



AMORIM

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Letter

news

Amorim Group news

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CORTICEIRA AMORIM publishes its first Sustainability Report



CORTICEIRA AMORIM, aware of its responsibility as a world leader of the cork processing sector – a segment that guarantees the feasibility of the entire cork sector –, carried out a sustainable development-focused analytical study, transversal to the entire organisation, in the first half of 2007.

(page. 8)

Editorial

In this issue we bring you up to date with the latest news concerning the Amorim Group, after recharging batteries over the summer holiday period.

A special highlight of this issue is the publication of CORTICEIRA AMORIM's Sustainability Report, the first such report of the cork industry. This document serves to demonstrate that CORTICEIRA AMORIM's activity has unique sustainability characteristics, since it comprises a rare example of the interdependence of an industry and an ecosystem, generating wealth and conserving the environment.

Also of note is the award of ISO 22000:2005 certification in Food Security to four Amorim & Irmãos industrial units.

Inside you can find details of the new AcoustiCORK® range of products developed by Corticeira Amorim-Indústria. This product range has evolved to greater specialisation, guaranteeing the most suitable solution for each client's requirements.

Congratulations are in order for Quinta Nova de N. Sra. do Carmo, for winning 10 prizes at the International Wine and Spirits Competition and International Wine Challenge, which were held in England.

While we are on the subject, and since Christmas is not far off, we present Quinta Nova's Christmas hampers.

See you soon...

Credits

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AcoustiCORK® refreshes its product range

Corticeira Amorim-Indústria (CAI) recently developed new product lines to add to the series of solutions already provided by the extensive AcoustiCORK® range, cork underflooring to reduce impact noise.

The new product lines are:

Comfort line – reduced thickness underflooring for use with suspended flooring and carpets. The features include performance, reduced thickness and easy installation. The highlight of this product line is AcoustiCORK® DPW C31 which, due to its innovative wave-like design, allows air circulation between the flooring and cement base. The flooring's durability is increased and the probabi-

lity of fungi developing and bacteria accumulation decreases.

Technik line – specialised underflooring that is highly effective in reducing impact noise on hard surfaces, such as solid wood or ceramic tiles.

Multiway line – versatile underflooring that can easily be installed under any type of floor or even between the concrete slab and suspended surface slab.

The AcoustiCORK® range has evolved through this new organisation toward greater specialisation, providing easy to install solutions for all flooring types and acoustic problems.

Pay us a visit at www.acousticork.eu

Amorim & Irmãos ISO 22000:2005 certified



The policy of continuous improvement implemented by Amorim & Irmãos has led to the company completing the certification stage of its Food Safety System, on being awarded certification in accordance with the ISO 22000:2005 standard. This certification encompasses the Amorim Distribuição, PTK, Raro and Champagne industrial units.

The Food Safety System ensures the prevention of dangers and risks that may directly or indirectly act on the food chain at any stage, thereby guaranteeing confidence in the supply and consumption chain. The advantages of this system are:

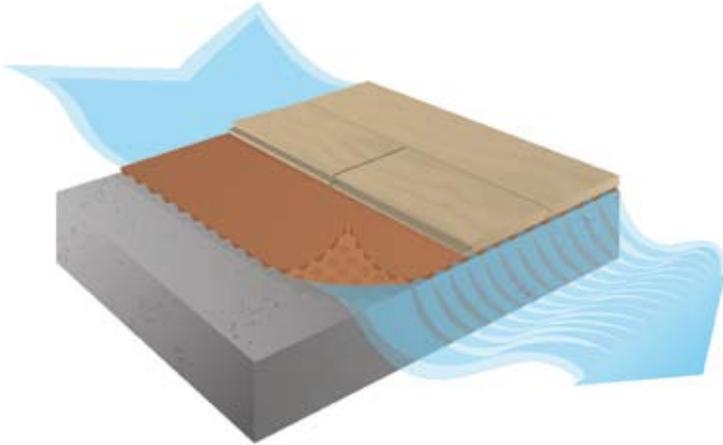
- increasing customer confidence;
- strengthening the credibility of the supply chain;
- standardising specifications - suppliers, producers, distributors and retailers;
- steering human and material resources to the control of key and critical points of the processes;

- guaranteeing compliance with legal requirements, thereby facilitating sales aspects.

Amorim & Irmãos, as a leader in the manufacture of cork stoppers and aware of its responsibility in the alcoholic drink production chain, undertakes various food safety commitments in line with its values and management principles. These commitments constitute basic pre-requisites in the manufacture and supply of a safe product. They focus on:

- guaranteeing good practices in food safety and hygiene;
- fostering the raising of employees' awareness relative to their responsibility in the effectiveness and continuous improvement of the Food Safety System;
- guaranteeing internal communication to the HACCP team of all matters that may affect food safety;
- establishing external communication in the food chain, including suppliers, subcontractors and clients.

Comfort Line (AcoustiCORK®) strengthened with damp-proof barrier



The line of AcoustiCORK® products providing acoustic insulation and sound attenuation underflooring for suspended floors is now available in some versions incorporating a membrane insulating against damp.

This membrane is an essential requirement in the installation of this type of flooring since it prevents rising damp from the slab damaging the wood.

This Corticeira Amorim-Indústria product provides the market with an integrated solution of guaranteed performance, thereby significantly reducing the materials to be used and respective operation time.

Further information can be obtained at: www.acousticork.eu

Hotel Quinta Nova enters into new protocols

Hotel Rural da Quinta Nova has established new privilege agreements with Sindicato dos Profissionais de Seguros [Insurance Workers' Trade Union] and Ordem dos Advogados [Portuguese Bar Association], which aim to provide the members of these organisations with special advantages in relation to the hotel's services, at discount prices.

Keep posted for new agreements that will soon be established...you will discover more reasons to visit us on the Douro.



DESIGN CORK

competition announces winning projects

The “Design Cork for Future, Innovation and Sustainability” project, implemented by SUSDESIGN, comes within the context and scope of Applied Research in Design. The project’s aim is to portray the means by which the material cork is employed in design, from different viewpoints.

Cork is Portugal’s most industrially processed and most exported natural resource, besides being one of the most representative symbols of Portugal’s manufacturing identity. The aim of this project is to explore new potential uses for cork in order to develop innovative solutions and promote and publicise the tying in of the cork sector to a sphere of innovation par excellence - Design - among a wider audience.

The first phase of the Design Cork project encompassed an international competition. The winners of this competition were announced in Lisbon in July of this year. The “Cadeira Vinco” and “Sunbasket” projects won the main prizes.

This project is backed by Amorim Industrial Solutions, Amorim Revestimentos and Corticeira Amorim-Indústria.

For further information, visit www.designcork.com



Quinta Nova wins new prizes

Quinta Nova de N. Sra. do Carmo won 10 prizes at the International Wine and Spirits Competition and International Wine Challenge, held in England.

The silver medal for 3 Pomares Tinto 2005 was the high-

light of the five medals won. Five “commended” mentions were achieved by other Douro wines and ports. These prizes are good indication of the quality underlying all the wines and spirits forming part of the Quinta Nova portfolio.

Series 300 Bamboo and Faia installed in the Quinta das Sedas property development



Wicanders Series 300 was the covering selected for the prestigious Quinta das Sedas property development, in Porto.

The first buildings of the Quinta das Sedas development, which were designed by the architect Alcino Soutinho, inhabit a vast and distinctive real estate complex with an intervention area of 210 000 m². This property development is based on a new concept of urban development, providing the advantages of living in a big city, close to nature and with shops, services, infrastructures and leisure facilities close at hand.

This project is noted for the focus on quality construction materials. Around 7000 m² of Wicanders Series 300 - Bamboo and Faia were installed in the property development.

Series 3000 Acousticork installed in the Holiday Inn, Azores



The Holiday Inn on the island of São Miguel in the Azores is now able to offer its clients all the comfort of Series 3000 Acousticork coverings.

A total of 3000m² of the product - W 305 A Faia - was installed on the floor of the rooms. The covering combined with the other materials and decoration in the rooms, providing the hotel's ambience with a sense of peace, whether on a business or leisure trip.

The Holiday Inn is located very close to the historical centre of Ponta Delgada, and it provides magnificent views over the city and sea.

Some of the scenes of the Portuguese soap opera "Ilha dos Amores" were filmed in this hotel.

Amorim Germany celebrates Summer 2007

Amorim Germany held its annual summer event on 13 July. The event this year involved a trip to Worpswede.

Berner Straße was the starting point for the trip, and from there the group proceeded to Delmenhorst train station where the "Moorexpress" on platform no. 1 awaited. The railway journey passed through Bremen, Ritterhude, Osterholz-Scharmbeck and along the River Hamme before arriving at its destination.

In Worpswede the group was welcomed by two tourist guides, who conducted a guided tour of the region, taking in the small town and the famous artists' colony. The tour ended with a visit to the grave of the artist Paula Modersohn-Becker and an exhibition in an art gallery.

The event ended with an open-air barbecue and the return journey to Delmenhorst.



Representatives of Service & More (Austria) visit Amorim Revestimentos

Ten employees of the Austrian company Service & More recently visited Portugal at the invitation of Amorim Revestimentos.

On arrival, the group was welcomed and then transported to the Amorim Revestimentos unit at São Paio de Oleiros, where it was able to see the modern production technology and the quality and professionalism employed in the process of manufacturing Amorim coverings.

The visit to Portugal surpassed the expectations of the visitors and it has laid the foundations for what promises to be the continuation of excellent professional relations.



From left to right: Manfred Schneider and Alfred Grabher (Amorim Flooring Austria GmbH); Herbert Schmidt, Martin Anninger, Hans Gründl, Gaby Schmidt, Siegfried Walch, Sebastian Werlberger, Engelbert Burtscher, Wolfgang Schmidt, Bernd Landrichtinger, Ingrid Paterno.

CORTICEIRA AMORIM publishes its first Sustainability Report

CORTICEIRA AMORIM, aware of its responsibility as a world leader of the cork processing sector – a segment that guarantees the feasibility of the entire cork sector –, carried out a sustainable development-focused analytical study, transversal to the entire organisation, in the first half of 2007.

This project led to the publication of the first Sustainability Report of the cork industry, in July. This fact, which was widely publicised, thus initiated a process in which CORTICEIRA AMORIM shall regularly, systematically and in a structured manner communicate its practices in a sustainability context, fostering joint reflection with its stakeholders on the course that the business activity takes and the potential improvements, aimed at benefiting all.

In its report, CORTICEIRA AMORIM, besides stating the impact of its activity on conserving biodiversity and in combating desertification, quantifies its positive impact on CO₂ fixation, thereby mitigating greenhouse gas emissions, which give rise to climate change. Such impacts, together with the good sustainability practices demonstrated, shall have a favourable impact on the way in which CORTICEIRA AMORIM's products are viewed in different market segments, i.e. by promoters of sustainable construction, industry, winemakers and wine distributors, intending to have a positive environmental and social impact.

This document serves to highlight that CORTICEIRA AMORIM's activity has unique sustainability characteristics, since it comprises a rare example of the interdependence of an industry and an ecosystem, generating wealth and conserving the environment:

- biodiversity: **the cork-oak is the basis of an ecological system unique in the world**, contributing to the survival of many indigenous animal species and to environmental protection;
- cork oak forests are responsible for **fixing an estimated 5% of CO₂ emissions in Portugal**;
- the 2,900 million cork stoppers placed on the market in 2006 by Corticeira Amorim correspond to **total CO₂ fixation greater than 25,000 tonnes**;
- energy production by means of the **use of biomass fuel meets 46% of CORTICEIRA AMORIM's energy requirements**;
- fostering a **culture of efficiency and the recognition of merit** among employees.

I.- CORTICEIRA AMORIM AND CLIMATE CHANGE

Impact of the cork oak forest: The commercial exploitation of cork oak forests, which is largely made feasible by the activity of CORTICEIRA AMORIM has a positive impact on CO₂ fixation, contributing to the mitigation of greenhouse gas emis-

sions, giving rise to climate change.

It is estimated, based on an initial study carried out in Portugal by Instituto Superior de Agronomia, that the roughly 736,700 ha of cork oak forest existing in Portugal in 2006 represented a carbon sink equivalent to around 4.8 million tonnes of CO₂. Considering that Portugal's total emissions are around 85 million tonnes, it is estimated that the cork oak forest is responsible for fixing 5% of total CO₂ emissions.

Corticeira Amorim products as carbon sinks: The carbon fixed by cork oaks is stored in the cork and in the products produced by CORTICEIRA AMORIM, and it remains there throughout the entire useful life of the product. The carbon dioxide is only released when the product is burnt or it undergoes organic decomposition. Recycling delays the emission of the carbon dioxide to the atmosphere. Carbon fixation in the specific case of cork stoppers for wine is found to be 8.8 g of CO₂ per cork stopper.

Energy consumption: The use of vegetable waste (biomass), originating from the company's manufacturing activity, for energy generation provides a significant contribution to reducing CO₂ emissions, given that the CO₂ emissions resulting from the burning of biomass are deemed to be neutral. Around 410,000 GJ of biomass were used in energy generation in 2006, while total energy consumption was less than 890,000 GJ.

Transport: Most notable in relation to the transport of goods and products and the measures implemented to reduce CO₂ emissions is the policy of preferring the transport of goods by sea over road transport, as indicated in the following table:

	2004	2005	2006
Ship	33,7%	40,4%	46,8%
Truck	66,3%	59,6%	53,2%

Table: percentage of total goods and products exported from Portugal by ship and truck

II. BIODIVERSITY AND FIGHTING DESERTIFICATION

The cork-oak is the basis of an ecological system unique in the world, contributing to the survival of many indigenous animal species and to environmental protection. This ecosystem includes various species of ant, bee, butterfly and reptile, as well as

the Iberian lynx, which is the world's most endangered species of cat. The cork oak forest is also home to a great variety of birds, some of which are endangered species too, such as the black vulture, the black stork or the imperial eagle.

The cork oak forest plays a fundamental role in the fight against desertification to the extent that it contributes to the fixing of the soil and organic material, reducing erosion and increasing water retention. The role of the cork oak forest as a barrier to the advance of deserts in North African countries, such as Algeria, is significant.

III. ENVIRONMENTAL PERFORMANCE

The optimization of the quantity of cork throughout the production cycle is one of the sustainability strategies implemented by CORTICEIRA AMORIM.

The offcuts that are generated during the stopper manufacturing process or raw cork that does not possess suitable characteristics for the manufacture of stoppers, are used in other high-value applications. The part that is not feasible for conversion into products is recovered as an energy source (biomass). No cork waste or residue is thus produced. **Nothing is lost, everything is used.**

The use of recycled material is favoured whenever feasible, even though 100% of the raw cork is used. **265 tonnes of recycled were used in 2006.**

In terms of waste management, **82% of waste generated** was recovered.

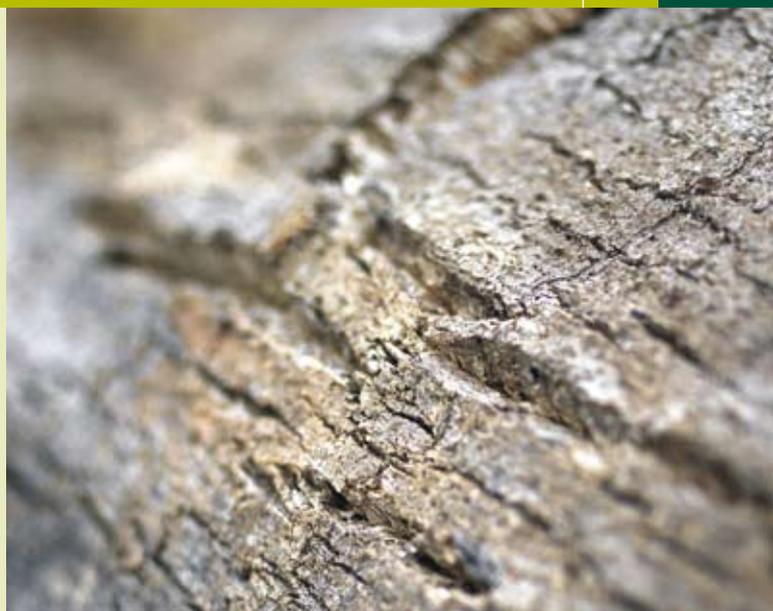
IV. SOCIAL PERFORMANCE

Training: CORTICEIRA AMORIM invests in the development and valorisation of the skills of its employees, motivating them and creating the conditions for the organisation's success.

Total training in 2006 was greater than 38,000 hours, 19% up on the previous year. The implementation of Recognition, Validation and Certification of Competences' programmes was of particular note. The objective of these programmes is to increase the qualification level of adults in the workforce and foster lifelong training.

Prevention, Hygiene and Safety: Prevention and the adequate response to emergencies is guaranteed by internal plans, validated by external auditors, which establish responsibilities and how to act in the event of contingencies. In this context, the OHSAS 18001 certification (Occupational Safety and Hygiene Management System) achieved by Corticeira Amorim - Indústria, S.A. is of particular significance.

Human Rights: The safeguard and respect for human rights is a core practice of CORTICEIRA AMORIM in all the countries in which it operates. In this regard, the certification of Amorim Cork South Africa by the Wine Industry Ethical Trade Association (WIETA) - the first time an industry and organisational ethics accreditation has ever been awarded to a cork company - is of particular significance.



Since its publication in July 2007, CORTICEIRA AMORIM's sustainability report has been top of the downloads from the BCSD Portugal - Business Council for Sustainable Development website, and it was even the document with the second highest number of page views for a few days.

More than 300 downloads of the sustainability report have been made from the BSCD Portugal site to date and around 4500 from the company's website: www.corticeiraamorim.com.

Of further note is the coverage in the international media of the publication of the first ever sustainability report in the cork sector. Articles have been published in Forbes, Avenue Vine and on Yahoo.

Workshops on the “Sensory Defects” of wine provide a new outlook



Amorim & Irmãos organised a number of specialist workshops on the theme of “Sensory Defects” in Wine, with the participation of Pascal Chatonnet, a distinguished wine producer and consultant and one of the most highly regarded scientists studying the organoleptic properties of wine. The events were held in the USA and South Africa and were

attended by more than 350 wine producers from these two important New World wine producing countries, as well as countless journalists of the specialised press.

Pascal Chatonnet spoke about the real sensorial impact of an extensive set of defects that may be found in wine. The workshops covered various types of anisoles as well as reduction and Brettanomyces defects.

One of the most educational demonstrations in regard to reduction defects and their prevalence in screw-cap stoppers showed the impact of using copper to try to eliminate volatile sulphur compounds in Sauvignon Blanc.

Two samples of wine, one containing 20 ng/l of dimethyl sulphide (DMS) and the other 100 ng/l of DMS, were treated with copper and analysed by the workshop’s participants. The results showed that copper treatment not only considerably reduced DMS but also removed a large part of the wine’s fruity character. Chatonnet stressed that the risk of “negative reductive evolution” after bottling must not be prevented by increasing the oxidative state of the wine or, worse still, by treating it with copper. The objective must be to avoid DMS in the first place by adequate practices.

Carlos de Jesus, Amorim & Irmãos Marketing Director, emphasized that the workshops are educationally inclined, since they provide the sector’s professionals with a rare practical opportunity to compare and assess different sensorial defects, especially those arising from the use of different types of stoppers.

Amorim Academy supports the 14th OENOVIDEO - International Grape and Wine Film Festival

The Amorim Academy once again provided backing to OENOVIDEO. - International Grape and Wine Film Festival - the oldest and most highly regarded film and documentary festival on the grape and wine.

The 14th edition of the festival was held in Switzerland on 3 to 5 May, and the prizes were officially delivered on 5 September, at Palais du Luxembourg, in Paris.

The jury distinguished 10 of the 70 films in competition. The main prize - Cep d’Or du Grand Jury - was awarded by the jury to the film «Le sang de la vigne», directed by Joëlle Stechel (TGA production). Amorim has also won this award, in 2001,

for best advertising film with «La Recolte de L’Arbre Siffleur».

The jury of the OENOVIDEO Festival is composed of cinema, wine and cultural professionals. The Amorim Academy is represented by Robert Tinlot.

The date and location for the 15th edition of this festival, which has been increasingly responsible for promoting the worldwide image of the grape and wine, has already been established: it shall be held between 30 May and 1 June, in Gruissan, France. The 2008 Festival shall once again be backed by the Amorim Academy.

All the details of this event can be found at www.oenovideo.oeno.tm.fr.



987 Barcelona Hotel basking in the comfort of Amorim coverings

1600 m² of Amorim Revestimentos' Series 3000 Bronze product and 300 m² of its Ipodeck product, were laid at the five star 987 Barcelona Hotel in July and August this year.

The 987 Barcelona Hotel, which is located on Paseo de Gracia, one of Barcelona's main avenues, around five minutes away from the Gaudí building La Pedrera, is itself a building of reference, possessing a façade considered to form part of the city's heritage.

The coverings that were installed provide all of the required comfort and harmoniously combine with the modern and serene ambience of this luxury hotel in the charismatic city of Barcelona.

Staff of HolzLand visit Amorim companies in Portugal



Employees of HolzLand

In July, a group of employees of the wood division of the HolzLand company came to Portugal to become acquainted with the Amorim Group.

The visit took in the Amorim & Irmãos manufacturing units and Corticeira Amorim-Indústria. The representatives of HolzLand were very impressed and showed great interest in the work done by these companies. They particularly praised the capacity for innovation demonstrated by the companies.

One of the products that was the object of special focus was the Xtreme WRT covering. This product, which was launched last year, created new prospects in the market and led

to a considerable increase in sales.

The equally innovative HPS class 42 product, which has only recently been made available in the market, was seen as a new business opportunity, providing strong market potential to be exploited.

Products made from renewable raw materials, such as cork, are of special interest to the staff of the wood division of HolzLand. As such, the visitors were amazed to be able to visit the recently renovated building in which the Amorim Group took its first steps into the business world, and which is now the home to the Amorim Group's Cork Museum.

Amorim & Irmãos plays host to Austrian wine-growers



Jaime Filipe Castro (Manager for the Austrian Market) with the group in the city of Porto

50 members of the Krems Wine-growers Cooperative (Austria) visited two Amorim & Irmãos, SGPS industrial units last March, at the invitation of Korken Schiesser.

During the two-day visit, the group visited the Coruche industrial unit, where the disks for the Twin Top® stopper are manufactured, and the Equipar industrial unit, where they observed in loco the manufacturing processes for Amorim's special stoppers and agglomerates.

The trip ended in North Portugal with a visit to Amorim & Irmãos cork museum and lunch at Casa do Fundador.

The group indicated that it was quite impressed with the entire manufacturing process and the strong technological element existing in the manufacture of Amorim cork stoppers.

Distinguished oenologists visit Amorim companies

A number of highly regarded oenologists, including the consultant oenologist Ignacio de Miguel, recently visited CORTICEIRA AMORIM's premises in Portugal.

The three-day schedule included a visit to the Coruche industrial units (Equipar and Amorim & Irmãos S.A. – Coruche Industrial Unit) and those in North Portugal (Amorim & Irmãos S.A., Lamas, Labcork and Amorim Distribuição).

The group of oenologists was able to see first-hand all of the quality controls implemented by Amorim, from the raw material to the manufacture of cork stoppers, including the preventive methods (selection of raw material, the boiling of the cork boards (Sistema Convex®), chromatography (GC-MS) and the curing methods (the Inos II® and Rosa® methods and a demonstration of Rosa Evolution method). The visit also tackled various issues of common interest in the winemaking field, which resulted in quite an instructive discussion.

The members of the visiting group were: Sonia Llorente (14 Viñas D.O Vino de la Tierra de Castilla), Miguel A Benito (Dehesa del Carrizal D.O Dehesa del Carrizal), Adolfo Hornos (Vallegarcia D.O Vinos de Pago), Javier García (Vallegarcia D.O Vinos de Pago), Ignacio Figueroa (Páramo de Guzmán D.O Ribera del Duero), Carles Figueras (Cal-



Arménio Costa (Sales Director Spanish Market) shows the group the cork oak forest

cedoni D.O Conca de Barbera), Juan F. Mejias (Bodega Carabal D.O Ribera del Guadiana) and Alberto Alcantarilla (Pago de Larrainzar D.O Navarra).

One of the main reasons for the visit to CORTICEIRA AMORIM's installations in Portugal was the motivation and endeavour of these wine producers to continuously seek excellence.

The trip ended at Quinta Nova de Nossa Senhora do Carmo, an Amorim Group property, with the spectacular scenery of the Douro as a backdrop.

Amorim Revestimentos present at Domotex Middle East - Dubai



Amorim Revestimentos participated in Domotex Middle East for the second year running. This year's event was held in Dubai, between 11 and 13 June. Amorim Revestimentos used the event to promote Wicanders floor and wall coverings in the Middle East, which is an area of the world where the construction sector is currently undergoing an authentic boom.

This year, the Amorim Revestimentos stand of around 20 m² was integrated into the EBACO stand, one of the largest at the fair, with a total exhibition area of 224 m². EBACO is one of

the most important importers and distributors of coverings in the MEA – Middle East & Africa, especially in Dubai and the United Arab Emirates. Amorim Revestimentos is developing a regional partnership with EBACO in some market segments. Amorim Revestimentos' presence at the event proved to be quite important despite its regional nature, not only by increasing the visibility of cork coverings and the Wicanders brand in the Middle East, but it also served as a means of supporting and motivating the new distributor (EBACO) in this market area.

Amorim & Irmãos takes part in Winexpo 2007



Hugo Mesquita (Sales Director Eastern European Market) at the Amorim stand

Amorim & Irmãos took part in Winexpo - a wine fair held in Tbilisi, the capital of the Republic of Georgia - for the first time in May of this year.

The main purpose of this trade fair, which was attended by the vast majority of Georgian wine producers, was to project the Georgian winemaking industry on the international stage.

Amorim & Irmãos held a position of note at the trade fair and was visited by countless local partners and producers. Amorim & Irmãos also sponsored the official wine tasting initiatives that went to competition.

Amorim & Irmãos was thus able to reinforce its image as the world leader in cork stoppers, in a market that has undergone an interesting qualitative evolution. There has been a clear tendency among producers to focus on producing quality wine. This strategy has allowed exports to new markets, such as Ukraine, Kazakhstan, the Baltic countries, China, UK and USA, to increase.

Amorim & Irmãos, in turn, has emphasized its presence in Eastern European countries, taking part in wine fairs in Russia (Krasnodar and Moscow) and in Odessa (Ukraine).

AcoustiCORK® at the “COVERINGS” trade fair

Corticeira Amorim Indústria (CAI) was one of the companies of the substantial Portuguese contingent that participated in the most recent Coverings Fair, held in Chicago in April of this year.

Coverings is the largest US fair specialising in ceramic flooring and respective accessories. CAI fully achieved its aim of promoting its AcoustiCORK® range (under-flooring to reduce impact noise). The company developed connections of significant potential at the fair.

Product presentation sessions promoted by the TCNA (Tile Council of North America) were held in parallel to the trade fair. Staff of CAI had the opportunity to daily present the AcoustiCORK® range to an audience keen on discovering the latest advances in ceramic floors' acoustic effectiveness and new underlay installation techniques.



Amorim Industrial Solutions at the Coil Winding, Insulation and Electrical Manufacturing Exhibition and Conference

Amorim Industrial Solutions participated as an exhibitor at the 2007 Coil Winding, Insulation and Electrical Manufacturing Exhibition and Conference, held in Berlin between 22 and 24 May.

This is the world's largest fair in that sector. The fair had 535 exhibitors this year, 27% up on the previous fair.

Amorim Industrial Solutions exhibited its cork-rubber range as sealing and acoustic insulation solutions for electricity power and distribution transformers.

The Coil Winding, Insulation and Electrical Manufacturing Exhibition and Conference is renowned worldwide and visited every year by the most prominent professionals in the engineering, product development and management fields. The visitors to the fair included representatives of companies such as ABB, Siemens, Efacec, Schneider Electric, Renfe, Areva, Iran Transfo and Hyundai, as well as many others.

The visitors showed a high level of interest in the displayed products, which underlines the worth of our strategic initiative concerning the electrical industry. The feedback from visitors proves the excellent receptivity to the presented solutions, providing a certain degree of optimism regarding this segment's future.



FAIRS AND EVENTS

Specialised Cork Products

Eurocomposites: 6 to 8 November – Stuttgart, Germany

National Railways Interior: 6 to 8 November – Cologne, Germany

Quinta Nova de Nossa Senhora do Carmo

Vinhos e Sabores Meeting: 3 to 5 November – Lisbon, Portugal

Porto & Douro Wine Show: 24 to 25 November – Lisbon, Portugal

Coverings

"Host Milano" Fair: October – Milan, Italy

Amorim & Irmãos

SIMEI: 13 to 17 November – Milan, Italy - www.simeit.it

SITEVI: 27 to 28 November - Parc des Expositions de Montpellier, France - www.sitevi.com

Super premium wines of Quinta Nova



Quinta Nova has just launched two new wines – Reserva Tinto and Grande Reserva Tinto, both of 2005.

The former, which is produced from the Touriga Nacional, Tinta Roriz, Touriga Franca and Tinta Amarela varieties, is grandiose, complex and with a highly vigorous nose. It ages in oak barrels for 16 months and remains a further 6 months in the cellar. The wine is red in colour with a floral and spiced aroma combined with black fruits. It has a dense and harmonious body. It has a very long finish and very good ageing potential. Grande Reserva, which is produced from the Touriga Nacional, Tinta Roriz and Touriga Franca varieties, conveys exceptional character. It ages in oak barrels for 16 months and remains a further 6 months in the cellar. The wine has an intense colour with a strong and elegant aroma, which perfectly combines with the dense body replete with mature fruits and fine tannins. It has a long finish, like pure satin.

This “double release” will certainly be a winner, based on the very positive reviews these wines have had. A new experience that we challenge you not to miss.

Christmas hampers full of ideas

Quinta Nova has put together some suggestions for this coming Christmas. These include various combinations of Douro wines and port with virgin olive oil and the Estate’s new gourmet products: tea, fruit preserves, honey and traditional sweets. These very innovative hampers that the Estate has created are available at various price levels.

Please feel free to contact us to start planning your Christmas gift list in good time.

