per share        | <b>0.284</b>   | 0.264        | 7.4%       | <b>0.164</b>   | 0.169        | -3.2%      |            |
| Net Bank Debt             | <b>11,105</b>  | 80,079       | -68,974    | -              | -            | -          |            |
| Net Bank Debt/EBITDA (x)  | 3)             | <b>0.09</b>  | 0.71       | -0.63 x        | -            | -          |            |
| EBITDA/Net Interest (x)   | 4)             | <b>230.3</b> | 103.4      | 126.83 x       | <b>223.7</b> | 126.9      | 96.78 x    |
| Equity/Net Assets         | <b>56.6%</b>   | 52.5%        | + 4.1 p.p. | -              | -            | -          |            |

1) Related to Production

2) Figures refer to the provision for labor and customs litigation in Amorim Argentina, deferred costs concerning business started in the previous year and adjustments related to non-controlling interests (2016)

3) Current EBITDA of the last four quarters

4) Net interest includes interest from loans deducted of interest from deposits (excludes stamp tax and commissions)

#### 5. SUBSEQUENT EVENTS

As communicated to the market on July 19, 2017, CORTICEIRA AMORIM, SGPS, SA, through its subsidiary Amorim & Irmãos, SGPS, SA, entered into an agreement with a view to the acquisition of the share capital of SAS ETS CHRISTIAN BOURRASSÉ, Cough (France).

ETABLISSEMENTS CHRISTIAN BOURRASSÉ (société anonyme) holds the capital of SOCORI - SOCIEDADE DE CORTIÇAS DE RIOMEÃO, S.A. (Riomeão, Portugal) and CORPACK BOURRASSÉ S.A. (Santiago, Chile) - the three companies jointly being called BOURRASSÉ.

Under the terms of the agreement, Amorim & Irmãos, SGPS, SA acquired 60% of the capital stock of ETABLISSEMENTS CHRISTIAN BOURRASSÉ (société anonyme) for a total amount of 29 M€. The remaining 40% will be acquired at a subsequent date or dates, by 2022, at a price which, taking as a reference the value already paid for the first 60%, will also depend on the evolution of BOURRASSÉ's performance during the coming years.

In addition to this event and as of the date of issuance of this report, no other material events have occurred that could materially affect the financial



position or future results of CORTICEIRA AMORIM and the affiliated companies included in the consolidated Group.



## 6. OUTLOOK

As in the first half, CORTICEIRA AMORIM will continue to benefit from investments aimed at improving its operational efficiency.

It is estimated that full year 2017 net results will maintain the first half performance.

As cork needs for next year are fulfilled, in the short term only a rapid deterioration of economic activity, or a significant depreciation of the USD, may adversely influence the performance of CORTICEIRA AMORIM for the next six months.

## 7. OWNERSHIP INTERESTS

### 7.1. LIST OF MEMBERS HOLDING QUALIFIED OWNERSHIP INTERESTS AS OF 30 JUNE 2017:

| Shareholder                               | Shares held<br>(quantity) | Participation<br>(%) | Voting rights<br>(%) |
|-------------------------------------------|---------------------------|----------------------|----------------------|
| Qualifying interests:                     |                           |                      |                      |
| Amorim Capital, S.A.                      | 67,830,000                | 51.000%              | 51.000%              |
| Investmark Holdings, B.V.                 | 18,325,157                | 13.778%              | 13.778%              |
| Amorim International Participations, B.V. | 13,414,387                | 10.086%              | 10.086%              |
| <i>Freefloat</i>                          | 33,430,456                | 25.136%              | 25.136%              |
| <b>Total</b>                              | <b>133,000,000</b>        | <b>100.000%</b>      | <b>100.000%</b>      |

The table above also lists holdings in share capital above 10%.

| Shareholder<br>Amorim Capital SGPS, S.A. | Shares held       | % Voting rights |
|------------------------------------------|-------------------|-----------------|
| Directly                                 | 67,830,000        | 51.000%         |
| <b>Total Attributable</b>                | <b>67,830,000</b> | <b>51.000%</b>  |

| Shareholder<br>Amorim Investimentos e Participações, SGPS, S.A. (a) | Shares held       | % Voting rights |
|---------------------------------------------------------------------|-------------------|-----------------|
| Directly                                                            | -                 | -               |
| Through Amorim Capital SGPS, S.A., 100% owned                       | 67 830 000        | 51.000%         |
| <b>Total Attributable</b>                                           | <b>67 830 000</b> | <b>51.000%</b>  |

(a) *The capital of Amorim Investimentos e Participações, SGPS, S.A is wholly owned by three companies (Amorim Holding Financeira, SGPS, SA (5.63%), Amorim Holding II SGPS, SA (44.37%) and Amorim - Sociedade Gestora de Participações Sociais, SA (50%)) none of which has a dominant share in society, being the capital of these three companies in turn, held, respectively, in the case of the first two, by Mr. Americo Ferreira de Amorim, wife and daughters and in the case of the third, by Mr. António Ferreira de Amorim, wife and sons As far as the Company is aware, there are no agreements between the companies for the purpose of concerted exercise of the voting rights in Amorim Investimentos e Participações, SGPS, S.A.*

| Shareholder<br>Investmark Holding BV | Shares held       | % Voting rights |
|--------------------------------------|-------------------|-----------------|
| Directly                             | 18,325,157        | 13.778%         |
| <b>Total Attributable</b>            | <b>18,325,157</b> | <b>13.778%</b>  |

| Shareholder<br>Great Prime S.A. (b)       | Shares held       | % Voting rights |
|-------------------------------------------|-------------------|-----------------|
| Directly                                  | -                 | -               |
| Through Investmark Holding BV, 100% owned | 18,325,157        | 13.778%         |
| <b>Total Attributable</b>                 | <b>18,325,157</b> | <b>13.778%</b>  |

(b) *The capital of Great Prime, S.A. is wholly owned by three companies (API Amorim Participações Internacionais, SGPS, S.A. (33.33%), Vintage Prime, SGPS, S.A. (33.33%) e Stockprice, SGPS, S.A. (33.33%)). Mr. Américo Ferreira de Amorim, holds 85% of each company.*

| Shareholder<br>Américo Ferreira de Amorim | Shares held       | % Voting rights |
|-------------------------------------------|-------------------|-----------------|
| Directly                                  | -                 | -               |
| Through Warranties, SGPS, S.A., 70% owned | 18,325,157        | 13.778%         |
| <b>Total Attributable</b>                 | <b>18,325,157</b> | <b>13.778%</b>  |

| Shareholder<br>Amorim International Participations, BV | Shares held       | % Voting rights |
|--------------------------------------------------------|-------------------|-----------------|
| Directly                                               | 13,414,387        | 10.086%         |
| <b>Total Attributable</b>                              | <b>13,414,387</b> | <b>10.086%</b>  |

| Shareholder<br>Amorim, Sociedade Gestora de Participações Sociais, S.A. (c) | Shares held       | % Voting rights |
|-----------------------------------------------------------------------------|-------------------|-----------------|
| Directly                                                                    | -                 | -               |
| Through Amorim International Participations BV, 100% owned                  | 13,414,387        | 10.086%         |
| <b>Total Attributable</b>                                                   | <b>13,414,387</b> | <b>10.086%</b>  |

(c) *The capital of Amorim, Sociedade Gestora de Participações Sociais, SA is held by Mr. António Ferreira de Amorim, wife and sons, but none of them holds a controlling interest in the company.*

## 7.2. TRANSACTIONS BY DIRECTORS & OFFICERS

In accordance with the provisions of Sections 14.6 and 14.7 of Regulation no.5/2008 of the Portuguese Securities Market Commission, no CORTICEIRA AMORIM shares were traded by any of its directors.

During that period no derivatives of CORTICEIRA AMORIM issued securities were traded by its directors or by any of the companies that control the company, neither by any of the persons related with them.

### 7.3. TREASURY STOCK

During the first half of 2017, CORTICEIRA AMORIM did not acquire or sold treasury shares.

As of June 30, 2017, CORTICEIRA AMORIM held no treasury shares.

## 8. STATEMENT OF DIRECTORS' RESPONSIBILITIES

In accordance with the requirements of Section 246.1(c) of the Portuguese Securities Market Act, the directors state that, to the best of their knowledge, the financial statements for the half year ended June 30, 2017 and all other accounting documents have been prepared in accordance with the applicable accounting standards and give a true and fair view of the assets, liabilities, financial position and profit or loss of CORTICEIRA AMORIM, SGPS, SA and the undertakings included in the consolidation taken as a whole. The directors further state that the Directors' Report faithfully describes the development, performance and position of CORTICEIRA AMORIM's business and the undertakings included in the consolidation taken as a whole. The Directors' Report contains a special section describing the main risks and uncertainties that could impact our business in the next six months.

Mozelos, July 28, 2017

The Board of CORTICEIRA AMORIM, S.G.P.S., S.A.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION



thousand euros

|                                     | Notes  | June 30, 2017  | December 31, 2016 | June 30, 2016  |
|-------------------------------------|--------|----------------|-------------------|----------------|
| <b>Assets</b>                       |        |                |                   |                |
| Property, plant and equipment       | IX     | 194,530        | 197,454           | 189,481        |
| Investment property                 | IX     | 6,686          | 7,100             | 7,233          |
| Investments in associates           | VI e X | 10,932         | 9,450             | 14,143         |
| Intangible assets                   | IX     | 2,654          | 3,776             | 2,734          |
| Other financial assets              | XI     | 2,463          | 3,940             | 3,955          |
| Deferred tax assets                 | XII    | 9,653          | 10,004            | 10,155         |
| <b>Non-current assets</b>           |        | <b>226,919</b> | <b>231,723</b>    | <b>227,702</b> |
| Inventories                         | XIII   | 281,150        | 268,691           | 264,641        |
| Trade receivables                   | XIV    | 173,029        | 141,876           | 163,190        |
| Income tax assets                   | XV     | 2,444          | 4,214             | 3,595          |
| Other current assets                | XVI    | 32,502         | 29,249            | 28,847         |
| Cash and cash equivalents           | XVII   | 61,431         | 51,119            | 14,317         |
| <b>Current assets</b>               |        | <b>550,556</b> | <b>495,150</b>    | <b>474,590</b> |
| <b>Total Assets</b>                 |        | <b>777,475</b> | <b>726,873</b>    | <b>702,291</b> |
| <b>Equity</b>                       |        |                |                   |                |
| Share capital                       | XVIII  | 133,000        | 133,000           | 133,000        |
| Other reserves                      | XVIII  | 252,514        | 175,347           | 186,287        |
| Net Income                          |        | 37,757         | 102,703           | 35,145         |
| Non-Controlling Interest            | XIX    | 16,636         | 15,892            | 14,017         |
| <b>Total Equity</b>                 |        | <b>439,907</b> | <b>426,943</b>    | <b>368,449</b> |
| <b>Liabilities</b>                  |        |                |                   |                |
| Interest-bearing loans              | XX     | 37,724         | 38,609            | 41,179         |
| Other borrowings and creditors      | XXII   | 16,837         | 10,072            | 9,633          |
| Provisions                          | XXIX   | 29,884         | 30,661            | 34,965         |
| Deferred tax liabilities            | XIII   | 6,652          | 6,856             | 6,670          |
| <b>Non-current liabilities</b>      |        | <b>91,098</b>  | <b>86,198</b>     | <b>92,447</b>  |
| Interest-bearing loans              | XX     | 34,812         | 48,399            | 53,218         |
| Trade payables                      | XXI    | 138,377        | 109,985           | 117,182        |
| Other borrowings and creditors      | XXII   | 55,983         | 49,631            | 56,199         |
| Income tax liabilities              | XV     | 17,300         | 5,717             | 14,796         |
| <b>Current liabilities</b>          |        | <b>246,471</b> | <b>213,732</b>    | <b>241,395</b> |
| <b>Total Liabilities and Equity</b> |        | <b>777,475</b> | <b>726,873</b>    | <b>702,291</b> |

(this statement should be read with the attached notes to the consolidated financial statements)



# CONSOLIDATED INCOME STATEMENT



thousand euros

| 2Q17<br>(non audited) | 2Q16<br>(non audited) |                                                                           | Notes | 1H17          | 1H16          |
|-----------------------|-----------------------|---------------------------------------------------------------------------|-------|---------------|---------------|
| 183,053               | 177,267               | Sales                                                                     | VIII  | 354,762       | 333,958       |
| 82,614                | 83,074                | Costs of goods sold and materials consumed                                |       | 168,227       | 160,093       |
| -3,304                | -323                  | Change in manufactured inventories                                        |       | 5,586         | 2,411         |
| 28,102                | 27,296                | Third party supplies and services                                         | XXIII | 56,011        | 52,116        |
| 32,026                | 29,803                | Staff costs                                                               | XXIV  | 63,618        | 59,230        |
| 194                   | 1,016                 | Impairments of assets                                                     | XXV   | 2,471         | 980           |
| 2,527                 | 2,065                 | Other gains                                                               | XXVI  | 5,015         | 4,792         |
| 2,276                 | -437                  | Other costs                                                               | XXVI  | 4,414         | 2,889         |
| <b>37,064</b>         | <b>38,257</b>         | <b>Current EBITDA</b>                                                     |       | <b>70,622</b> | <b>65,854</b> |
| 7,691                 | 6,665                 | Depreciation                                                              | IX    | 15,790        | 13,152        |
| <b>29,373</b>         | <b>31,592</b>         | <b>Current EBIT</b>                                                       |       | <b>54,832</b> | <b>52,703</b> |
| 0                     | -2,050                | Non-current costs                                                         | XXV   | 0             | -3,730        |
| 285                   | 476                   | Financial costs                                                           | XXVII | 579           | 987           |
| 51                    | 14                    | Financial income                                                          | XXVII | 140           | 35            |
| 847                   | 822                   | Share of (loss)/profit of associates                                      | x     | 829           | 941           |
| <b>29,985</b>         | <b>29,902</b>         | <b>Profit before tax</b>                                                  |       | <b>55,222</b> | <b>48,961</b> |
| 8,732                 | 8,333                 | Income tax                                                                | XII   | 15,876        | 13,079        |
| <b>21,253</b>         | <b>21,569</b>         | <b>Profit after tax</b>                                                   |       | <b>39,346</b> | <b>35,882</b> |
| 709                   | 337                   | Non-controlling Interest                                                  | XIX   | 1,588         | 737           |
| <b>20,544</b>         | <b>21,232</b>         | <b>Net Income</b> attributable to the equity holders of Corticeira Amorim |       | <b>37,757</b> | <b>35,145</b> |
| <b>0.154</b>          | <b>0.160</b>          | <b>Earnings per share - Basic e Diluted (euros per share)</b>             | XXXII | <b>0.284</b>  | <b>0.264</b>  |

(this statement should be read with the attached notes to the consolidated financial statements)

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME



thousand euros

| 2Q17<br>(non audited)                                             | 2Q16<br>(non audited) |                                                                                          | 1H17          | 1H16          |
|-------------------------------------------------------------------|-----------------------|------------------------------------------------------------------------------------------|---------------|---------------|
| <b>21,253</b>                                                     | <b>21,569</b>         | <b>Net Income</b> (before non-controlling Interest)                                      | <b>39,346</b> | <b>35,882</b> |
| <b>Items that could be reclassified through income statement:</b> |                       |                                                                                          |               |               |
| 539                                                               | -661                  | Change in derivative financial instruments fair value                                    | 1,488         | 211           |
| -2,437                                                            | 600                   | Change in translation differences and other                                              | -4,022        | -51           |
| 778                                                               | -1                    | Share of other comprehensive income of investments accounted for using the equity method | 653           | -103          |
| -31                                                               | 28                    | Other comprehensive income                                                               | -92           | 2             |
| <b>-1,151</b>                                                     | <b>-34</b>            | <b>Net Income directly registered in Equity</b>                                          | <b>-1,973</b> | <b>59</b>     |
| <b>20,102</b>                                                     | <b>21,535</b>         | <b>Total Net Income registered</b>                                                       | <b>37,373</b> | <b>35,941</b> |
| <b>Attributable to:</b>                                           |                       |                                                                                          |               |               |
| 19,799                                                            | 20,979                | Corticeira Amorim Shareholders                                                           | 36,162        | 34,947        |
| 304                                                               | 556                   | Non-controlling Interest                                                                 | 1,211         | 994           |

(this statement should be read with the attached notes to the consolidated financial statements)

(items in this Statement above are disclosed net of tax. The income tax relating to each component of other comprehensive income is disclosed in note XIII)

# CONSOLIDATED STATEMENT OF CASH FLOW



thousand euros

| 2Q17<br>(non audited)        | 2Q16<br>(non audited) |                                                                | 1H17           | 1H16           |
|------------------------------|-----------------------|----------------------------------------------------------------|----------------|----------------|
| <b>OPERATING ACTIVITIES</b>  |                       |                                                                |                |                |
| 186,363                      | 177,880               | Collections from customers                                     | 353,653        | 332,361        |
| -135,383                     | -125,957              | Payments to suppliers                                          | -263,311       | -259,087       |
| -27,532                      | -25,970               | Payments to employees                                          | -57,871        | -53,921        |
| <b>23,448</b>                | <b>25,952</b>         | <b>Operational cash flow</b>                                   | <b>32,471</b>  | <b>19,353</b>  |
| -2,515                       | -2,520                | Payments/collections - income tax                              | -2,818         | -2,359         |
| 13,129                       | 14,770                | Other collections/payments related with operational activities | 26,976         | 24,153         |
| <b>34,061</b>                | <b>38,203</b>         | <b>CASH FLOW BEFORE EXTRAORDINARY ITEMS</b>                    | <b>56,629</b>  | <b>41,148</b>  |
| <b>INVESTMENT ACTIVITIES</b> |                       |                                                                |                |                |
| <b>Collections due to:</b>   |                       |                                                                |                |                |
| 56                           | 198                   | Tangible assets                                                | 427            | 260            |
| 50                           | 6                     | Financial investments                                          | 50             | 6              |
| 151                          | 67                    | Other assets                                                   | 233            | 91             |
| 91                           | 7                     | Interests and similar gains                                    | 212            | 17             |
| <b>Payments due to:</b>      |                       |                                                                |                |                |
| -8,502                       | -7,386                | Tangible assets                                                | -14,899        | -13,615        |
| -469                         | -24                   | Financial investments                                          | -480           | -31            |
| -200                         | -169                  | Intangible assets                                              | -200           | -361           |
| -44                          | 0                     | Other assets                                                   | -44            | 0              |
| <b>-8,867</b>                | <b>-7,302</b>         | <b>CASH FLOW FROM INVESTMENTS</b>                              | <b>-14,701</b> | <b>-13,634</b> |
| <b>FINANCIAL ACTIVITIES</b>  |                       |                                                                |                |                |
| <b>Collections due to:</b>   |                       |                                                                |                |                |
| 2,972                        | 0                     | Loans                                                          | 5,250          | 0              |
| 572                          | 1,034                 | Government grants                                              | 9,187          | 1,034          |
| 699                          | 431                   | Others                                                         | 1,188          | 1,401          |
| <b>Payments due to:</b>      |                       |                                                                |                |                |
| 0                            | -5,973                | Loans                                                          | -18,683        | -3,546         |
| -272                         | -371                  | Interests and similar expenses                                 | -746           | -1,014         |
| -24,287                      | -21,706               | Dividends                                                      | -24,517        | -21,706        |
| -40                          | -3,158                | Government grants                                              | -700           | -3,158         |
| -111                         | -116                  | Others                                                         | -224           | -213           |
| <b>-20,468</b>               | <b>-29,860</b>        | <b>CASH FLOW FROM FINANCING</b>                                | <b>-29,245</b> | <b>-27,203</b> |
| <b>4,727</b>                 | <b>1,041</b>          | <b>Change in Cash</b>                                          | <b>12,683</b>  | <b>311</b>     |
| <b>-934</b>                  | <b>40</b>             | <b>Exchange rate effect</b>                                    | <b>-1,333</b>  | <b>-22</b>     |
| <b>-215</b>                  | <b>0</b>              | <b>Perimeter variation</b>                                     | <b>0</b>       | <b>0</b>       |
| <b>43,156</b>                | <b>-5,451</b>         | <b>Cash at beginning</b>                                       | <b>35,383</b>  | <b>-4,659</b>  |
| <b>46,735</b>                | <b>-4,370</b>         | <b>Cash at end</b>                                             | <b>46,735</b>  | <b>-4,370</b>  |

(this statement should be read with the attached notes to the consolidated financial statements)

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY



|                                                       | Attributable to owners of Corticeira Amorim, SGPS, S.A. |               |                             |                                         |                 |                  |                        |               |                |            | thousands euros           |              |
|-------------------------------------------------------|---------------------------------------------------------|---------------|-----------------------------|-----------------------------------------|-----------------|------------------|------------------------|---------------|----------------|------------|---------------------------|--------------|
|                                                       | Notas                                                   | Share capital | Treasury Stock - Face Value | Treasury Stock - Discounts and Premiums | Paid-in Capital | Hedge Accounting | Translation Difference | Legal reserve | Other reserves | Net income | Non-controlling interests | Total Equity |
| <b>Balance sheet as at January 1, 2016</b>            |                                                         | 133,000       | 0                           | 0                                       | 38,893          | -169             | 1,145                  | 14,294        | 98,590         | 55,012     | 13,368                    | 354,133      |
| <b>Profit for the year</b>                            | XVIII                                                   | -             | -                           | -                                       | -               | -                | -                      | 1,909         | 53,103         | -55,012    | -                         | 0            |
| <b>Dividends</b>                                      | XVIII                                                   | -             | -                           | -                                       | -               | -                | -                      | -             | -21,280        | -          | -345                      | -21,625      |
| <b>Perimeter variation</b>                            | XIX                                                     | -             | -                           | -                                       | -               | -                | -                      | -             | -              | -          | -                         | 0            |
| Consolidated Net Income for the period                | XV III e X X                                            | -             | -                           | -                                       | -               | -                | -                      | -             | -              | 35,145     | 737                       | 35,882       |
| Change in derivative financial instruments fair value | XVIII                                                   | -             | -                           | -                                       | -               | 211              | -                      | -             | -              | -          | -                         | 211          |
| Change in translation differences                     | XV III e X X                                            | -             | -                           | -                                       | -               | -                | -308                   | -             | -              | -          | 257                       | -51          |
| Other comprehensive income of associates              | X                                                       | -             | -                           | -                                       | -               | -                | -103                   | -             | -              | -          | -                         | -103         |
| Other comprehensive income                            |                                                         | -             | -                           | -                                       | -               | -                | -                      | -             | 2              | -          | -                         | 2            |
| <b>Total comprehensive income for the period</b>      |                                                         | 0             | 0                           | 0                                       | 0               | 211              | -411                   | 0             | 2              | 35,145     | 994                       | 35,941       |
| <b>Balance sheet as at June 30, 2016</b>              |                                                         | 133,000       | 0                           | 0                                       | 38,893          | 42               | 734                    | 16,203        | 130,415        | 35,145     | 14,017                    | 368,449      |
| <b>Balance sheet as at January 1, 2017</b>            |                                                         | 133,000       | 0                           | 0                                       | 38,893          | -1,107           | 2,274                  | 16,203        | 119,084        | 102,703    | 15,893                    | 426,942      |
| <b>Profit for the year</b>                            | XVIII                                                   | -             | -                           | -                                       | -               | -                | -                      | 2,567         | 100,136        | -102,703   | -                         | 0            |
| <b>Dividends</b>                                      | XVIII                                                   | -             | -                           | -                                       | -               | -                | -                      | -             | -23,940        | -          | -468                      | -24,408      |
| <b>Others</b>                                         | XIX                                                     | -             | -                           | -                                       | -               | -                | -                      | -             | -              | -          | -                         | 0            |
| Consolidated Net Income for the period                | XV III e X X                                            | -             | -                           | -                                       | -               | -                | -                      | -             | -              | 37,757     | 1,588                     | 39,346       |
| Change in derivative financial instruments fair value | XVIII                                                   | -             | -                           | -                                       | -               | 1,488            | -                      | -             | -              | -          | -                         | 1,488        |
| Change in translation differences                     | XV III e X X                                            | -             | -                           | -                                       | -               | -                | -3,645                 | -             | -              | -          | -377                      | -4,022       |
| Other comprehensive income of associates              | X                                                       | -             | -                           | -                                       | -               | -                | 428                    | -             | 225            | -          | -                         | 653          |
| Other comprehensive income                            |                                                         | -             | -                           | -                                       | -               | -                | -                      | -             | -92            | -          | -                         | -92          |
| <b>Total comprehensive income for the period</b>      |                                                         | 0             | 0                           | 0                                       | 0               | 1,488            | -3,217                 | 0             | 133            | 37,757     | 1,211                     | 37,372       |
| <b>Balance sheet as at June 30, 2017</b>              |                                                         | 133,000       | 0                           | 0                                       | 38,893          | 381              | -943                   | 18,770        | 195,413        | 37,757     | 16,636                    | 439,907      |

(this statement should be read with the attached notes to the consolidated financial statements)



# I - INTRODUCTION



At the beginning of 1991, Corticeira Amorim, S.A. was transformed into CORTICEIRA AMORIM, S.G.P.S., S.A., the holding company for the cork business sector of the Amorim Group. In this report, CORTICEIRA AMORIM will be the designation of CORTICEIRA AMORIM, S.G.P.S., S.A., and in some cases the designation of CORTICEIRA AMORIM, S.G.P.S. together with all of its subsidiaries.

CORTICEIRA AMORIM, directly or indirectly, holds no interest in land properties used to grow and explore cork tree. Cork tree is the source of cork, the main raw material used by CORTICEIRA AMORIM production units. Cork acquisition is made in an open market, with multiple agents, both in the demand side as in the supply side.

CORTICEIRA AMORIM is mainly engaged in the acquisition and transformation of cork into a numerous set of cork and cork related products, which are distributed worldwide through its network of sales company.

CORTICEIRA AMORIM is a Portuguese company with a registered head office in Mozelos, Santa Maria da Feira. Its share capital amounts to 133 million euros, and is represented by 133 million shares, which are publicly traded in the Euronext Lisbon - Sociedade Gestora de Mercados Regulamentados, S.A.

Amorim Capital - Sociedade Gestora de Participações Sociais, S.A. held 67,830,000 shares of CORTICEIRA AMORIM as of June 30, 2017 corresponding to 51.00 % of its share capital (December 31, 2016: 67,830,000 shares). Amorim Capital - Sociedade Gestora de Participações Sociais, S.A., is included in the consolidation perimeter of Amorim - Investimentos e Participações, S.G.P.S., S.A., this being its controlling parent company. Amorim - Investimentos e Participações, S.G.P.S. is fully owned by Amorim family.

These financial statements were approved in the Board Meeting of July 28, 2017. Shareholders have the capacity to modify these financial statements even after their release.

Except when mentioned, all monetary values are stated in thousand euros (Thousand euros = K euros = K€ = € K).

Some figures of the following notes may present very small differences not only when compared with the total sum of the parts, but also when compared with figures published in other parts of this report. These differences are due to rounding aspects of the automatic treatment of the data collected.

## II - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES



The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented.

### a. Basis of presentation

Consolidated statements were prepared based on a going concern basis and using the records as stated in the companies' books included in the consolidation which adopted local general accepted accounting principles. Accounting adjustments were made in order to comply with group accounting policies, following the historical cost principle, except for financial instruments, which are registered according to IAS 39. Consolidated statements were prepared based in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union as of June 30, 2017, namely IAS 34 (Interim Report).

### b. Consolidation

- Group companies

Group companies, often designated as subsidiaries, are entities (including structured entities) over which CORTICEIRA AMORIM has control. CORTICEIRA AMORIM controls when it is exposed to, or holds the rights over variable generated returns through its involvement with the entity. It must have also the capacity to influence those variable returns through the power it has over the entity activity.

Group companies are consolidated line by line, being the position of third-party interests in the shareholding of those companies stated in the consolidated financial position in the "Non-controlling interest" account. Date of first consolidation or de-consolidation is, in general, the beginning or the end of the quarter when the conditions for that purpose are fulfilled.

Profit or loss is allocated to the shareholders of the mother company and to the non-controlling interest in proportion of their correspondent parts of capital, even in the case that non-controlling interest become negative.

IFRS 3 is applied to all business combinations past January 1, 2010, according to Regulamento no. 495/2009, of June 3, as adopted by the European Commission. When acquiring subsidiaries the purchasing method will be followed. According to the revised IFRS, the acquisition cost will be measured by the given fair value assets, by the assumed liabilities and equity interest issued. Transactions costs will be charged as incurred and the services received. The exceptions are the costs related with debt or capital issued. These must be registered according to IAS 32 and IAS 39. Identifiable purchased assets and assumed

liabilities will be initially measured at fair value. The acquirer shall recognized goodwill as of the acquisition date measured as the excess of (i) over (ii) below:

- (i) the aggregate of:
  - the consideration transferred measured in accordance with this IFRS;
  - the amount of any Non-controllable interest in the acquiree; and
  - In a business combination achieved in stages, the acquisition-date fair value of the acquirer's previously held equity interest in the acquiree.
- (ii) the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed

In the case that (ii) exceeds (i), a difference must be registered as a gain.

The values of assets and liabilities acquired as part of a business combination can be reviewed for a period of 12 months from the date of acquisition.

The acquisition cost is subsequently adjusted when the purchase price / allocation is contingent upon the occurrence of specific events agreed with the seller / shareholder.

Any contingent payments to be transferred by the Group are recognized at fair value at the acquisition date. Subsequent changes in fair value that may occur, evaluated as assets or liabilities are recognized in accordance with IAS 39.

Inter-company transactions, balances and unrealized gains on transactions between group companies are eliminated. Unrealized losses are also eliminated but considered an impairment indicator of the asset transferred.

The amounts reported by the Group's subsidiaries are adjusted where necessary to conform to the accounting policies of CORTICEIRA AMORIM.

- **Non-controlling interest**

Non-controlling Interest are recorded at fair value or in the proportion of the percentage held in the net asset of the acquire, as long as it is effectively owned by the entity. The others components of the non-controlling interest are registered at fair value, except if other criteria is mandatory.

Transactions with Non-controlling interests are treated as transactions with Group Equity holders, when no loss of control occurs.

In any acquisition from non-controlling interests, the difference between the consideration paid and the accounting value of the share acquired is recognised in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

When the Group ceases to have control or significant influence, any retained interest in the entity is remeasured to its fair value, with the change in carrying amount recognised in profit or loss.

- **Equity companies**

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding between 20% and 50% of voting rights. Investments in associates are accounted for using the equity method of accounting and are initially recognised at cost. The Group's investment in associates includes goodwill. Future impairments of goodwill will be adjusted against the carrying amount of investments. The Group's share of its associates post-acquisition profits or losses is recognised in the income statement, in the "Gain/(losses) in associates" account, and its share of post-acquisition movements in reserves is recognised in reserves. The carrying amount is also adjusted by dividends received. When the Group's share of losses in an associate equals or exceeds its interest in the associate, the group does not recognise further losses, unless it has incurred obligation on behalf of the associate, in this case the liabilities will be recorded in a "Provisions" account.

The accounting policies adopted by the associates are adjusted to the accounting policies of the group.

- **Exchange rate effect**

Euro is the legal currency of CORTICEIRA AMORIM, S.G.P.S., S.A., and is the currency in which two thirds of its business is made and so Euro is considered to be its functional and presentation currency.

In non-euro subsidiaries, all assets and liabilities denominated in foreign currency are translated to euros using year-end exchange rates. Net exchange differences arising from the different rates used in transactions and the rate used in its settlements is recorded in the income statement.

Assets and liabilities from non-euro subsidiaries are translated at the balance sheet date exchange rate, being its costs and gains from the income statement translated at the average exchange rate for the period / year.

Exchange differences are registered in an equity account "Translation differences" which is part of the line "Other reserves".

Whenever and a non-euro subsidiary is sold or liquidated, accumulated translation differences recorded in equity is registered as a gain or a loss in the consolidated income statement by nature.

### **c. Tangible Fixed Assets**

Tangible fixed assets are originally their respective historical cost (including attributable expenses) or production cost, including, whenever applicable, interest costs incurred throughout the respective construction or start-up period, which are capitalised until the asset is ready for its projected use.





Tangible fixed assets are subsequently measured at acquisition cost, deducted from cumulative depreciations and impairments.

Depreciation is calculated on the straight-line basis, over the following years, which represent a reasonable estimate of the useful lives:

|                  | <u>Number of years</u> |
|------------------|------------------------|
| Buildings        | 20 to 50               |
| Plant machinery  | 6 to 10                |
| Motor vehicles   | 4 to 7                 |
| Office equipment | 4 to 8                 |

Depreciation is charged since the beginning of the moment in which the asset is ready to use. The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

Current maintenance on repair expenses are charged to the actual income statement in which they occurred. Cost of operations that can extend the useful expected life of an asset, or from which are expected higher and significative future benefits, are capitalized.

An asset's carrying amount is written down to its recoverable amount and charged to the income statement if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses and disposals are included in the income statement.

#### **d. Intangible assets**

Intangible assets are initially measured at cost. Subsequently they are measured at cost less accumulated depreciation.

Research expenditures are recognised in the income statement as incurred.

Development expenditure is recognised as intangible asset when the technical feasibility being developed can be demonstrated and the Group has the intention and capacity to complete their development and start trading or using them and that future economic benefits will occur.

Amortisation of the intangible assets is calculated by the straight-line method, and recorded as the asset qualifies for its required purpose:

|                     | <u>Number of years</u> |
|---------------------|------------------------|
| Industrial Property | 10 to 20               |
| Software            | 3 to 6                 |

The estimated useful life of assets are reviewed and adjusted when necessary, at the balance sheet date.

#### **e. Investment property**

Investment property includes land and buildings not used in production.

Investment property are initially registered at acquisition cost plus acquisition or production attributable costs, and when pertinent financial costs during construction or installation. Subsequently are measured at acquisition cost less cumulative depreciations and impairment.

Periods and methods of depreciation are as follows in d) note for tangible fixed asset.

Properties are derecognized when sold. When used in production are reclassified as tangible fixed asset. When land and buildings are no mores used for production, they will be reclassified from tangible fixed asset to investment property.

#### **f. Goodwill**

Goodwill arises from acquisition of subsidiaries and represents the excess of the cost of an acquisition over the fair value of the net identifiable assets of the acquired at the date of acquisition. If positive, it will be included as an asset in the “goodwill” account. If negative, it will be registered as a gain for the period.

In Business combinations after January 1, 2010, Goodwill will be calculated as referred in b).

For impairment tests purposes, goodwill is allocated to the cash-generating unit or group of cash-generating units that are expected to benefit from the upcoming synergies.

Goodwill will be tested annually for impairment, or whenever an evidence of such occurs; impairment losses will be charged to the income statement and, consequently, its carrying amount adjusted.

#### **g. Non-financial assets impairment**

Assets with indefinite useful lives are not amortised but are annually tested for impairment purposes, or more frequently if there are events or changes in circumstances that indicate impairment.

Assets under depreciation are tested for impairment purposes whenever an event or change of circumstances indicates that its value cannot be recovered.

For the estimate of impairments, assets are allocated to the lowest level for which there is separate identifiable cash flows (cash generating units).

In assessing impairment, both internal and external sources of information are considered. Tests are carried out if the level of profitability of cash-generating units is consistently below a minimum threshold, from which there is risk of impairment of assets. Impairment tests are also performed whenever management makes significant changes in operations (for example, total or partial discontinuation of the activity).

Impairment tests are performed internally. Whenever impairment tests are performed, future cash flows are discounted at a specific rate for the cash-generating unit, which includes the risk of the market where it operates.

The group uses external experts (appraisers) only to determine the market value of land and buildings in situations of discontinuation of operations, where they are no longer recovered by use.

Impairment losses are recognized as the difference between its carrying amount and its recoverable amount. Recoverable corresponds to the higher of its fair value less sales expenses and its value for use.

Impairment losses, if any, are allocated specifically to the individual assets that are part of the cash flow generating unit.

Non-financial assets, except goodwill, that generated impairment losses are valued at each reporting date regarding reversals of said losses.

#### **h. Other financial assets**

This caption is primarily related to investments in equity instruments available for sale, which have no stock exchange share price and whose fair value cannot be estimated reliably and are therefore measured at cost. Dividends, if any, are recognized in the period in which they occur, when the right to receive is established.

#### **i. Inventories**

Inventories are valued at the lower of acquisition cost or production cost and net realisable value. Acquisition cost includes direct and indirect expenses incurred in order to have those inventories at its present condition and place. Production cost includes used raw material costs, direct labour, other direct costs and other general fixed production costs (using normal capacity utilisation).

Where the net realisable value is lower than production cost, inventory impairment is registered. This adjustment will be reversed or reduced whenever the impairment situation no longer takes place.

#### **j. Trade and other receivables**

Trade and other receivables are registered initially at fair value and subsequently registered at amortized cost, and adjusted for any subsequent impairment losses which will be charged to the income statement.

Medium and long-term receivables, if applicable, will be measured at amortized cost using the effective interest rate of the debtor for similar periods.

Trade and other receivables are derecognized when the rights to receive cash flows from the investments expire or are transferred, as well as all the risks and rewards of its ownership.

#### **k. Financial assets impairment**

At each reporting date, the impairment of financial assets at amortized cost is evaluated.

Financial asset impairment occurs if after initial register, unfavourable cash flows from that asset can be reasonably estimated.

Impairment losses are recognized as the difference between its carrying amounts and expected future cash flows (excluding future losses that yet have not occurred), discounted at the initial effective interest rate of the asset. The calculated amount is deducted to the carrying amount and loss recognized in the earnings statement.

As a rule, Corticeira Amorim grouped the financial assets according to similar credit risk characteristics, the impairments being estimated based on the experience of historical losses.

At the end of each period, an analysis is performed on the quality of customer loans. Given the characteristics of the business it is considered that the balances overdue up to 90 days are not susceptible to impairment. Balances overdue between 90 and 120 days are considered as being able to generate an impairment of around 30% and balances between 120 and 180 days 60%. All balances overdue for more than 180 days, as well as all balances considered as doubtful, will give rise to a total impairment.

This rule does not overlap the analysis of each specific case. The analysis of the specific cases is determined on the individual accounts receivable, taking into account the historical information of the clients, their risk profile and other observable data in order to assess if there is objective proof of impairment for these accounts receivable.

Impairment of Other Financial Assets is verified through the analysis of the companies' approved financial statements, as well as the evaluation of the expected future cash flows of their activity.

If the impairment loss decreases in a future period, the losses previously recognized against the Income Statement are reversed.

#### **l. Cash and cash equivalents**

Cash includes cash in hand, deposits held at call in banks, time deposits and other no-risk short-term investments with original maturities of three months or less. In the Consolidated Statement of Cash Flow, this caption includes Bank overdrafts.

#### **m. Suppliers, other borrowings and creditors**

Debts to suppliers and other borrowings and creditors are initially registered at fair value. Subsequently are measured at amortized cost using effective interest rate method. They are classified as current liabilities, except if CORTICEIRA AMORIM has full discretion to defer settlement for at least another 12 months from the reporting date.

The group contracts confirming operations contracted with financial institutions, which will be classified as reverse factoring agreements. These agreements are not used to manage the liquidity needs of the group as long as the payment remains on the due date of the invoices (on that date the advance amounts are paid to the financial institution by the group). For this reason, and since they do not give rise to financial expenses for the group, the amounts of the invoices advanced to the suppliers that adhere to these contracts are kept in the Liabilities, in the Suppliers account, and the payments at the due time are treated as operational payments. The supplier confirming operations are classified as operating in the Statement of Cash Flows.

Liabilities are derecognized when the underlying obligation is extinguished by payment, cancelled or expire.

#### **n. Interest bearing loans**

This line includes interest bearing loans amounts. Any costs attributable to the lender, will be deducted to the loan amount and charged, during its life, using the effective interest rate.

Interests are usually charged to the income statement as they occur. Interests arising from loans related with capital expenditure for periods longer than 12 months will be capitalized and charged to the specific asset under construction. Capitalization will cease when the project is ready for use or suspended.

#### **o. Income taxes – current and deferred**

Income tax includes current income tax and deferred income tax. Except for companies included in groups of fiscal consolidation, current income tax is calculated separately for each subsidiary, on the basis of its net result for the period adjusted according to tax legislation. Management periodically addresses the effect of different interpretations of tax law.

Deferred taxes are calculated using the liability method, reflecting the temporary differences between the carrying amount of consolidated assets and liabilities and their correspondent value for tax purposes.

Deferred tax assets and liabilities are calculated and annually registered using actual tax rates or known tax rates to be in vigour at the time of the expected reversal of the temporary differences.

Deferred tax assets are recognized to the extent that it is probable sufficient future taxable income will be available utilization. At the end of each year an analysis of the deferred tax assets is made. Those that are not likely to be used in the future will be derecognized.

Deferred tax liabilities are recognized for all taxable temporary differences, except those related to i) the initial recognition of goodwill; or ii) the initial recognition of assets and liabilities that do not result from a business combination, and that at transaction date does not affect the accounting or tax result.

Deferred taxes are registered as an expense or a gain of the year, except if they derive from values that are booked directly in equity. In this case, deferred tax is also registered in the same line.

#### **p. Employee benefits**

CORTICEIRA AMORIM Portuguese employees benefit exclusively from the national welfare plan. Employees from foreign subsidiaries (about 30% of total CORTICEIRA AMORIM) or are covered exclusively by local national welfare plans or benefit from complementary contribution plans.

As for the defined contribution plans, contributions are recognized as employee benefit expense when they are due.

CORTICEIRA AMORIM recognizes a liability and an expense for bonuses attributable to a large number of directors. These benefits are based on estimations that take in account the accomplishment of both individual goals and a pre-established CORTICEIRA AMORIM level of profits.

#### **q. Provisions, contingent assets and liabilities**

Provisions are recognized when CORTICEIRA AMORIM has a present legal or constructive obligation as a result of past events, when it is more likely than not an outflow of resources will be required to settle the obligation and when a reliable estimation is possible.

Provisions are not recognized for future operating losses. Restructuring provisions are recognized with a formal detail plan and when third parties affected are informed.

When there is a present obligation, resulting from a past event, but it is not probable that an out flow of resources will be required, or this cannot be estimated reliably, the obligation is treated as a contingent liability. This will be disclosed in the financial statements, unless the probability of a cash outflow is remote.

Contingent assets are not recognized in the financial statements but disclosed when it is probable the existence of an economic future inflow of resources.

#### **r. Revenue recognition**



Revenue comprises the value of the consideration received or receivable for the sale of goods and finished products. Revenue is shown, net of value-added tax, returns, rebates, and discounts, including cash discounts. Revenue is also adjusted by any prior period's sales corrections.

Services rendered are immaterial and, generally, are refunds of costs related with finished product sales.

Sales revenue is recognized when the significant risk and rewards of ownership of the goods are transferred to the buyer and its amount can be reliably measured. Revenue receivable after one year will be discounted to its fair value.

#### **s. Government grants**

Grants received are related generally with fixed assets expenditure. Non-repayable grants are present in the balance sheet as deferred income, and recognized as income on a systematic basis over the useful life of the related asset. Repayable interest bearing grants are presented as interests bearing debt; if no-interest bearing, they are presented as "Other borrowings".

Reimbursable grants with "out of market" interest rates are measured at fair value when they are initially recognized. For each grant, the fair value determination at the initial time corresponds to the present value of the future payments associated with the grant, discounted at the company's financing rate at the date of recognition, for loans with similar maturities.

Difference between nominal and fair value at initial recognition is included in deferred income - grants, at other loans and creditors, being afterwards recognized in net result.

The grants received are classified as a financial activity in the Statement of Cash Flows.

#### **t. Leasing**

When a contract indicates that the significant risks and rewards of the ownership of the asset are transferred to CORTICEIRA AMORIM, leasing contracts will be considered as financial leases.

All other leasing contracts are treated as operating leases. Payments made under operating leases are charged to the income statement.

Whenever CORTICEIRA AMORIM qualifies as lessee of finance leases, assets under lease are recognized as Tangible Fixed Assets and are depreciated over the shorter of the term of the contract and the useful life of the assets.

#### **u. Derivative financial instruments**

CORTICEIRA AMORIM uses derivatives financial instruments as forward and spot exchange rate contracts, options and swaps; these are intended to hedge its business financial risks and are not used for speculative purposes. CORTICEIRA AMORIM accounts for these instruments as hedge accounting, following all its

standards. Dealing is carried out by a central treasury department (dealing room) on behalf of the subsidiaries, under policies approved by the Board of Directors. Derivatives are recorded at their fair value. The method of recognizing is as follows:

- **Fair value hedge**

Changes in the fair value of derivatives that qualify as fair value hedges and that are expected to be highly effective, are recorded in the income statement, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk.

- **Cash flow hedge**

Changes in the fair value of derivatives that qualify as cash flow edges and that are expected to be highly effective, are recognized in equity, being transferred to income statement in the same period as the respective hedged item affects results; the gain or loss relating to the ineffective portion is recognized immediately in the income statement.

- **Net investment hedge**

For the moment, CORTICEIRA AMORIM is not considering any foreign exchange hedge over its net investments in foreign units (subsidiaries).

CORTICEIRA AMORIM has fully identified the nature of its activities' risk exposure and documents entirely and formally each hedge; uses its information system to guarantee that each edge is supported by a description of: risk policy, purpose and strategy, classification, description of risk, identity of the instrument and of the risk item, description of initial measurement and future efficiency, identification of the possible derivative portion which will be excluded from the efficiency test.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, or the forecasted transaction no longer remains highly provable or simply is abandoned, or the decision to consider the transaction as a hedge, the company will de-recognized the instrument.

## **v. Equity**

Ordinary shares are included in equity.

When CORTICEIRA AMORIM acquires own shares, acquisition value is recognized deducting from equity in the line treasury stock.



## III - FINANCIAL RISK MANAGEMENT

CORTICEIRA AMORIM activities expose it to a variety of financial risks: market risks (including currency risk and interest rate risk), credit risk, liquidity risk and capital risk.

### Market risk

#### a. Exchange rate risk

Exchange rate risk management policy established by CORTICEIRA AMORIM Board points out to a total hedging of the assets deriving from sales in the most important currencies and from USD acquisitions. As for book orders up to 90 days, each Business Unit responsible will decide according to exchange rate evolution. Book orders, considered relevant, due after 90 days, will be presented by the Business Unit responsible to the Board.

As of June 30, 2017, taking into account the relationship between the amount of the group's exposure to financial assets and liabilities in foreign currency and the notional amount of hedges contracted, exchange rates different from the Euro currency (particularly USD), would have no material effect in the consolidated results of the group. As for book orders any effect would be registered in Equity. As for non-euro net investments in subsidiaries/associate, any exchange rate effect would be registered in Equity, because CORTICEIRA AMORIM does not hedge this type of assets. As these investments are not considered relevant, the register of the effects of exchange rates variations was -943 K€ as of June 30, 2017 (December 31, 2016: 2,274 K€).

#### b. Interest rate risk

As of June 30, 2016 and 2017, from the total interest bearing debt, 25 M€ were linked to fixed interest rate for a 10 year period.

Most of the risk derives from the noncurrent-term portion of that debt at variable rate (16.2 M€ as of 30/06/2016 and 12.7 M€ as of 30/06/2017).

As of June 30, 2017, if interest rates were 0.1 percentage points higher, with the remaining variables remaining constant, the pre-tax result would be lower by around 48 thousand euros (69 thousand euros in 2016) as a result of the increase in Financial costs with variable rate debt. The sensitivity is lower in 2017 compared to 2016 due to the lower volume of variable rate debt.

### c. Raw material price risk

In view of the critical nature of this factor, the procurement, storage and preparation management of the only variable common to all CORTICEIRA AMORIM activities, which is the raw material (cork), is assembled in an autonomous BU, which, among other objectives, makes it possible to prepare, discuss and decide within the Board of Directors the orientation or the multiannual supply policy to be developed.

The Group's cork procurement team is made up of a group of highly specialized staff, mainly in Portugal, Spain and North Africa. The objective of the buyers team is to maximize the price / quality ratio of the purchased cork and simultaneously ensure the purchase of sufficient quantity for the desired level of production.

The cork market is an open market where price is determined by the supply and demand law. The price offered by CORTICEIRA AMORIM is determined business by business, and depends essentially on the estimated quality of cork. CORTICEIRA AMORIM does not have the ability to set the purchase price of the campaign, and this is a result of the operation of the market.

The purchase is concentrated in a certain period of the year, in which the raw material supply is guaranteed for the whole of the following year, the sales prices of the finished products and margins of the business are defined taking into account the cost of acquiring the raw material.

### Credit risk

Credit risk is due, mainly, to receivables from customers related to trade sales. Credit risk is monitored by the operating companies Financial Departments, taking in consideration its history of trade relations, financial situation as well as other types of information that CORTICEIRA AMORIM business network has available related with each trading partner. Credit limits are analysed and revised, if necessary, on a regular basis. Due to the high number of customers, spread through all continents, the most important of them weighting less than 3% of total sales, credit risk is naturally diminished.

Normally no guarantees are due from customers. CORTICEIRA AMORIM does not make use of credit insurance.

Credit risk derives also from cash and cash equivalents balances and from financial derivative instruments. CORTICEIRA AMORIM previously analyses the ratings of the financial institutions so that it can minimize the failure of the counterparts.

The maximum credit risk is the one that results from the failure to receive all financial assets (June 2017: 266 million euros and December 2016: 224 million euros).

## Liquidity risk

CORTICEIRA AMORIM financial department regularly analyses future cash flows so that it can deliver enough liquidity for the group to provide operating needs, and also to comply with credit lines payments. Excess of cash is invested in interest bearing short-term deposits. This police offer the necessary flexibility to conduct its business.



Financial liabilities estimated non-discounted cash flows maturities are as follows:

|                                      | thousand euros  |                 |                 |                |                |
|--------------------------------------|-----------------|-----------------|-----------------|----------------|----------------|
|                                      | Up to 1<br>year | 1 to 2<br>years | 2 to 4<br>years | More<br>than 4 | Total          |
| Interest-bearing loans               | 48,399          | 3,140           | 10,469          | 25,000         | 87,008         |
| Other borrowings and creditors       | 44,509          | 5,924           | 6,324           | 4,589          | 54,581         |
| Trade payables                       | 109,985         |                 |                 |                | 109,985        |
| <b>Total as of December 31, 2016</b> | <b>202,894</b>  | <b>6,278</b>    | <b>16,530</b>   | <b>25,873</b>  | <b>251,575</b> |
| Interest-bearing loans               | 34,812          | 7,332           | 10,392          | 20,000         | 72,536         |
| Other borrowings and creditors       | 49,538          | 6,032           | 6,771           | 4,034          | 66,375         |
| Trade payables                       | 138,377         |                 |                 |                | 138,377        |
| <b>Total as of June 30, 2017</b>     | <b>222,727</b>  | <b>13,364</b>   | <b>17,163</b>   | <b>24,034</b>  | <b>277,288</b> |

Liquidity risk hedging is achieved by the existence of non-used credit line facilities and, eventually bank deposits.

Based in estimated cash flows, 2017 liquidity reserve, composed mainly by non-used credit lines, will be as follows:

|                                | m illion euros |
|--------------------------------|----------------|
|                                | <b>2017</b>    |
| <b>Opening balance</b>         | <b>168</b>     |
| Operating cash in and cash out | 115            |
| Capex                          | -39            |
| Interest and dividends         | -23            |
| Income tax                     | -25            |
| Bank debt payments             | -70            |
| <b>Closing balance</b>         | <b>126</b>     |

*Note: includes dividends to be approved in the April 7, 2017 shareholders meeting*

## Capital risk

CORTICEIRA AMORIM key objective is to assure business continuity, delivering a proper return to its shareholders and the correspondent benefits to its remaining stakeholders. A careful management of the capital employed in the business, using the proper combination of capital in order to reduce its costs, obtains the fulfilment of this objective. In order to achieve the proper combination of capital employed, the Board can obtain from the General Shareholders Meeting the approval of the necessary measures, namely adjusting



the dividend pay-out ratio, the treasury stock, raising capital through new shares issue, sale of assets or other type of measures.

The key indicator for the said combination is the Equity/Assets ratio. CORTICEIRA AMORIM establishes as a target a level of not less than 40% of Equity/Assets ratio, and should not deviate significantly from the range 40%-50%, depending on actual economic conditions and of the cork sector in particular, is the objective to be accomplished.

The said ratio register was:

|                        | thousand euros |               |                   |                   |
|------------------------|----------------|---------------|-------------------|-------------------|
|                        |                | June 30, 2017 | December 31, 2016 | December 31, 2015 |
| Equity                 |                | 439,907       | 426,943           | 354,133           |
| Assets                 |                | 777,475       | 726,873           | 667,219           |
| <b>Equity / Assets</b> |                | <b>56.6%</b>  | <b>58.7%</b>      | <b>53.1%</b>      |

### Financial assets and liabilities fair value

As of June 30, 2017 and 2016, and as of December 2016, financial instruments measured at fair value in the financial statements of CORTICEIRA AMORIM were composed solely of derivative financial instruments. Derivatives used by CORTICEIRA AMORIM have no public quotation because they are not traded in an open market (over the counter derivatives).

According to the accounting standards, a fair value hierarchy is established that classifies three levels of data to be used in measurement techniques at fair value of financial assets and liabilities:

Level 1 data - public quotation (non-adjusted) in liquid markets for comparable assets or liabilities;

Level 2 data - different data of public quotation observable for the asset or the liability, directly or indirectly;

Level 3 data - non observable data for the assets or the liability.

As of June 30, 2017, derivative financial instruments recognized as assets in the consolidated statement of financial position reached 1,821 thousand euros as assets (December 31, 2016: 0 thousand euros) and 161 thousand euros as liabilities (December, 31 2016: 2,989 thousand euros)), as stated in notes XVI and XXII.

CORTICEIRA AMORIM uses forward outright and options to hedge exchange rate risk, as stated in note XXX. Evaluating exchange rate hedge instruments requires the utilization of observable inputs (level 2). Fair value is calculated using a proprietary model of CORTICEIRA AMORIM, developed by Reuters, using discounted cash flows method for forwards outright. As for options, it is used the Black & Scholes model.



**Summary of the financial instruments derivatives fair value:**
*thousands*

| Nature                   | Hierarchy | Type                 | 30.06.2017    |              | 31.12.2016    |               |
|--------------------------|-----------|----------------------|---------------|--------------|---------------|---------------|
|                          |           |                      | Notional      | Fair Value   | Notional      | Fair Value    |
|                          |           | Cash flow hedge      | 9,556         | 548          | 0             | 0             |
|                          |           | Fair value hedge     | 33,773        | 1,238        | 0             | 0             |
|                          |           | Trading derivatives  | 0             | 35           | 0             | 0             |
|                          |           | <b>Level 2 Total</b> | <b>43,329</b> | <b>1,821</b> | <b>0</b>      | <b>0</b>      |
| <b>Total Assets</b>      |           |                      | <b>43,329</b> | <b>1,821</b> | <b>0</b>      | <b>0</b>      |
|                          |           | Cash flow hedge      | 16,940        | -72          | 27,296        | -1,395        |
|                          |           | Fair value hedge     | 1,508         | -58          | 14,287        | -996          |
|                          |           | Trading derivatives  | 0             | -31          | 17,599        | -597          |
|                          |           | <b>Level 2 Total</b> | <b>18,448</b> | <b>-161</b>  | <b>59,182</b> | <b>-2,989</b> |
| <b>Total Liabilities</b> |           |                      | <b>18,448</b> | <b>-161</b>  | <b>59,182</b> | <b>-2,989</b> |

The main inputs used in valuation are forward exchange rate curves and estimates of currency volatility.

## IV - CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

When evaluating equity and net income, CORTICEIRA AMORIM makes estimates and assumptions concerning events only effective in the future. In most cases, estimates were confirmed by future events. In such cases where it doesn't, variations will be registered when they'll be materialized.

The useful lives used represent best estimate for the expected period of use of property. They are periodically reviewed and adjusted if necessary, as described in Note II. c.

Still to be noted 9,653 K€ registered in deferred tax assets (31/12/2016: 10,004 K€). These values will be recovered if the business plans of the companies that recorded those assets are materialized in the future (Note XII).

Provisions for tax contingencies and other processes are based on the best estimate of management regarding losses that may exist in the future that are associated with these processes (Note XXIX).

## V - CONSOLIDATED ACCOUNTS PREPARATION PROCESS

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The description of the main elements of the internal control system and risk management of the group, in relation to the process of the consolidated accounts, is as follows:

The financial information preparation process is dependent on the actors in the registration process of operations and support systems. In the group there is an Internal Control Procedures Manual and Accounting Manual, implemented at the level of the CORTICEIRA AMORIM Group. These manuals contain a set of rules and policies to ensure that in the financial information preparation process homogeneous principles are followed, and to ensure the quality and reliability of financial information.

The implementation of accounting policies and internal control procedures relating to the preparation of financial information is subject to the evaluation by the internal and external audit.

Every quarter, the consolidated financial information by business unit is assessed, validated and approved by the management of each of the group's business units.

Before its release, the consolidated financial information of CORTICEIRA AMORIM is approved by the Board of Directors and presented to the Supervisory Board.



# VI - COMPANIES INCLUDED IN THE CONSOLIDATED FINANCIAL STATEMENT

| Company                                           | Head Office                        | Country         | 1H17        | 2016        |
|---------------------------------------------------|------------------------------------|-----------------|-------------|-------------|
| <b>Raw Materials</b>                              |                                    |                 |             |             |
| <b>Amorim Natural Cork, S.A.</b>                  | <b>Vale de Cortiças - Abrantes</b> | <b>PORTUGAL</b> | <b>100%</b> | <b>100%</b> |
| Amorim Florestal, S.A.                            | Ponte de Sôr                       | PORTUGAL        | 100%        | 100%        |
| Amorim Florestal España, SL                       | San Vicente Alcántara              | SPAIN           | 100%        | 100%        |
| Amorim Florestal Mediterrâneo, SL                 | Cádiz                              | SPAIN           | 100%        | 100%        |
| Amorim Tunisie, S.A.R.L.                          | Tabarka                            | TUNISIA         | 100%        | 100%        |
| Augusta Cork, S.L.                                | San Vicente Alcántara              | SPAIN           | 100%        | 100%        |
| Comatral - C. de Maroc. de Transf. du Liège, S.A. | Skhirat                            | MOROCCO         | 100%        | 100%        |
| SIBL - Société Industrielle Bois Liège            | Jijel                              | ALGERIA         | 51%         | 51%         |
| Société Nouvelle du Liège, S.A. (SNL)             | Tabarka                            | TUNISIA         | 100%        | 100%        |
| Société Tunisienne d'Industrie Bouchonnière       | Tabarka                            | TUNISIA         | 55%         | 45%         |
| Vatrya - Serviços de Consultadoria, Lda           | Funchal - Madeira                  | PORTUGAL        | 100%        | 100%        |
| <b>Cork Stoppers</b>                              |                                    |                 |             |             |
| <b>Amorim &amp; Irmãos, SGPS, S.A.</b>            | <b>Santa Maria Lamas</b>           | <b>PORTUGAL</b> | <b>100%</b> | <b>100%</b> |
| ACI Chile Corchos, S.A. (e)                       | Santiago                           | CHILE           | 100%        | -           |
| ACIC USA, LLC                                     | California                         | U. S. AMERICA   | 100%        | 100%        |
| Agglotap, S.A.                                    | Girona                             | SPAIN           | 91%         | 91%         |
| All Closures In, S.A.                             | Paços de Brandão                   | PORTUGAL        | 75%         | 75%         |
| Amorim & Irmãos, S.A.                             | Santa Maria Lamas                  | PORTUGAL        | 100%        | 100%        |
| Amorim Argentina, S.A.                            | Buenos Aires                       | ARGENTINA       | 100%        | 100%        |
| Amorim Australasia Pty Ltd                        | Adelaide                           | AUSTRALIA       | 100%        | 100%        |
| Amorim Bartop, S.A.                               | Vergada                            | PORTUGAL        | 75%         | 75%         |
| Amorim Cork América, Inc.                         | California                         | U. S. AMERICA   | 100%        | 100%        |
| Amorim Cork Beijing Ltd.                          | Beijing                            | CHINA           | 100%        | 100%        |
| Amorim Cork Bulgaria EOOD                         | Plodiv                             | BULGARIA        | 100%        | 100%        |
| Amorim Cork Deutschland GmbH & Co KG              | Mainzer                            | GERMANY         | 100%        | 100%        |
| Amorim Cork España, S.L.                          | San Vicente Alcántara              | SPAIN           | 100%        | 100%        |
| Amorim Cork Itália, SPA                           | Conegliano                         | ITALY           | 100%        | 100%        |
| Amorim Cork South Africa (Pty) Ltd                | Cape Town                          | SOUTH AFRICA    | 100%        | 100%        |
| Amorim France, S.A.S.                             | Champfleury                        | FRANCE          | 100%        | 100%        |
| Amorim Top Series France, S.A.S.                  | Gensac La Pallue                   | FRANCE          | 100%        | 100%        |
| Amorim Top Series, S.A.                           | Vergada                            | PORTUGAL        | 75%         | 75%         |
| Bouchons Prioux                                   | Epernay                            | FRANCE          | 91%         | 91%         |
| Chapuis, S.L.                                     | Girona                             | SPAIN           | 100%        | 100%        |
| Corchera Gomez Barris (c)                         | Santiago                           | CHILE           | 50%         | 50%         |
| Corchos de Argentina, S.A. (b)                    | Mendoza                            | ARGENTINA       | 50%         | 50%         |
| Equipar, Participações Integradas, Lda.           | Coruche                            | PORTUGAL        | 100%        | 100%        |
| FP Cork, Inc.                                     | California                         | U. S. AMERICA   | 100%        | 100%        |
| Francisco Oller, S.A.                             | Girona                             | SPAIN           | 92%         | 92%         |
| Hungarocork, Amorim, RT                           | Budapeste                          | HUNGARY         | 100%        | 100%        |
| Indústria Corchera, S.A. (c)                      | Santiago                           | CHILE           | 50%         | 50%         |
| Korken Schiesser Ges.M.B.H.                       | Viena                              | AUSTRIA         | 69%         | 69%         |
| Olimpiadas Barcelona 92, S.L.                     | Girona                             | SPAIN           | 100%        | 100%        |
| Portocork América, Inc.                           | California                         | U. S. AMERICA   | 100%        | 100%        |
| Portocork France, S.A.S.                          | Bordéus                            | FRANCE          | 100%        | 100%        |
| Portocork Internacional, S.A.                     | Santa Maria Lamas                  | PORTUGAL        | 100%        | 100%        |
| Portocork Itália, s.r.l                           | Milão                              | ITALY           | 100%        | 100%        |
| Sagrera et Cie                                    | Reims                              | FRANCE          | 91%         | 91%         |
| S.A. Oller et Cie                                 | Reims                              | FRANCE          | 92%         | 92%         |
| S.C.I. Friedland                                  | Céret                              | FRANCE          | 100%        | 100%        |
| S.C.I. Prioux                                     | Epernay                            | FRANCE          | 91%         | 91%         |
| Société Nouvelle des Bouchons Trescases (b)       | Perpignan                          | FRANCE          | 50%         | 50%         |
| Trefinos Australia                                | Adelaide                           | AUSTRALIA       | 91%         | 91%         |
| Trefinos Italia, s.r.l                            | Treviso                            | ITALY           | 91%         | 91%         |
| Trefinos USA, LLC                                 | Fairfield, CA                      | U. S. AMERICA   | 91%         | 91%         |
| Trefinos, S.L.                                    | Girona                             | SPAIN           | 91%         | 91%         |
| Victory Amorim, Sl (c)                            | Navarrete - La Rioja               | SPAIN           | 50%         | 50%         |
| Wine Packaging & Logistic, S.A. (b)               | Santiago                           | CHILE           | 50%         | 50%         |

| <b>Company</b>                                           | <b>Head Office</b>        | <b>Country</b>  | <b>1H17</b> | <b>2016</b> |
|----------------------------------------------------------|---------------------------|-----------------|-------------|-------------|
| <b>Floor &amp; Wall Coverings</b>                        |                           |                 |             |             |
| <b>Amorim Revestimentos, S.A.</b>                        | <b>S. Paio de Oleiros</b> | <b>PORTUGAL</b> | <b>100%</b> | <b>100%</b> |
| Amorim Benelux, BV                                       | Tholen                    | NETHERLANDS     | 100%        | 100%        |
| Amorim Deutschland, GmbH - AR                            | (a) Delmenhorts           | GERMANY         | 100%        | 100%        |
| Amorim Flooring, SA                                      | S. Paio de Oleiros        | PORTUGAL        | 100%        | 100%        |
| Amorim Flooring (Switzerland) AG                         | Zug                       | SWITZERLAND     | 100%        | 100%        |
| Amorim Flooring Austria GesmbH                           | Viena                     | AUSTRIA         | 100%        | 100%        |
| Amorim Flooring Investments, Inc.                        | Hanover - Maryland        | U. S. AMERICA   | 100%        | 100%        |
| Amorim Flooring North America Inc.                       | Hanover - Maryland        | U. S. AMERICA   | 100%        | 100%        |
| Amorim Flooring Rus, LLC                                 | Moscovo                   | RUSSIA          | 100%        | 100%        |
| Amorim Flooring UK, Ltd                                  | (e) Manchester            | UNITED KINGDOM  | 100%        | -           |
| Amorim Japan Corporation                                 | Tóquio                    | JAPAN           | 100%        | 100%        |
| Amorim Revestimientos, S.A.                              | Barcelona                 | SPAIN           | 100%        | 100%        |
| Cortex Korkvertriebs GmbH                                | Fürth                     | GERMANY         | 100%        | 100%        |
| Dom KorKowy, Sp. Zo. O.                                  | (c) Kraków                | POLAND          | 50%         | 50%         |
| Timberman Denmark A/S                                    | Hadsund                   | DENMARK         | 51%         | 51%         |
| <b>Composite Cork</b>                                    |                           |                 |             |             |
| <b>Amorim Cork Composites, S.A.</b>                      | <b>Mozelos</b>            | <b>PORTUGAL</b> | <b>100%</b> | <b>100%</b> |
| Amorim (UK) Ltd.                                         | Horsham West Sussex       | UNITED KINGDOM  | 100%        | 100%        |
| Amorim Compcork, Lda                                     | Mozelos                   | PORTUGAL        | 100%        | 100%        |
| Amorim Cork Composites LLC                               | São Petersburgo           | RUSSIA          | 100%        | 100%        |
| Amorim Cork Composites Inc.                              | Trevor - Wisconsin        | U. S. AMERICA   | 100%        | 100%        |
| Amorim Deutschland, GmbH - ACC                           | (a) Delmenhorts           | GERMANY         | 100%        | 100%        |
| Amorim Industrial Solutions - Imobiliária, S.A.          | Corroios                  | PORTUGAL        | 100%        | 100%        |
| Amosealtex Cork Co., Ltd                                 | (b) Xangai                | CHINA           | 50%         | 30%         |
| Chinamate (Shaanxi) Natural Products Co. Ltd             | Shaanxi                   | CHINA           | 100%        | 100%        |
| Chinamate Development Co. Ltd                            | Hong Kong                 | CHINA           | 100%        | 100%        |
| Compruss – Investimentos e Participações Lda             | Mozelos                   | PORTUGAL        | 100%        | 100%        |
| Corticeira Amorim - France SAS                           | Lavardac                  | FRANCE          | 100%        | 100%        |
| Florconsult – Consultoria e Gestão, Lda                  | Mozelos                   | PORTUGAL        | 100%        | 100%        |
| Postya - Serviços de Consultadoria, Lda.                 | Funchal - Madeira         | PORTUGAL        | 100%        | 100%        |
| <b>Insulation Cork</b>                                   |                           |                 |             |             |
| <b>Amorim Isolamentos, S.A.</b>                          | <b>Vendas Novas</b>       | <b>PORTUGAL</b> | <b>80%</b>  | <b>80%</b>  |
| <b>Holding</b>                                           |                           |                 |             |             |
| <b>Corticeira Amorim, SGPS, S.A.</b>                     | <b>Mozelos</b>            | <b>PORTUGAL</b> | <b>100%</b> | <b>100%</b> |
| Ginpar, S.A. (Générale d' Invest. et Participation)      | Skhirat                   | MOROCCO         | 100%        | 100%        |
| Amorim Cork Research, Lda.                               | Mozelos                   | PORTUGAL        | 100%        | 100%        |
| Amorim Cork Services, Lda.                               | Mozelos                   | PORTUGAL        | 100%        | 100%        |
| Amorim Cork Ventures, Lda                                | Mozelos                   | PORTUGAL        | 100%        | 100%        |
| Ecochic portuguesas – footwear and fashion products, Lda | (b) Mozelos               | PORTUGAL        | 24%         | 24%         |
| TDcork - Tapetes Decorativos com Cortiça, Lda            | (b) Mozelos               | PORTUGAL        | 25%         | 25%         |
| Soc. Portuguesa de Aglomerados de Cortiça, Lda           | Montijo                   | PORTUGAL        | 100%        | 100%        |
| Supplier Portal Limited                                  | (e) Hong Kong             | CHINA           | 100%        | -           |

- (a) One single company: Amorim Deutschland, GmbH & Co. KG.
- (b) Equity method consolidation.
- (c) CORTICEIRA AMORIM controls the operations of the company - line-by-line consolidation method.
- (d) Held directly by Corchera Industry, SA
- (e) Set-up during 2017

For entities consolidated by the full consolidation method, the percentage of voting rights held by "Non-Controlling Interests" is equal to the percentage of share capital held.

## VII - EXCHANGE RATES USED IN CONSOLIDATION



| Exchange rates    |     | June 30,<br>2017 | Average<br>1H17 | Average<br>2016 | December<br>31, 2016 |
|-------------------|-----|------------------|-----------------|-----------------|----------------------|
| Argentine Peso    | ARS | 18.9690          | 16.9997         | 16.3224         | 16.6673              |
| Australian Dollar | AUD | 1.4851           | 1.4364          | 1.4883          | 1.4596               |
| Lev               | BGN | 1.9558           | 1.9557          | 1.9557          | 1.9557               |
| Brazilian Real    | BRL | 3.7600           | 3.4431          | 3.8561          | 3.4305               |
| Canadian Dollar   | CAD | 1.4785           | 1.4453          | 1.4659          | 1.4188               |
| Swiss Franc       | CHF | 1.0766           | 1.0766          | 1.0902          | 1.0739               |
| Chilean Peso      | CLP | 758.980          | 714.647         | 748.099         | 703.620              |
| Yuan Renminbi     | CNY | 7.7385           | 7.4448          | 7.3522          | 7.3202               |
| Danish Krona      | DKK | 7.4366           | 7.4368          | 7.4452          | 7.4344               |
| Algerian Dinar    | DZD | 122.992          | 118.256         | 120.725         | 115.821              |
| Euro              | EUR | 1.0000           | 1.0000          | 1.0000          | 1.0000               |
| Pound Sterling    | GBP | 0.8793           | 0.8606          | 0.8195          | 0.8562               |
| Hong Kong Dollar  | HKD | 8.9177           | 8.4205          | 8.5904          | 8.1519               |
| Forint            | HUF | 308.970          | 309.421         | 311.438         | 309.830              |
| Yen               | JPY | 121.780          | 121.780         | 120.197         | 123.400              |
| Moroccan Dirham   | MAD | 11.0158          | 10.7814         | 10.8274         | 10.6392              |
| Zloty             | PLN | 4.2259           | 4.2690          | 4.3632          | 4.4103               |
| Ruble             | RUB | 67.5449          | 62.8057         | 74.1446         | 64.3000              |
| Tunisian Dinar    | TND | 2.8015           | 2.5451          | 2.3720          | 2.4185               |
| Turkish Lira      | TRL | 4.0134           | 3.9391          | 3.3433          | 3.7072               |
| US Dollar         | USD | 1.1412           | 1.0830          | 1.1069          | 1.0541               |
| Rand              | ZAR | 14.9200          | 14.3063         | 16.2645         | 14.4570              |

## VIII - SEGMENT REPORT

CORTICEIRA AMORIM is organized in the following Business Units (BU): Raw Materials, Cork Stoppers, Floor and Wall Coverings, Composite Cork and Insulation Cork.

There are no differences between the measurement of profit and loss and assets and liabilities of the reportable segments, associated to differences in accounting policies or centrally allocated cost allocation policies or jointly used assets and liabilities.

For purposes of this Report, the Business approach was selected as the primary segment. This is consistent with the formal organization and evaluation of business. Business Units correspond to the operating segments of the company and the segment report is presented the same way they are analysed for management purposes by the board of CORTICEIRA AMORIM.

The following table shows the main indicators of the said units, and, whenever possible, the reconciliation with the consolidated indicators (values in thousand EUR):



thousand euros

| <b>1H2017</b>                               | <b>Raw Materials</b> | <b>Cork Stoppers</b> | <b>Floor &amp; Wall Coverings</b> | <b>Composite Cork</b> | <b>Insulation Cork</b> | <b>Holding</b> | <b>Adjustm.</b> | <b>Consolidated</b> |
|---------------------------------------------|----------------------|----------------------|-----------------------------------|-----------------------|------------------------|----------------|-----------------|---------------------|
| Trade Sales                                 | 5,095                | 236,843              | 60,670                            | 46,938                | 5,072                  | 143            | -               | 354,762             |
| Other BU Sales                              | 77,785               | 2,637                | 1,619                             | 4,968                 | 517                    | 994            | -88,519         | -                   |
| <b>Total Sales</b>                          | <b>82,879</b>        | <b>239,480</b>       | <b>62,289</b>                     | <b>51,906</b>         | <b>5,590</b>           | <b>1,137</b>   | <b>-88,519</b>  | <b>354,762</b>      |
| <b>EBITDA (current)</b>                     | <b>10,497</b>        | <b>49,926</b>        | <b>4,260</b>                      | <b>8,308</b>          | <b>1,053</b>           | <b>-3,445</b>  | <b>23</b>       | <b>70,622</b>       |
| <b>Assets</b>                               | <b>162,018</b>       | <b>358,325</b>       | <b>104,397</b>                    | <b>71,784</b>         | <b>11,327</b>          | <b>45,645</b>  | <b>-635</b>     | <b>752,861</b>      |
| <b>Liabilities</b>                          | <b>48,319</b>        | <b>137,917</b>       | <b>38,766</b>                     | <b>27,791</b>         | <b>2,360</b>           | <b>24,605</b>  | <b>57,810</b>   | <b>337,569</b>      |
| <b>Capex</b>                                | <b>2,718</b>         | <b>8,083</b>         | <b>2,198</b>                      | <b>1,307</b>          | <b>124</b>             | <b>185</b>     | <b>0</b>        | <b>14,616</b>       |
| <b>Year Depreciation</b>                    | <b>-2,903</b>        | <b>-8,694</b>        | <b>-2,453</b>                     | <b>-1,413</b>         | <b>-282</b>            | <b>-46</b>     | <b>0</b>        | <b>-15,790</b>      |
| <b>Non-cash cost</b>                        | <b>-1,569</b>        | <b>183</b>           | <b>73</b>                         | <b>-432</b>           | <b>38</b>              | <b>-1,000</b>  | <b>0</b>        | <b>-2,708</b>       |
| <b>Gains/Losses in associated companies</b> | <b>0</b>             | <b>1,424</b>         | <b>0</b>                          | <b>-185</b>           | <b>0</b>               | <b>-410</b>    | <b>0</b>        | <b>829</b>          |

| <b>1H2016</b>                               | <b>Raw Materials</b> | <b>Cork Stoppers</b> | <b>Floor &amp; Wall Coverings</b> | <b>Composite Cork</b> | <b>Insulation Cork</b> | <b>Holding</b> | <b>Adjustm.</b> | <b>Consolidated</b> |
|---------------------------------------------|----------------------|----------------------|-----------------------------------|-----------------------|------------------------|----------------|-----------------|---------------------|
| Trade Sales                                 | 4,821                | 217,406              | 59,346                            | 47,381                | 4,981                  | 22             | -               | 333,958             |
| Other BU Sales                              | 75,007               | 3,153                | 1,766                             | 4,680                 | 1,455                  | 993            | -87,053         | -                   |
| <b>Total Sales</b>                          | <b>79,828</b>        | <b>220,559</b>       | <b>61,112</b>                     | <b>52,060</b>         | <b>6,436</b>           | <b>1,015</b>   | <b>-87,053</b>  | <b>333,958</b>      |
| <b>EBITDA (current)</b>                     | <b>10,577</b>        | <b>39,842</b>        | <b>6,782</b>                      | <b>9,779</b>          | <b>1,490</b>           | <b>-2,125</b>  | <b>-491</b>     | <b>65,854</b>       |
| <b>Assets</b>                               | <b>155,177</b>       | <b>355,704</b>       | <b>103,062</b>                    | <b>72,660</b>         | <b>12,288</b>          | <b>-1,052</b>  | <b>4,451</b>    | <b>702,291</b>      |
| <b>Liabilities</b>                          | <b>37,790</b>        | <b>121,510</b>       | <b>36,721</b>                     | <b>27,348</b>         | <b>2,711</b>           | <b>29,175</b>  | <b>78,587</b>   | <b>333,842</b>      |
| <b>Capex</b>                                | <b>1,512</b>         | <b>9,722</b>         | <b>1,484</b>                      | <b>675</b>            | <b>278</b>             | <b>269</b>     | <b>0</b>        | <b>13,940</b>       |
| <b>Year Depreciation</b>                    | <b>-1,915</b>        | <b>-6,722</b>        | <b>-2,552</b>                     | <b>-1,623</b>         | <b>-303</b>            | <b>-37</b>     | <b>0</b>        | <b>-13,152</b>      |
| <b>Non-cash cost</b>                        | <b>-57</b>           | <b>-3,424</b>        | <b>308</b>                        | <b>-697</b>           | <b>55</b>              | <b>6</b>       | <b>0</b>        | <b>-3,807</b>       |
| <b>Gains/Losses in associated companies</b> | <b>-6</b>            | <b>85</b>            | <b>864</b>                        | <b>0</b>              | <b>0</b>               | <b>-1</b>      | <b>0</b>        | <b>941</b>          |

*Adjustments = eliminations inter-BU and amounts not allocated to BU.*

*EBITDA = Profit before interests, depreciation, equity method, non-controlling interests and income tax.*

*Provisions and asset impairments were considered the only relevant non-cash material cost.*

*Segments assets do not include DTA (deferred tax asset) and non-trade group balances.*

*Segments liabilities do not include DTL (deferred tax liabilities), bank loans and non-trade group balances.*

The decision to report EBITDA figures allows a better comparison of the different BU performances, disregarding the different financial situations of each BU. This is also coherent with the existing Corporate Departments, as the Financial Department is responsible for the bank negotiations, being the tax function the responsibility of the Holding Company.



Cork Stoppers BU main product is the different kinds of existing cork stoppers. The main markets are the bottling countries, from the traditional ones like France, Italy, Germany, Spain and Portugal, to the new markets like USA, Australia, Chile, South Africa and Argentina.

Raw Materials BU is, by far, the most integrated in the production cycle of CORTICEIRA AMORIM, with 95% of its sales to others BU, specially to Cork Stoppers BU. Main products are bark and discs.

The remaining BU produce and sell a vast number of cork products made from cork stoppers waste. Main products are cork floor tiles, cork rubber for the automotive industry and antivibratic systems, expanded agglomerates for insulation and acoustic purposes, technical agglomerates for civil construction and shoe industry, as well as granulates for agglomerated, technical and champagne cork stoppers.

Major markets for flooring and insulation products are in Europe and for composites products the USA. Major production sites are in Portugal, where most of the invested capital is located. Products are distributed in practically all major markets through a fully owned network of sales companies. About 70% of total consolidated sales are achieved through these companies.

Capex was concentrated in Portugal. Assets in foreign subsidiaries totalize 292 million euros, and are mostly composed by inventories (94 million), customers (113 million) and tangible fixed assets (52 million).

#### Sales by markets:

thousand euros

| <b>Markets</b>              | <b>1H2017</b>  |             | <b>1H2016</b>  |             |
|-----------------------------|----------------|-------------|----------------|-------------|
| European Union              | 217,849        | 61.4%       | 204,105        | 61.1%       |
| <i>From which: Portugal</i> | 20,328         | 5.7%        | 15,936         | 4.8%        |
| Other European countries    | 14,272         | 4.0%        | 11,477         | 3.4%        |
| United States               | 73,204         | 20.6%       | 73,415         | 22.0%       |
| Other American countries    | 24,244         | 6.8%        | 22,864         | 6.8%        |
| Australasia                 | 19,859         | 5.6%        | 17,771         | 5.3%        |
| Africa                      | 5,333          | 1.5%        | 4,326          | 1.3%        |
| <b>TOTAL</b>                | <b>354,762</b> | <b>100%</b> | <b>333,958</b> | <b>100%</b> |

# IX - TANGIBLE, INTANGIBLE AND PROPERTY INVESTMENT ASSETS



|                                       | Land and buildings | Machinery       | Other          | Tangible Fixed Assets in Progress | Advances for tangible assets | Total tangible assets | Intangible assets | Investment property |
|---------------------------------------|--------------------|-----------------|----------------|-----------------------------------|------------------------------|-----------------------|-------------------|---------------------|
| Gross Value                           | 239,478            | 362,075         | 31,937         | 9,894                             | 15                           | 643,399               | 6,332             | 15,486              |
| Depreciation and impairments          | -149,761           | -273,869        | -29,416        | 0                                 | 0                            | -453,046              | -3,843            | -10,478             |
| <b>Opening balance (Jan 1, 2016)</b>  | <b>89,717</b>      | <b>88,205</b>   | <b>2,521</b>   | <b>9,894</b>                      | <b>15</b>                    | <b>190,352</b>        | <b>2,489</b>      | <b>5,008</b>        |
| INCREASE                              | 659                | 3,353           | 572            | 9,010                             | 0                            | 13,594                | 346               | 0                   |
| PERIOD DEPREC. AND IMPAIRMENTS        | -2,893             | -9,022          | -982           | 0                                 | 0                            | -12,897               | -98               | -511                |
| SALES AND OTHER DECREASES             | -251               | -362            | -200           | -43                               | 0                            | -856                  | 0                 | -4                  |
| TRANSFERS AND RECLASSIFICATIONS       | -1,789             | 2,602           | -252           | -1,209                            | 0                            | -648                  | 0                 | 2,776               |
| TRANSLATION DIFFERENCES               | -137               | 70              | 2              | -1                                | 0                            | -66                   | -4                | -35                 |
| <b>Gross Value</b>                    | <b>225,762</b>     | <b>366,791</b>  | <b>32,386</b>  | <b>17,651</b>                     | <b>15</b>                    | <b>642,605</b>        | <b>6,667</b>      | <b>30,897</b>       |
| <b>Depreciation and impairments</b>   | <b>-140,455</b>    | <b>-281,944</b> | <b>-30,725</b> | <b>0</b>                          | <b>0</b>                     | <b>-453,124</b>       | <b>-3,933</b>     | <b>-23,664</b>      |
| <b>Closing balance (Jun 30, 2016)</b> | <b>85,307</b>      | <b>84,847</b>   | <b>1,661</b>   | <b>17,651</b>                     | <b>15</b>                    | <b>189,481</b>        | <b>2,734</b>      | <b>7,233</b>        |
| Gross Value                           | 232,385            | 375,088         | 33,346         | 5,773                             | 3,400                        | 649,992               | 8,053             | 30,897              |
| Depreciation and impairments          | -142,664           | -278,499        | -31,374        | 0                                 | 0                            | -452,537              | -4,277            | -23,797             |
| <b>Opening balance (Jan 1, 2017)</b>  | <b>89,720</b>      | <b>96,589</b>   | <b>1,972</b>   | <b>5,773</b>                      | <b>3,400</b>                 | <b>197,454</b>        | <b>3,776</b>      | <b>7,100</b>        |
| IN COMPANIES                          | 251                | 70              | 11             | 0                                 | 0                            | 332                   | 0                 | 0                   |
| INCREASE                              | 1,889              | 4,040           | 1,018          | 7,472                             | 0                            | 14,420                | 195               | 0                   |
| PERIOD DEPREC. AND IMPAIRMENTS        | -2,849             | -10,638         | -725           | 0                                 | 0                            | -14,212               | -1,304            | -128                |
| SALES AND OTHER DECREASES             | 14                 | -1,196          | -65            | -29                               | 0                            | -1,276                | 0                 | -264                |
| TRANSFERS AND RECLASSIFICATIONS       | -662               | 125             | 45             | -555                              | 0                            | -1,047                | 0                 | 0                   |
| TRANSLATION DIFFERENCES               | -680               | -401            | -47            | -13                               | 0                            | -1,141                | -12               | -23                 |
| <b>Gross Value</b>                    | <b>233,097</b>     | <b>374,081</b>  | <b>32,956</b>  | <b>12,648</b>                     | <b>3,400</b>                 | <b>656,182</b>        | <b>8,194</b>      | <b>30,580</b>       |
| <b>Depreciation and impairments</b>   | <b>-145,413</b>    | <b>-285,492</b> | <b>-30,747</b> | <b>0</b>                          | <b>0</b>                     | <b>-461,652</b>       | <b>-5,540</b>     | <b>-23,895</b>      |
| <b>Closing balance (Jun 30, 2017)</b> | <b>87,684</b>      | <b>88,589</b>   | <b>2,209</b>   | <b>12,648</b>                     | <b>3,400</b>                 | <b>194,530</b>        | <b>2,654</b>      | <b>6,686</b>        |

Impairment losses recognized in 2017 and 2016 were recognized on the "Depreciation / Amortization" line in the consolidated income statement by nature.

The amount of 6,686 K€, referred as Property Investment (June 2016: 7,233 K€), is due, mainly, to land and buildings that are not used in production. Taking in account the discontinuing of labouring in Corroios (which was completed in the end of 2015), the land and buildings (1,950 K€) were transferred to investment property in the first half of 2016. The value of this property has been determined based on an independent evaluation in previous years.

Expenses related with tangible fixed assets had no impact. No interest was capitalized during 1H2017.

The fair value of the Investment Property related to the lands and buildings of Corroios corresponds to the amount recorded in the accounts. This item also includes a property (Interchampagne with a value of 1,585 K€) with a recent valuation that corresponds to the book value. The remaining Investment Properties include a property with an accounting value of 1,000 K€ whose yield, updated to a 10% wacc, will correspond approximately to the amount by which they are recorded in the financial statements.

The Advance for tangible assets in the amount of 3.4 M€ corresponds to the first payments for the new press of the Floor and Wall Coverings BU.

Intangible Assets essentially include autonomous product development projects and innovative solutions.



## X - INVESTMENTS IN ASSOCIATES

|                        | thousand euros |               |               |
|------------------------|----------------|---------------|---------------|
|                        | 1H2017         | 2016          | 1H2016        |
| <b>Initial Balance</b> | <b>9,450</b>   | <b>13,304</b> | <b>13,304</b> |
| In / Out               | 0              | -6,005        | 0             |
| Results                | 829            | 2,384         | 941           |
| Dividends              | 0              | -300          | 0             |
| Exchange Differences   | 428            | 23            | -141          |
| Other                  | 225            | 43            | 38            |
| <b>End Balance</b>     | <b>10,932</b>  | <b>9,450</b>  | <b>14,143</b> |

The associates are entities through which the group operates in the markets in which they are based (in the segment of stoppers, except US Floors until their disposal in the Floor and Wall Coverings segment), acting as distribution channels of products. The performance in these markets is done through several channels, so these investments, being important, are not considered strategic.

## XI - OTHER FINANCIAL ASSETS

Assets included in Other financial assets refer essentially to available-for-sale equity instruments, which are not quoted on an active market and whose fair value is not reliably estimated, and are therefore measured at cost. The assets were acquired with the main purpose of sale or resale, as appropriate, and in certain cases ensuring the maintenance and survival of entities that Corticeira Amorim considers partners for its business. The effective management of the underlying operations and assets continues to be exclusively provided by the partners, serving the financial participation as a mere "guarantee" of the investment made.

## XII - INCOME TAX / DEFERRED TAX

The differences between the tax due for the current period and prior periods and the tax already paid or to be paid of said periods is registered as "deferred tax" in the consolidated income statement, according to note II o), and amounts to 715 K€ (1H2016: 1,861 K€).

On the consolidated statement of financial position this effect amounts to 9,653 K€ (30/06/2016: 10,155 K€) as Deferred tax asset, and to 6,652 K€ (30/06/2016: 6,670 K€) as Deferred tax liability.



It is conviction of the Board that, according to its business plan, the amounts registered in deferred tax assets will be recovered as for the tax carry forward losses concerns.

thousand euros

|                                                        | 1H2017         | 2016           | 1H2016         |
|--------------------------------------------------------|----------------|----------------|----------------|
| Related with Inventories and third parties             | 5,897          | 5,743          | 6,280          |
| Related with Tax Losses                                | 1,704          | 1,494          | 1,524          |
| Related with Fixed Tangible Assets / Intang. / P. Inv. | 1,175          | 1,329          | 794            |
| Others                                                 | 877            | 1,438          | 1,557          |
| <b>Deferred Tax Assets</b>                             | <b>9,653</b>   | <b>10,004</b>  | <b>10,155</b>  |
| Related with Fixed Tangible Assets                     | 4,219          | 4,236          | 4,514          |
| Related with other taxable temporary differences       | 2,434          | 2,620          | 2,156          |
| <b>Deferred Tax Liabilities</b>                        | <b>6,652</b>   | <b>6,856</b>   | <b>6,670</b>   |
| Current Income Tax                                     | -16,591        | -39,198        | -14,940        |
| Deferred Income Tax                                    | 715            | 1,318          | 1,861          |
| <b>Income Tax</b>                                      | <b>-15,876</b> | <b>-37,880</b> | <b>-13,079</b> |

Following chart explains the effective income tax rate, from the original income tax rate of most of Portuguese companies:

| Income Tax Conciliation                                             | 1H2017       | 1H2016       |
|---------------------------------------------------------------------|--------------|--------------|
| <b>Income Tax - Legal</b>                                           | <b>21.0%</b> | <b>21.0%</b> |
| Effect arising from extraordinary taxation (Portugal)               | 6.1%         | 6.5%         |
| Effect due to provisions for contingencies                          | -0.8%        | 1.7%         |
| Effect due to different tax rates (foreign subsidiaries) and others | 2.3%         | 3.1%         |
| Effect due to reversal of prior year tax estimates                  | 1.2%         | -2.9%        |
| Other                                                               | -0.6%        | -2.2%        |
| <b>Income tax - effective (1)</b>                                   | <b>29.2%</b> | <b>27.2%</b> |

(1) Income Tax / Pre-tax Profit, Equity Gains, Non-controlling Interests, non-fiscal impairments and stamp tax provisions

CORTICEIRA AMORIM and a large group of its Portuguese subsidiaries are taxed since January 1, 2001, as a group special regime for tax purposes (RETGS), as according to article 69, of the income tax code (CIRC). The option for this special regime is renewable every five years.

According to law, tax declarations for CORTICEIRA AMORIM and its Portuguese subsidiaries are subject of revision and possible correction from tax authorities generally during the next four years.

No material effects in the financial statements are expected by the Board of CORTICEIRA AMORIM from the revisions of tax declarations that will be held by the tax authorities.

Tax losses to be carried forward are related with foreign subsidiaries. Total amounts to 23 M€, of which around 3.5 M€ are considered to be utilized. These losses can be fully used up to 2021 and beyond.

As the tax forms are only filled after year-end closure, values at closure of 2016 were updated by the activity of the first half.



## XIII - INVENTORIES

|                                              | thousand euros |                |                |
|----------------------------------------------|----------------|----------------|----------------|
|                                              | 1H2017         | 2016           | 1H2016         |
| Goods                                        | 18,694         | 5,731          | 4,052          |
| Finished and semi-finished goods             | 100,676        | 97,346         | 111,159        |
| By-products                                  | 372            | 230            | 244            |
| Work in progress                             | 16,838         | 15,126         | 16,809         |
| Raw materials                                | 137,058        | 153,391        | 124,509        |
| Advances                                     | 13,621         | 2,347          | 12,762         |
| Goods impairments                            | -718           | -734           | -766           |
| Finished and semi-finished goods impairments | -4,316         | -3,567         | -2,734         |
| Raw materials impairments                    | -1,075         | -1,179         | -1,395         |
| <b>Inventories</b>                           | <b>281,150</b> | <b>268,691</b> | <b>264,641</b> |

|                        | thousand euros |              |              |
|------------------------|----------------|--------------|--------------|
| Impairment losses      | 1H2017         | 2016         | 1H2016       |
| <b>Initial Balance</b> | <b>5,480</b>   | <b>4,073</b> | <b>4,073</b> |
| Increases              | 1,447          | 2,220        | 987          |
| Decreases              | 817            | 812          | 164          |
| <b>End Balance</b>     | <b>6,110</b>   | <b>5,480</b> | <b>4,896</b> |

Raw materials essentially include reproduction cork (“amadia”) and virgin cork from pruning the tree (“falcas”) (Raw Material BU), products and work in progress essentially include boiled cork and discs (Raw Materials BU) and finished products essentially include a variety of types of cork stoppers (Cork Stoppers BU), coverings (Floor and Wall Coverings BU) and composite products (Composite Cork BU).

Increases and decreases in inventories impairment are booked on Goods sold and materials consumed in the income statement.

## XIV - TRADE RECEIVABLES



thousand euros

|                          | 1H2017         | 2016           | 1H2016         |
|--------------------------|----------------|----------------|----------------|
| Gross amount             | 184,866        | 153,874        | 175,957        |
| Impairments              | -11,837        | -11,998        | -12,767        |
| <b>Trade receivables</b> | <b>173,029</b> | <b>141,876</b> | <b>163,190</b> |
|                          |                |                |                |
| Impairment losses        | 1H2017         | 2016           | 1H2016         |
| <b>Initial Balance</b>   | <b>11,998</b>  | <b>12,429</b>  | <b>12,429</b>  |
| Increases                | 2,088          | 1,993          | 1,282          |
| Decreases                | 1,736          | 1,182          | 702            |
| Others                   | -513           | -1,242         | -243           |
| <b>End Balance</b>       | <b>11,837</b>  | <b>11,998</b>  | <b>12,767</b>  |

Increases and decreases were recognized under impairment of assets caption in the income statement.

At the end of each period, Trade receivables credit quality is analysed. Due to specific business environment, balances unpaid up to 90 days are not impaired. From 90 to 120 days a 30% impairment register is considered and from 120 to 180 days 60%. Over 180 days as well as all doubtful balances are fully impaired. These rules do not overcome specific cases analysis.

## XV - INCOME TAX

thousand euros

|                                                 | 1H2017       | 2016         | 1H2016       |
|-------------------------------------------------|--------------|--------------|--------------|
| Income tax - advances / minimum / excess est.   | 253          | 715          | 1,410        |
| Income tax - advances                           | 1,874        | 3,317        | 1,976        |
| Income tax - withholding                        | 316          | 182          | 209          |
| Income tax - special payment (RERD)             | 2,587        | 2,587        | 4,265        |
| Income tax - special payment (RERD) impairment  | -2,587       | -2,587       | -4,265       |
| Income tax - special payment (PERES)            | 5,383        | 5,383        | -            |
| Income tax - special payment (PERES) impairment | -5,383       | -5,383       | -            |
| <b>Income tax</b>                               | <b>2,444</b> | <b>4,214</b> | <b>3,595</b> |

The amount of 4,265 K€ of RERD in 2015 refers to a payment made under an exceptional regime of regularization of debts to the tax authority and to social security (DL 151-A/2013) (RERD). CORTICEIRA AMORIM has decided to partially adhere. A total of 4,265 K€ was paid in December 2014. This payment refers to stamp tax (1,678 K€) and income tax cases (2,587 K€). The amount related with



stamp tax was provisioned. As for the income tax cases, they were already provisioned, including late payment interest.

During 2016, CORTICEIRA AMORIM was notified that its appeal regarding the tax procedure related to the Stamp tax paid in the RERD was almost entirely won. The value of the reversal of the respective provisions was of 1.7 M€, positively affecting the financial result. As these processes were included in the 2013 RERD, and consequently paid to date, CORTICEIRA AMORIM was reimbursed at approximately 1.2 M€.

At the end of 2016, a special Plan for the Reduction of Indebtedness to the State (PERES) was approved by Decree-Law no. CORTICEIRA AMORIM decided to partially adhere to that measure. In December, approximately 7.4 M€ were paid in respect of Stamp Tax / VAT (2 M€) and Income Tax (IRC) in the amount of 5.4 M€.

To be noted that CORTICEIRA AMORIM was not a debtor to the social security and to the tax authority. Those amounts were subject to court ruling. The cases that were chosen to adhere are old cases but, in circumstance of unfavourable ruling by the court, the outcome could impose heavy penalties and late payment interests.

RERD and PERES allowed for the payment of the capital without any payment regarding late payment interests and other costs. Due to the fact that adhesion to RERD and PERES does not imply a mandatory abandonment of the court cases and those processes are still in court, CORTICEIRA AMORIM will continue to fight for its rights.

The liability amount under this caption includes essentially the estimated income tax for the 2017 period.

## XVI - OTHER ASSETS

|                                                    | thousand euros |               |               |
|----------------------------------------------------|----------------|---------------|---------------|
|                                                    | 1H2017         | 2016          | 1H2016        |
| Advances to suppliers / suppliers                  | 942            | 3,558         | 2,965         |
| Accrued income                                     | 1,288          | 773           | 1,200         |
| Deferred costs                                     | 1,466          | 1,224         | 1,670         |
| Hedge accounting assets                            | 1,821          | 0             | 322           |
| VAT                                                | 20,564         | 18,898        | 18,465        |
| Stamp tax/VAT - special payment (PERES)            | 2,051          | 2,051         | 0             |
| Stamp tax/VAT - special payment (PERES) impairment | -2,051         | -2,051        | 0             |
| Others                                             | 6,422          | 4,796         | 4,225         |
| <b>Other current assets</b>                        | <b>32,502</b>  | <b>29,249</b> | <b>28,847</b> |

## XVII - CASH AND CASH EQUIVALENTS



thousand euros

|                                                             | 1H2017        | 2016          | 1H2016        |
|-------------------------------------------------------------|---------------|---------------|---------------|
| Cash                                                        | 142           | 463           | 140           |
| Bank Balances                                               | 55,126        | 47,938        | 8,879         |
| Time Deposits                                               | 5,495         | 2,588         | 5,032         |
| Others                                                      | 669           | 131           | 267           |
| <b>Cash and cash equivalents as for financial position</b>  | <b>61,431</b> | <b>51,119</b> | <b>14,317</b> |
| Overdrafts                                                  | -14,697       | -15,736       | -18,687       |
| <b>Cash and cash equivalents as for cash flow statement</b> | <b>46,735</b> | <b>35,383</b> | <b>-4,370</b> |

## XVIII - CAPITAL E RESERVES

- Share Capital

As of June 30, 2017, the share capital is represented by 133,000,000 ordinary registered shares, conferring dividends, with a par value of 1 Euro.

The Board of CORTICEIRA AMORIM is authorized to raise the share capital, one or more times, respecting the conditions of the commercial law, up to 250,000,000 euros.

- Treasury stock

As of June 30, 2017, CORTICEIRA AMORIM held no treasury stock.

During the first half, CORTICEIRA AMORIM did not acquire or sell its own shares.

- Legal reserve and share premium

Legal reserve and share premium are under the legal reserve rule and can only be used for (art. 296 CSC):

- Offset losses in the financial position that cannot be offset by the use of other reserves;
- Offset losses of prior year that cannot be offset by the profit of the year nor the use of other reserves;
- Incorporation in share capital.

Legal reserve and share premium values are originated from Corticeira Amorim, SGPS, S.A. books.

- Other reserves

Value is composed from other reserves account and prior year's results of Corticeira Amorim, SGPS, S.A. books, as well as non-distributed cumulative results of Corticeira Amorim, SGPS, S.A. subsidiaries.



- Dividends

In the Shareholders' General Meeting of April 7, 2017, a dividend distribution of 0.18 euros per share was approved. The dividend was paid at April, 26. The total distributed was 23.94 M €.

|                                    | thousand euros |               |               |
|------------------------------------|----------------|---------------|---------------|
|                                    | 1H2017         | 2016          | 2015          |
| Approved dividends                 | 23,940         | 31,920        | 51,205        |
| Portion attributable to own shares | 0              | 0             | -1,036        |
| <b>Dividends paid</b>              | <b>23,940</b>  | <b>31,920</b> | <b>50,169</b> |

## XIX - NON-CONTROLLING INTEREST

|                        | thousand euros |               |               |
|------------------------|----------------|---------------|---------------|
|                        | 1H2017         | 2016          | 1H2016        |
| <b>Initial Balance</b> | <b>15,892</b>  | <b>13,368</b> | <b>13,368</b> |
| Results                | 1,588          | 2,010         | 737           |
| Dividends              | -468           | -799          | -345          |
| Exchange Differences   | -377           | 529           | 257           |
| Others                 | 0              | 785           | 0             |
| <b>End Balance</b>     | <b>16,636</b>  | <b>15,892</b> | <b>14,017</b> |

The amount of Dividends corresponds to the amounts paid by the entities to non-controlling interests.

## XX - INTEREST BEARING DEBT

At year-end, interest bearing loans was as follows:

|                                         | thousand euros |               |               |
|-----------------------------------------|----------------|---------------|---------------|
|                                         | 1H2017         | 2016          | 1H2016        |
| Overdrafts and Bank loans               | 34,463         | 40,399        | 42,876        |
| Bonds                                   | 0              | 0             | 9,986         |
| Leasing                                 | 349            | 0             | 357           |
| Commercial Paper                        | 0              | 8,000         | 0             |
| <b>Interest-bearing loans - current</b> | <b>34,812</b>  | <b>48,399</b> | <b>53,218</b> |

Loans were denominated in euros, except 28% (Dec. 2016: 31%).

|                                             | <b>1H2017</b> | <b>2016</b>   | <b>1H2016</b> |
|---------------------------------------------|---------------|---------------|---------------|
| Bank loans                                  | 36,821        | 38,492        | 39,957        |
| Reimbursable subsidies                      | 117           | 117           | 141           |
| Leasing                                     | 786           | 0             | 1,081         |
| <b>Interest-bearing loans - non-current</b> | <b>37,724</b> | <b>38,609</b> | <b>41,179</b> |

At the end of June 30, 2017, loans were denominated in euros 100% (Dec. 2016: 100%)

As of June 30, 2017, maturity of non-current interest bearing debt was as follows:

|                                   | thousand euros |
|-----------------------------------|----------------|
| Between 01/07/2018 and 30/06/2019 | 7,332          |
| Between 01/07/2019 and 30/06/2020 | 5,392          |
| Between 01/07/2020 and 30/06/2021 | 5,000          |
| After 01/07/2021                  | 20,000         |
| <b>Total</b>                      | <b>37,724</b>  |

From non-current and current interest bearing debt, 47,536 K€ carries floating interest rates. Remaining 25,000 K€ carries fixed interest rate. Average cost, during 2017, for all the credit utilized was 1.64% (1H2016: 1.70%).

Note that at the end of the first quarter 2015 CORTICEIRA AMORIM effected a loan agreement with the EIB. This ten year loan, in the amount of 35 M€, with a grace period of four years, was negotiated at an all-in cost lower than any existing loan to date. With this financing CORTICEIRA AMORIM could substantially lengthen the terms of its debt and, at same time, lowering considerably average rate of interest-bearing debt.

At the end of 1H17, CORTICEIRA AMORIM had credit lines with contractual clauses that include covenants generally used in these type of contracts, namely: cross-default, pari-passu and in some cases negative pledge.

At the same date, CORTICEIRA AMORIM had utilized credit lines with associated financial covenants. These included, namely, ratios accomplishment that allowed for an accompaniment of the financial position of the company, most of all its capacity to pay its debt, of which the most important is Debt to EBITDA ratio (net interest bearing debt/current EBITDA). Also ratio related with balance sheet structure.

As of June 30, 2017, these ratios were as follows:

|                                                |       |
|------------------------------------------------|-------|
| Net interest bearing debt / current EBITDA (X) | 0.09  |
| Equity / Assets                                | 56.6% |

Ratios above fully and easily accomplished the demands of the contracts that formalized said loans. If by chance they did not accomplish the possibility of an early payment was conceivable.

On top of the said full accomplishment, it has to be noted that the capacity of full repayment was reinforced by the existence, as of that date, of approved non-used credit lines that amounted to 142 M€.

In the ratio “Net interest bearing debt / current EBITDA (X)”, current EBITDA is calculated using the sum of the last four quarters.



## XXI - TRADE PAYABLES

|                                  | thousand euros |                |                |
|----------------------------------|----------------|----------------|----------------|
|                                  | 1H2017         | 2016           | 1H2016         |
| Trade payables - current account | 52,178         | 56,514         | 52,920         |
| Trade payables - confirming      | 67,866         | 47,409         | 51,693         |
| Trade payables - accruals        | 18,333         | 6,062          | 12,570         |
| <b>Trade payables</b>            | <b>138,377</b> | <b>109,985</b> | <b>117,182</b> |

From the total values, 54% comes from Cork Stoppers BU (Dec. 2016: 51%) and 23% from Raw Materials BU (Dec. 2016: 23%).

## XXII - OTHER BORROWINGS AND CREDITORS

|                                                     | thousand euros |               |               |
|-----------------------------------------------------|----------------|---------------|---------------|
|                                                     | 1H2017         | 2016          | 1H2016        |
| Non interest bearing grants                         | 14,948         | 8,702         | 9,033         |
| Other                                               | 1,890          | 1,370         | 600           |
| <b>Other borrowings and creditors - non current</b> | <b>16,837</b>  | <b>10,072</b> | <b>9,633</b>  |
| Non interest bearing grants                         | 691            | 1,175         | 2,180         |
| Accrued costs - staff costs                         | 18,341         | 12,832        | 17,518        |
| Accrued costs - supplies and services               | 4,943          | 3,023         | 4,516         |
| Accrued costs - others                              | 8,240          | 7,496         | 7,824         |
| Deferred income - grants                            | 6,528          | 5,244         | 4,929         |
| Deferred income - others                            | -163           | -123          | 365           |
| VAT                                                 | 9,212          | 6,970         | 9,751         |
| State and social security - withholding and others  | 3,781          | 5,438         | 3,955         |
| Other                                               | 4,409          | 7,576         | 5,161         |
| <b>Other borrowings and creditors - current</b>     | <b>55,983</b>  | <b>49,631</b> | <b>56,199</b> |

In Other (current) is included a value of 161 K€ (1H2016: 96 K€), which refers to the fair value of exchange risk and interest rate risk derivatives.

In Other loans and creditors - non-current (16,837 K€), maturity is as follows:  
1 to 2 years (5,924 K€), 2 to 4 years (6,324 K€), more than 4 years (4,589 K€).



## XXIII - THIRD PARTY SUPPLIES AND SERVICES

|                                          | thousand euros |               |
|------------------------------------------|----------------|---------------|
|                                          | 1H2017         | 1H2016        |
| Subcontractors                           | 636            | 625           |
| Special Services                         | 2,605          | 2,625         |
| Advertising                              | 1,858          | 1,786         |
| Security                                 | 1,336          | 1,291         |
| Professional Fees                        | 6,636          | 6,583         |
| Commissions                              | 517            | 529           |
| Maintenance                              | 685            | 322           |
| Tools                                    | 1,050          | 744           |
| Power                                    | 811            | 936           |
| Oil and gas                              | 519            | 621           |
| Travel                                   | 2,541          | 2,434         |
| Transports                               | 11,716         | 11,412        |
| Rentals                                  | 621            | 481           |
| Communications                           | 2,526          | 2,234         |
| Insurance                                | 4,000          | 3,678         |
| Representation expenses                  | 5,268          | 4,239         |
| Data systems                             | 4,289          | 3,404         |
| Others                                   | 4,492          | 3,862         |
| Capitalized Costs                        | 3,907          | 4,311         |
| <b>Third party supplies and services</b> | <b>56,011</b>  | <b>52,116</b> |



## XXIV - STAFF COSTS



|                                    | thousand euros |               |
|------------------------------------|----------------|---------------|
|                                    | 1H2017         | 1H2016        |
| Board remuneration                 | 370            | 303           |
| Employees remuneration             | 47,214         | 43,777        |
| Social Security and other          | 10,277         | 9,603         |
| Severance costs                    | 1,038          | 1,028         |
| Other                              | 4,720          | 4,519         |
| <b>Staff costs</b>                 | <b>63,618</b>  | <b>59,230</b> |
| <b>Average number of employees</b> | <b>3,725</b>   | <b>3,637</b>  |

## XXV - IMPAIRMENTS OF ASSETS AND NON-CURRENT COSTS

|                                                    | thousand euros |            |
|----------------------------------------------------|----------------|------------|
|                                                    | 1H2017         | 1H2016     |
| Receivables                                        | 352            | 581        |
| Inventories                                        | -102           | -164       |
| Tangible assets                                    | -173           | 118        |
| Others                                             | 2,394          | 445        |
| <b>Impairments of assets and non-current costs</b> | <b>2,471</b>   | <b>980</b> |

In 1H2017, no impairment of assets was registered.

## XXVI - OTHER OPERATING GAINS AND COSTS

|                                                  | thousand euros |              |
|--------------------------------------------------|----------------|--------------|
|                                                  | 1H2017         | 1H2016       |
| Exchange rate hedging (net)                      | 0              | 926          |
| Gain in fixed assets and p. investment disposals | 153            | 132          |
| Operating subsidies                              | 68             | 409          |
| Investment subsidies                             | 1,706          | 618          |
| Other                                            | 3,088          | 2,708        |
| <b>Other operating gains</b>                     | <b>5,015</b>   | <b>4,792</b> |

thousand euros

|                                                  | 1H2017       | 1H2016       |
|--------------------------------------------------|--------------|--------------|
| Exchange rate hedging (net)                      | 1,090        | 0            |
| Taxes (other than income)                        | 337          | 360          |
| Provisions                                       | 164          | 228          |
| Loss in fixed assets and p. investment disposals | 31           | 92           |
| Bank charges                                     | 223          | 274          |
| Other                                            | 2,570        | 1,935        |
| <b>Other operating costs</b>                     | <b>4,414</b> | <b>2,889</b> |



## XXVII - FINANCIAL COSTS AND FINANCIAL INCOME

thousand euros

|                                   | 1H2017     | 1H2016     |
|-----------------------------------|------------|------------|
| Interest costs - bank loans       | 426        | 644        |
| Interest costs - other entities   | 111        | 266        |
| Stamp tax - interest              | 4          | 6          |
| Stamp tax - capital               | 33         | 50         |
| Interest costs - other            | 4          | 20         |
| <b>Financial costs</b>            | <b>579</b> | <b>987</b> |
| Interest gains - bank deposits    | 119        | 7          |
| Interest gains - other loans      | 7          | 2          |
| Interest gains - delayed payments | 1          | 3          |
| Interest gains - other            | 13         | 22         |
| <b>Financial income</b>           | <b>140</b> | <b>35</b>  |

## XXVIII - RELATED-PARTY TRANSACTIONS

CORTICEIRA AMORIM consolidates indirectly in AMORIM - INVESTIMENTOS E PARTICIPAÇÕES, S.G.P.S., S.A. (AIP) with head-office at Mozelos (Santa Maria da Feira, Portugal), Amorim Group holding company.

As of June 30, 2017, indirect stake of AIP in CORTICEIRA AMORIM was 51% corresponding as 51% of the voting rights.

CORTICEIRA AMORIM related party transactions are, in general, due to the rendering of services through some of AIP subsidiaries (Amorim Serviços e Gestão, S.A., Amorim Viagens e Turismo, S.A., OSI - Sistemas Informáticos e Electrotécnicos, Lda.).

Balances at June 30, 2017 and year-end 2016 are those resulting from the usual payment terms (from 30 to 60 days) and so are considered to be immaterial.

Services rendered from related-parties are based on the “cost plus” basis ranging from 2% to 5%



## XXIX - PROVISIONS, GUARANTEES, CONTINGENCIES AND COMMITMENTS

### – Provisions:

|                         | thousand euros |               |               |
|-------------------------|----------------|---------------|---------------|
|                         | 1H2017         | 2016          | 1H2016        |
| Income tax              | 25,135         | 26,172        | 30,276        |
| Guarantees to customers | 597            | 536           | 454           |
| Others                  | 4,152          | 3,954         | 4,234         |
| <b>Provisions</b>       | <b>29,884</b>  | <b>30,661</b> | <b>34,965</b> |

Tax cases are in general related with Portuguese companies. Live processes, in judicial phase as in graceful stage, which can affect adversely CORTICEIRA AMORIM, correspond to fiscal years of 1997, 1998, 1999, and from 2003 to 2014. The most recent fiscal year analysed by Portuguese tax authorities was 2014. It should be noted, however, that the approval of the tax benefits cannot be considered as complete, since their obligations continue for several years.

These tax cases are basically related with questions like non-remunerated guarantees given between group companies, group loans (stamp tax), interest costs of holding companies (SGPS), and with the acceptance as fiscal costs of losses related with the closing of subsidiaries.

Claims by the tax authorities are related with income tax, stamp tax and marginally TVA.

Income tax provisions refer to live tax cases, in court or not, as well as situations that can raise question in future inspections.

At the end of each year, an analysis of the tax cases is made. The procedural development of each case is important to decide new provisions, or reverse or reinforce existing ones. Provisions correspond to situations that, for its procedural development or for doctrine and jurisprudence newly issued, indicate a probability of an unfavourable outcome for CORTICEIRA AMORIM and, if that happens, a cash outflow can be reasonably estimated.

Note that during the year there were no developments worthy of note in the processes mentioned above.

It is considered appropriate the total value of 25.1 M€ of provisions related with contingencies regarding income tax and 4.8 M€ regarding other contingencies.

– **Guarantees:**

During its operating activities CORTICEIRA AMORIM issued in favour of third-parties guarantees amounting to 4,470 K€ (31/12/2016: 4,714 K€).



thousand euros

| <b>Beneficiary</b>  | <b>Amount</b> | <b>Purpose</b>           |
|---------------------|---------------|--------------------------|
| Government agencies | 4,347         | Capex grants / subsidies |
| Other               | 123           | Miscellaneous guarantees |
| <b>TOTAL</b>        | <b>4,470</b>  |                          |

As of June 30, 2017, future expenditure resulting from long-term motor vehicle rentals totals 1,761 K€. Future expenditure resulting from software and hardware rentals totals 385 K€.

## XXX - EXCHANGE RATE CONTRACTS

As of June 30, 2017, forward outright and options contracts related with sales currencies were as follows:

|                                  | thousand euros |             |               |             |               |             |
|----------------------------------|----------------|-------------|---------------|-------------|---------------|-------------|
|                                  | <b>1H2017</b>  |             | <b>2016</b>   |             | <b>1H2016</b> |             |
| USD                              | 23,763         | 91%         | 30,881        | 90%         | 44,365        | 94%         |
| ZAR                              | 2,210          | 8%          | 3,279         | 10%         | 2,083         | 4%          |
| HUF                              | 243            | 1%          | 162           | 0%          | 161           | 0%          |
| CHF                              | 0              | 0%          | 0             | 0%          | 555           | 1%          |
| <b>Forward - long positions</b>  | <b>26,216</b>  | <b>100%</b> | <b>34,322</b> | <b>100%</b> | <b>47,164</b> | <b>100%</b> |
| USD                              | -              | -           | -             | -           | 3,813         | 100%        |
| <b>Forward - short positions</b> | <b>-</b>       | <b>-</b>    | <b>-</b>      | <b>-</b>    | <b>3,813</b>  | <b>100%</b> |
| USD                              | 13,820         | 100%        | 24,860        | 100%        | 13,497        | 100%        |
| <b>Options - long positions</b>  | <b>13,820</b>  | <b>100%</b> | <b>24,860</b> | <b>100%</b> | <b>13,497</b> | <b>100%</b> |
| USD                              | 8,470          | 100%        | -             | -           | 925           | 100%        |
| <b>Options - short positions</b> | <b>8,470</b>   | <b>100%</b> | <b>-</b>      | <b>-</b>    | <b>925</b>    | <b>100%</b> |

## XXXI - ACTIVITY DURING THE YEAR

CORTICEIRA AMORIM sales are composed by a wide range of products that are sold through all the five continents, over 100 countries. Due to this notorious variety of products and markets, it is not considered that this activity is concentrated in any special period of the year. Traditionally first half, especially the second quarter, has been the best in sales; third and fourth quarter switch as the weakest one.

## XXXII - OTHER INFORMATION



- a) 0 Net profit per share calculation used the average number of issued shares deducted by the number of average owned shares. The non-existence of potential voting rights justifies the same net profit per share for basic and diluted.

|                                   | 1H2017      | 2016        | 1H2016      |
|-----------------------------------|-------------|-------------|-------------|
| Total issued shares               | 133,000,000 | 133,000,000 | 133,000,000 |
| Average nr. of treasury shares    | 0           | 0           | 0           |
| Average nr. of outstanding shares | 133,000,000 | 133,000,000 | 133,000,000 |
| Net Profit (thousand euros)       | 37,757      | 102,703     | 35,145      |
| Net Profit per share (euros)      | 0.284       | 0.772       | 0.264       |

- b) IFRS disclosures - New standards as at 30 June 2017:

### Changes in accounting policies and disclosures

The following standards and interpretations, with mandatory application in future financial years endorsed by the European Union, at the date of approval of these financial statements:

- **IFRS 9 (new), “Financial instruments - classification and measurement”** (effective for annual periods beginning on or after 1 January 2018). The initial phase of IFRS 9 forecasts two types of measurement: amortised cost and fair value. All equity instruments are measured at fair value. A financial instrument is measured at amortised cost only if the company has it to collect contractual cash flows and the cash flows represents principal and interest. Otherwise, financial instruments are valued at fair value through profit and loss.
- **IFRS 15 (new), “Revenue from Contracts with Customers”** (effective for annual periods beginning on or after 1 January 2018). This standard establishes a single, comprehensive framework for revenue recognition. The framework will be applied consistently across transactions, industries and capital markets, and will improve comparability in the ‘top line’ of the financial statements of companies globally. IFRS 15 replaces the following standards and interpretations: IAS 18 Revenue, IAS 11 Construction Contracts, IFRIC 13 Customer Loyalty Programmes, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfers of Assets from Customers and SIC-31 Revenue – Barter Transactions Involving Advertising Services.

The Group is calculating the impact of these changes and will apply these standards as soon as they become effective.

The following standards, interpretations, amendments and revisions, have not yet been endorsed by the European Union, at the date of approval of these financial statements:

- **IFRS 14 (new), “Regulatory Deferral Accounts”** (effective for annual periods beginning on or after 1 January 2016). This standard’s main purpose is to improve comparability of financial reports for companies

in regulated markets, allowing the companies that currently record assets and liabilities in result of the regulation from the markets where they operate, in accordance with the adopted accounting principles, to not have the need to eliminate those assets and liabilities in the first time adoption of the IFRS. The endorsement by the European Union is suspended.

- **IAS 7 (amendment), "Cash Flow Statements"** (effective for annual periods beginning on or after 1 January 2017). This standard requires that the entity discloses information about changes in liabilities related to financing activities, including: (i) changes in financing cash flows; (ii) changes resulting from obtaining or losing control of subsidiaries or other businesses; (iii) the effect of changes in exchange rates; (iv) fair value changes; and (v) other changes.
- **IAS 12 (amendment), "Recognition of deferred tax assets of unrealised losses"** (effective for annual periods beginning on or after 1 January 2017). The amendments clarify when it should be recognized an asset for deferred tax arising from unrealised losses.
- **Improvements in International Financial Reporting Standards (2014-2016 cycle effective for periods beginning on or after 1 January 2017/2018).** These improvements involve the review of various standards.

These amendments will have no material impact on the consolidated financial statements.

The following standards, interpretations, amendments and revisions, with mandatory application in future financial years have not yet been endorsed by the European Union, at the date of approval of these financial statements:

- **IFRS 2 (amendment), "Classification and measurement of share-based payments transactions"** (effective for annual periods beginning on or after 1 January 2018). These amendments incorporate in the standard guidance regarding the treatment of payments based on shares and settled in cash, which follow the same approach of payments based and settled in shares.
- **IFRS 4 (amendment), "Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts"** (effective for annual periods beginning on or after 1 January 2018). The amendments complement the current options in the standard that can be used to bridge the concern related with the temporary volatility of the results.
- **IFRS 10 and IAS 28 (amendments), "Sale or Contribution of Assets between an Investor and its Associate or Joint Venture"** (effective date to be designated). The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture.
- **IFRS 15 (clarification), "Revenue from contracts with customers"** (effective for annual periods beginning on or after 1 January 2018). The clarifications presented are about the transition and not about changes in the underlying principles of the standard.



- **IFRS 16 (new), “Leasings”** (effective for annual periods beginning on or after 1 January 2019, with early application option). This standard sets out recognition, presentation and disclosure of leasing contracts, defining a single accounting model. Aside from contracts shorter than 12 months, leases should be accounted as an asset and a liability.
- **IFRS 17 (new), “Insurance Contracts”** (effective for annual periods beginning on or after 1 January 2021). IFRS 17 establishes the principles for the recognition and measurement of insurance contracts to ensure consistency across companies who issue insurance contracts globally.
- **IAS 40 (amendment), “Investment property transfers”** (effective for annual periods beginning on or after 1 January 2018). The amendments clarify if a property under construction or development, which was previously classified as Inventories, can be transferred to investment property when there is an evident change in use.
- **IFRIC 22 (interpretation), “Foreign currency transactions and advance consideration”** (effective for periods beginning on or after 1 January 2018). Interpretations clarify the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency.
- **IFRIC 23 (interpretation), “Uncertainty over income tax treatments”** (effective for annual periods beginning in or after 1 January 2019). The interpretation is to be applied to the determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under IAS 12. The interpretation does not apply to taxes or levies outside the scope of IAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments.

The Group is calculating the impact of these changes and will apply these standards as soon as they become effective, or previously when permitted.

c) Financial Assets e Liabilities

Financial Assets are mainly registered in the Loans and Other Receivables caption. As for Financial Liabilities they are included in the Amortized Liabilities caption.



AMORIM

Detail is as follows:

thousand euros

|                                      | Loans and<br>receivables | Fair value<br>through<br>profit or loss | Derivatives as<br>hedging | Available for<br>sale assets | Total          |
|--------------------------------------|--------------------------|-----------------------------------------|---------------------------|------------------------------|----------------|
| Trade receivables                    | 141,876                  |                                         |                           |                              | <b>141,876</b> |
| Other current assets                 | 27,227                   |                                         |                           | 3,940                        | <b>31,166</b>  |
| Cash and cash equivalents            | 51,119                   |                                         |                           |                              | <b>51,119</b>  |
| <b>Total as of December 31, 2016</b> | <b>220,222</b>           | <b>0</b>                                | <b>0</b>                  | <b>3,940</b>                 | <b>224,162</b> |
| Trade receivables                    | 173,029                  |                                         |                           |                              | <b>173,029</b> |
| Other current assets                 | 26,830                   | 35                                      | 1,786                     | 2,463                        | <b>31,114</b>  |
| Cash and cash equivalents            | 61,431                   |                                         |                           |                              | <b>61,431</b>  |
| <b>Total as of June 30, 2017</b>     | <b>261,290</b>           | <b>35</b>                               | <b>1,786</b>              | <b>2,463</b>                 | <b>265,575</b> |

thousand euros

|                                      | Fair value<br>through profit<br>or loss | Derivatives as<br>hedging | Other financial<br>liabilities at<br>amortized cost | Total          |
|--------------------------------------|-----------------------------------------|---------------------------|-----------------------------------------------------|----------------|
| Interest-bearing loans               |                                         |                           | 87,008                                              | <b>87,008</b>  |
| Other borrowings and creditors       | 597                                     | 2,392                     | 51,593                                              | <b>54,581</b>  |
| Trade payables                       |                                         |                           | 109,985                                             | <b>109,985</b> |
| <b>Total as of December 31, 2016</b> | <b>597</b>                              | <b>2,392</b>              | <b>248,586</b>                                      | <b>251,574</b> |
| Interest-bearing loans               |                                         |                           | 72,536                                              | <b>72,536</b>  |
| Other borrowings and creditors       | 31                                      | 130                       | 66,214                                              | <b>66,375</b>  |
| Trade payables                       |                                         |                           | 138,377                                             | <b>138,377</b> |
| <b>Total as of June 30, 2017</b>     | <b>31</b>                               | <b>130</b>                | <b>277,126</b>                                      | <b>277,287</b> |

Mozelos, July 28, 2017

The Board of CORTICEIRA AMORIM, S.G.P.S., S.A.

*(Translation from the original Portuguese language. In case of doubt, the Portuguese version prevails.)*

## Limited Review Report on the Consolidated Financial Statements

### Introduction

We have performed a limited review on the accompanying consolidated financial statements of Corticeira Amorim, S.G.P.S., S.A. (the Entity), which comprise the Consolidated Statement of Financial Position as at 30 June 2017 (showing a total of 777.475 thousand euros and a total equity of 439.907 thousand euros, including a net profit attributable to equity holders of the Entity of 37.757 thousand euros), the Consolidated Statement of Income by Nature, the Consolidated Statement of Comprehensive Income, the Consolidated Statement of Changes in Equity and the Consolidated Statement of Cash Flows for the six months period then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

### Management responsibilities

Management is responsible for the preparation of consolidated financial statements in accordance with International Financial Reporting Standards as endorsed by the European Union, for the purpose of interim financial reporting (IAS 34), and for the design and maintenance of an appropriate internal control system to enable the preparation of consolidated financial statements that are free from material misstatement due to fraud or error.

### Auditor's responsibilities

Our responsibility is to express a conclusion on the accompanying consolidated financial statements. We conducted our review in accordance with ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, and other technical and ethical standards and guidelines as issued by the Institute of Statutory Auditors. These standards require that our work is performed in order to conclude whether anything has come to our attention that causes us to believe that the consolidated financial statements are not prepared in all material respects in accordance with International Financial Reporting Standards as endorsed by the European Union, for the purpose of interim financial reporting (IAS 34).

A limited review of financial statements is a limited assurance engagement. The procedures performed consisted primarily of making inquiries and performing analytical procedures, and evaluating the evidence obtained.

The procedures performed in a limited review are substantially less in scope than those performed in an audit conducted in accordance with International Standards of Audit (ISA). Accordingly, we do not express an audit opinion on these financial statements.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated financial statements of Corticeira Amorim, S.G.P.S., S.A. as at 30 June 2017, have not been prepared, in all material respects, in accordance with International Financial Reporting Standards as endorsed by the European Union, for the purpose of interim financial reporting (IAS 34).

Porto, 6 September 2017

Ernst & Young Audit & Associados - SROC, S.A.  
Sociedade de Revisores Oficiais de Contas  
Represented by:

*(Signed)*

Rui Manuel da Cunha Vieira - ROC nr. 1154  
Registered with the Portuguese Securities Market Commission under licence nr. 20160766



About Corticeira Amorim SGPS, S.A.:

Tracing its roots back to the 19th century, Amorim has become the world's largest cork and cork-derived company in the world, generating more than Euro 640 billion in sales to more than 100 countries through a network of dozens of fully owned subsidiaries.

With a multi-million Euro R&D investment per year, Amorim has applied its specialist knowledge to this centuries-old traditional culture, developing a vast portfolio of 100% sustainable products that are used by blue-chip clients in industries as diverse and demanding as wines & spirits, aerospace, automotive, construction, sports, interior and fashion design.

Amorim's responsible approach to raw materials and sustainable production illustrates the remarkable interdependence between industry and a vital ecosystem - one of the world's most balanced examples of social, economic and environmental development.



AMORIM

Corticeira Amorim, SGPS, S.A.  
Sociedade Aberta  
Edifício Amorim I  
Rua de Meladas, n.º 380  
4536-902 Mozelos VFR  
Portugal

*For additional information:*  
Cristina Rios de Amorim  
Investor Relations  
phone: + 351 22 747 54 25  
[Corticeira.amorim@amorim.com](mailto:Corticeira.amorim@amorim.com)

[corticeira.amorim@amorim.com](mailto:corticeira.amorim@amorim.com)  
[www.corticeiraamorim.com](http://www.corticeiraamorim.com)  
Instagram: [@Amorimcork](https://www.instagram.com/Amorimcork)

Share Capital: EUR 133 000 000,00  
A company incorporated in Santa Maria da Feira  
Registration and Corporate Tax ID No:  
PT 500 077 797